More than Energy

Gainesville Regional Utilities Authority AGENDA

Monday, June 10, 2024, 5:30 p.m. GRU Administration Building 301 SE 4th Avenue Gainesville, FI 32601

> <u>Authority Members</u> Ed Bielarski - Chair David Haslam - Vice Chair Craig Carter Eric Lawson Robert Skinner

If you have a disability and need accommodation in order to participate in this meeting, please call (352) 334-5051 at least two business days in advance. TTY (Text Telephone Telecommunication Device) users please call 711 (Florida Relay Service). For Speech to Speech (STS) relay, please call 1-877-955-5334. For STS Spanish relay, please call 1-877-955-8773. For STS French Creole relay, please call 1-877-955-8707.

#### A. CALL TO ORDER

Agenda Statement: The Gainesville Regional Utilities Authority encourages civil public speech. The Gainesville Regional Utilities Authority expects each person entering this chamber to treat others with respect and courtesy. Speakers are expected to focus on agenda items under discussion. Signs, props, posters, food, and drinks should be left outside the auditorium.

- B. ROLL CALL
- C. ADOPTION OF THE AGENDA
- D. BUSINESS DISCUSSION ITEMS
  - 1. 2024-455 Budget Presentation: FY25 Proposed Budget (B) Department: Gainesville Regional Utilities Budget, Finance & Accounting

**Description:** This item is related to a presentation on the Gainesville Regional Utilities FY25 Proposed Budget. In preparation for the Gainesville Regional Utilities Authority meetings on June 12 and June 26, when motions will be made on the GRU FY25 budget resolution, staff is presenting additional details and options pertaining to the GRU FY25 Proposed Budget.

Fiscal Note: None at this time.

**Recommendation:** The GRU Authority receive the presentation and take any action deemed appropriate.

- E. MEMBER COMMENT
- F. ADJOURNMENT



#### File Number: 2024-455

Agenda Date: June 10, 2024

**Department:** Gainesville Regional Utilities

Title: 2024-455 Budget Presentation: FY25 Proposed Budget (B)

**Department:** Gainesville Regional Utilities Budget, Finance & Accounting

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Item#2024-439

# **GRU Fiscal Year 2025 Budget**

May 29, 2024

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**GRU** 

# **Budget Overview**

#### **GRU Budget Focus**

Customers & Service

- Safe, Reliable Utility Services
- Stabilizing Electric Rates and Overall Bills

Infrastructure

Addressing Aging Infrastructure
 and Capacity

Utility financials

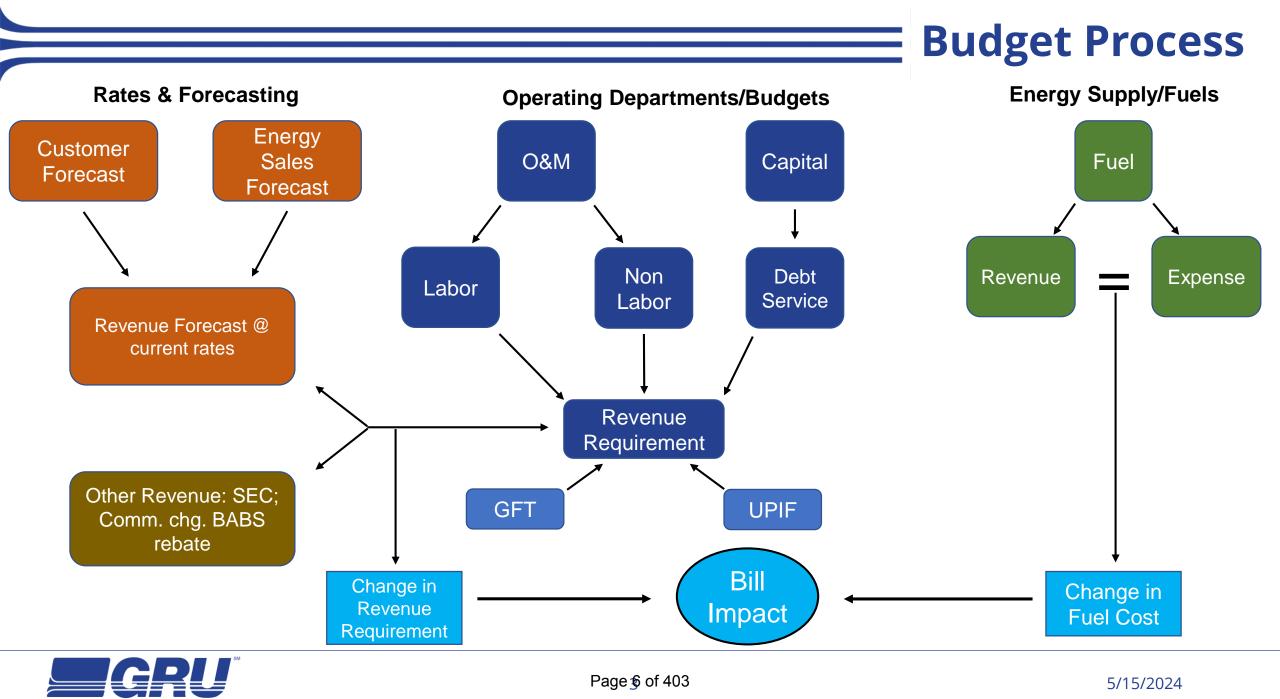
• Long-range Plan to Reduce Debt

#### **Recommendations and Outcomes**

Approve budget plan for FY 2025

- Establish all rates and fees
- Establish GSC/GFT
- Meet the requirement of the law to submit budget by July 1





More than Energy

#### **GRU Fiscal Year 2025 Budget**

FLOW OF FUNDS

			Differer	nce
	2024	2025	\$	%
REVENUES,NET OF TRANSFERS (TO)FROM RATE STABILIZATION FUND	463,245,129	467,891,328	4,646,199	1.00%
LESS EXPENSES:				
FUEL	107,202,801	96,622,493	(10,580,308)	-9.87%
OPERATIONS & MAINTENANCE LABOR & NON-LABOR	157,324,197	155,565,061	(1,759,136)	-1.12%
LESS USE OF NET REVENUES:	102 918 849	108 346 828	5 427 979	5 27%
DEBT SERVICE	102,918,849 31 569 294	108,346,828 29 708 166	5,427,979 (1 861 128)	
DEBT SERVICE DEBT DEFEASANCE (REDUCTION)	31,569,294	29,708,166	(1,861,128)	-5.90%
DEBT SERVICE	31,569,294 46,125,619	29,708,166 45,359,758	• •	5.27% -5.90% -1.66% 0.00%
DEBT SERVICE DEBT DEFEASANCE (REDUCTION) UTILITY PLANT IMPROVEMENT FUND (UPIF)	31,569,294	29,708,166	(1,861,128)	-5.90% -1.66%

\* These funds will be used for debt reduction or to cash fund capital projects



#### **Rate Proposals**

											Reserves Over (Under) Target at
FY24 PROPOSED RATES OVER FORECAST PERIOD									End of Forecast Period		
	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	
Electric	3.00%	3.00%	3.00%	3.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	40,565,904
Water	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	(45,972,667)
Wastewater	5.00%	5.00%	5.00%	5.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	12,285,540
Gas	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	11,541,065
GRUCom										-	(8,403,475) *
Total											10,016,366

											(Under) Target at
FY25 PROPOSED RATES OVER FORECAST PERIOD										<b>End of Forecast Period</b>	
	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	
Electric	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	50,300,467
Water	2.00%	3.00%	3.00%	3.00%	4.00%	4.00%	4.00%	3.00%	3.00%	3.00%	64,473
Wastewater	2.00%	2.00%	2.00%	2.00%	3.00%	3.00%	3.00%	3.00%	2.00%	2.00%	363,459
Gas	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	37,803,797
GRUCom											1,195
Total										_	88,533,991

\* GRUCom reserve deficits are being absorbed by the other systems.

\*These funds will be used for debt reduction or to cash fund capital projects.



**Reserves Over** 



- CPI-consistent rate increase proposals which acknowledge increasing costs of doing business as well as pending regulatory issues
- Significant driver is increased cost to support and maintain infrastructure
- Compared to prior rate proposals
  - Long-range planning
  - Exchanges lower increases in early years for increases continuing through forecast period
  - Includes increases for water & gas not included in previous budgets
  - Projected to meet target reserves by end of forecast period
- Any excess reserves utilized to accelerate debt reduction or cash fund capital projects per policy



# **E** Fees and Charges

#### **GRU** charges fees for additional programs and services

Existing	Proposed							
Connection Charges and New Development Fees								
GRU has an established practice of charging one-time fees to new developments to recover costs for making capacity available and connecting new customers	FY25 Proposal: Increase fees by 2.29% based on industry inflationary index for construction costs							
Public and Rental Lighting and Poles Rates								
GRU offers optional public and rental lighting programs to customers. The program is revised for material availability and rates are modified to align with our cost of services	Lighting: continue to increase rates to cover our cost of service Poles: continue the final step of adjusting rates to cover our cost of service							
Advanced Metering Infrastructure Opt-Out Program								
New program for customers that do not want new meter technology	FY25 proposal - \$38/month charge and \$85 set-up fee							





#### MONTHLY RESIDENTIAL BILL IMPACT OF PROPOSED OCTOBER 2024 RATE INCREASES STANDARD CONSUMPTION (Assumes No Change in Current Fuel Adjustment Rate)

	Current	Proposed	Difference	% Difference
Electric	\$ 140.73	\$ 141.72	\$ 0.99	0.70%
Standard Consumption 1,000 kWh Proposed FY25 rate increase 1%				
Water	30.94	31.58	0.64	2.07%
Standard Consumption 7 kGal Proposed FY25 rate increase 2%				
Wastewater	61.95	63.20	1.25	2.02%
Standard Consumption 7 kGal				
Proposed FY25 rate increase 2%				
Natural Gas	35.74	36.26	0.52	1.45%
Standard Consumption 25 therms Proposed FY25 rate increase 2%				
Total	\$ 269.36	\$ 272.76	\$ 3.40	1.26%



## **E**Prior Year Bill Compare

#### MONTHLY CHANGE: OCTOBER 2023 VS PROPOSED OCTOBER 2024 BILL STANDARD CONSUMPTION

(Assumes October 2024 Fuel Adjustment Rate Equal to Current Rate)

			Pr	oposed				
	Octo	October 2023 October 2024 Difference					% Difference	
Electric	\$	155.73	\$	141.72	\$	(14.01)	-9.00%	
Water		30.94		31.58		0.64	2.07%	
Wastewater		61.95		63.20		1.25	2.02%	
Natural Gas		39.49		36.26		(3.23)	-8.18%	
Total	\$	288.11	\$	272.76	\$	(15.35)	-5.33%	
			Cu	rrent &				
			Pr	ojected				
	Octo	ober 2023	Octo	ober 2024				
Electric Fuel Adjustment		0.050		0.035				
Purchased Gas Adjustment		0.500		0.350				



## **EBudget Comparisons**

	FY	24 Approved	FY25 Plan		FY25	FY24 Budget vs FY25 Budget				FY25 Plan vs FY25 Budget		
		Budget	in FY24	Pro	posed Budget	\$	Difference	% Difference	\$	Difference	% Difference	
Total Payroll	\$	96,228,662	\$ 99,496,975	\$	100,656,891	\$	4,428,229	4.60%	\$	1,159,916	1.17%	
Less Capital Labor		29,222,779	29,654,559		31,349,412		2,126,633	7.28%		1,694,853	5.72%	
Total O&M Labor		67,005,883	69,842,416		69,307,479		2,301,596	3.43%		(534,937)	-0.77%	
O&M Labor		67,005,883	69,842,416		69,307,479		2,301,596	3.43%		(534,937)	-0.77%	
O&M Non-labor		90,318,315	94,219,197		86,257,582		(4,060,733)	-4.50%		(7,961,615)	-8.45%	
O&M Labor & Non-Labor		157,324,198	164,061,613		155,565,061		(1,759,137)	-1.12%		(8,496,552)	-5.18%	
Fuels		107,202,801	108,456,528		96,622,493		(10,580,308)	-9.87%		(11,834,035)	-10.91%	
Total O&M Expenses	\$	264,526,999	\$ 272,518,141	\$	252,187,554	\$	(12,339,445)	-4.66%	\$	(20,330,587)	-7.46%	

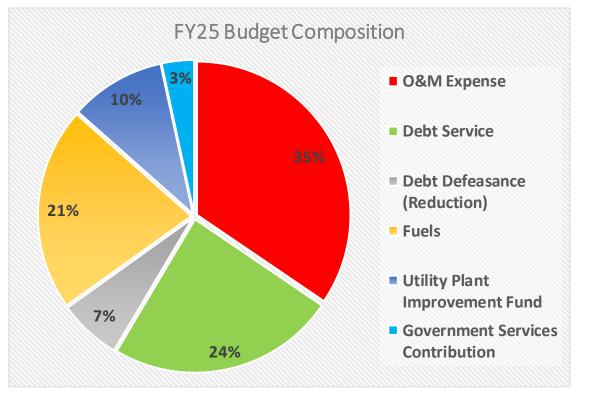
#### **BUDGET COMPARISONS: FY24 VS FY25**



### **Combined System Flow of Funds**

	COMBINE	D SYSTEMS			
		2024	2025	Differe	nce
Revenues:				\$	%
Sales	\$	299,298,713	\$ 307,215,198	\$ 7,916,485	2.65%
Fuel adjustment		95,440,704	84,651,667	(10,789,037)	-11.30%
Purchased gas adjustment		11,762,097	11,970,826	208,729	1.77%
Utility surcharge		12,233,346	12,690,873	457,527	3.74%
Connection charges		3,259,000	3,072,000	(187,000)	-5.74%
Rate stabilization (to)/from		(2,799,145)	(16,983,798)	(14,184,653)	506.75%
Other electric sales		20,201,269	22,328,540	2,127,271	10.53%
Other revenue		17,044,194	21,695,450	4,651,256	27.29%
Interest income		4,005,804	4,266,774	260,970	6.51%
Total Revenues		460,445,982	450,907,530	(9,538,452)	-2.07%
Operation and Maintenance Expenses:					
Fuel expenses		95,440,704	84,651,667	(10,789,037)	-11.30%
Purchased gas		11,762,097	11,970,826	208,729	1.77%
Operation and maintenance expenses		157,324,197	155,565,061	(1,759,136)	-1.12%
Total Operation and Maintenance Expenses		264,526,998	252,187,554	(12,339,444)	-4.66%
Net Revenues:					
Total Net Revenues		195,918,984	198,719,976	2,800,992	1.43%
Uses of Net Revenues:					
Debt Service		102,918,849	108,346,828	5,427,979	5.27%
Utility Plant Improvement Fund		46,125,618	45,359,758	(765,860)	-1.66%
Government Service Contribution		15,305,224	15,305,224	-	0.00%
Loss absorbed from GRUCom		-	-	-	
Debt Defeasance from Excess Revenues		6,500,000	6,467,000	(33,000)	-0.51%
Debt Defeasance from Budget Reductions		3,410,011	2,800,000	(610,011)	-17.89%
Debt Defeasance from GSC reduction *		16,977,775	14,977,777	(1,999,998)	-11.78%
Debt Defeasance from Treasury		4,681,507	5,463,389	781,882	16.70%
Total Uses of Net Revenues		195,918,984	198,719,976	2,800,992	1.43%
Net Impact to Rate Stabilization	\$		\$ 	\$ -	

Net Impact to Rate Stabilization
\* Funds debt reduction



O&M Expense	155,565,061	35%
Debt Service	108,346,828	24%
Debt Defeasance (Reduction)	29,708,166	7%
Fuels	96,622,493	21%
Utility Plant Improvement Fund	45,359,758	10%
Government Services Contribution	15,305,224	3%
Total FY25 Budget	450,907,530	100%



#### **Electric System Flow of Funds**

	2024	2025	Differe	nce
Revenues:			\$	%
Residential sales	\$ 87,095,739	\$ 91,796,808	\$ 4,701,069	5.40%
Residential rate change	2,612,872	917,968	(1,694,904)	-64.87%
Non-residential sales	101,851,681	106,552,420	4,700,739	4.62%
Non-residential rate change	2,965,107	1,027,458	(1,937,649)	-65.35%
Fuel adjustment	95,440,704	84,651,667	(10,789,037)	-11.30%
Sales for resale	456,133	484,716	28,583	6.27%
Utility surcharge	5,109,345	5,169,856	60,511	1.18%
South Energy Center	16,758,442	17,347,776	589,334	3.52%
Innovation Square	286,000	240,000	(46,000)	-16.08%
Other electric sales	3,065,063	4,649,000	1,583,937	51.68%
Rate stabilization (to)/from	(2,028,377)	(12,566,360)	(10,537,983)	519.53%
Other revenue	9,712,180	11,814,229	2,102,049	21.64%
Interest income	2,074,972	2,440,675	365,703	17.62%
Total Revenues	325,399,861	314,526,213	(10,873,648)	-3.34%
Operation and Maintenance Expenses:				
Fuel expenses	95,440,704	84,651,667	(10,789,037)	-11.30%
Operation and maintenance expenses	95,094,701	95,431,570	336,869	0.35%
Total Operation and Maintenance Expenses	190,535,405	180,083,237	(10,452,168)	-5.49%
Net Revenues:				
Total Net Revenues	134,864,456	134,442,976	(421,480)	-0.31%
Uses of Net Revenues:				
Debt service	71,930,998	72,977,800	1,046,802	1.46%
Utility Plant Improvement Fund	28,736,177	28,599,426	(136,751)	-0.48%
Government Service Contribution	9,523,278	9,892,654	369,376	3.88%
Loss absorbed from GRUCom	3,910,080	3,433,484	(476,596)	-12.19%
Debt Defeasance from Excess Revenues	4,356,143	4,323,143	(33,000)	-0.76%
Debt Defeasance from Budget Reductions	2,121,791	1,809,802	(311,989)	-14.7 <b>0</b> %
Debt Defeasance from GSC reduction	10,563,980	8,950,156	(1,613,824)	-15.28%
Debt Defeasance from Treasury	3,722,009	4,456,511	734,502	19.73%
Total Uses of Net Revenues	 134,864,456	 134,442,976	(421,480)	-0.31%
Net Impact to Rate Stabilization	\$ -	\$ -	\$-	



## $\Xi$ Water System Flow of Funds

WATER	SYSTEM
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	2024	2025	Differer	nce
Revenues:			\$	%
Sales of water	\$ 31,759,934	\$ 31,718,523	\$ (41,411)	-0.13%
Rate change revenue	-	634,370	634,370	
University of Florida	1,996,110	1,995,884	(226)	-0.01%
Utility surcharge	2,715,474	2,782,349	66,875	2.46%
Rate stabilization (to)/from	711,205	523,304	(187,901)	-26.42%
Connection charges	1,188,000	1,117,000	(71,000)	-5.98%
Surcharge on connections	30,000	112,000	82,000	273.33%
Other revenue	2,908,663	3,762,782	854,119	29.36%
Interest income	957,917	675,617	(282,300)	-29.47%
Total Revenues	42,267,303	43,321,829	1,054,526	2.49%
Total Operation and Maintenance Expenses	20,929,819	21,157,219	227,400	1.09%
Total Net Revenues	21,337,484	22,164,610	827,126	3.88%
Uses of Net Revenues:				
Debt service	9,479,903	11,223,439	1,743,536	18.39%
Utility Plant Improvement Fund	6,154,840	5,714,522	(440,318)	-7.15%
Government Service Contribution	1,991,424	1,737,327	(254,097)	-12.76%
Loss absorbed from GRUCom	738,374	648,374	(90,000)	-12.19%
Debt Defeasance from Budget Reductions	443,690	317,834	(125,856)	-28.37%
Debt Defeasance from GSC reduction	2,209,046	2,202,916	(6,130)	-0.28%
Debt Defeasance from Treasury	320,207	320,198	(9)	0.00%
Total Uses of Net Revenues	21,337,484	22,164,610	827,126	3.88%
Net Impact to Rate Stabilization	\$ 	\$ 	 -	



#### **E** Wastewater System Flow of Funds

WASTEWATER	SYSTEM
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	2024	2025	Differen	се
Revenues:		-	\$	%
Wastewater charges	\$ 44,514,012	\$ 46,687,209	\$ 2,173,197	4.88%
Rate change revenue	2,191,729	919,709	(1,272,020)	-58.04%
Utility surcharge	3,734,503	3,828,725	94,222	2.52%
South Energy Center	91,764	91,764	-	0.00%
Biosolids	300,000	300,000	-	0.00%
Rate stabilization (to)/from	(399,453)	(2,052,372)	(1,652,919)	413.80%
Connection charges	2,071,000	1,955,000	(116,000)	-5.60%
Surcharge on connections	52,000	195,000	143,000	275.00%
Other revenue	2,836,296	4,081,093	1,244,797	43.89%
Interest income	701,494	792,944	91,450	13.04%
Total Revenues	56,093,345	56,799,072	705,727	1.26%
Total Operation and Maintenance Expenses	25,715,106	24,553,635	(1,161,471)	-4.52%
Total Net Revenues	30,378,239	32,245,437	1,867,198	6.15%
Uses of Net Revenues:				
Debt service	13,933,320	16,139,330	2,206,010	15.83%
Utility Plant Improvement Fund	7,263,974	7,449,353	185,379	2.55%
Government Service Contribution	2,456,917	2,510,041	53,124	2.16%
Loss absorbed from GRUCom	944,788	829,629	(115,159)	-12.19%
Debt Defeasance from Excess Revenues	2,143,857	2,143,857	-	0.00%
Debt Defeasance from Budget Reductions	547,402	459,197	(88,205)	-16.11%
Debt Defeasance from GSC reduction	2,725,408	2,351,228	(374,180)	-13.73%
Debt Defeasance from Treasury	 362,573	 362,802	229	0.06%
Total Uses of Net Revenues	30,378,239	32,245,437	1,867,198	6.15%
Net Impact to Rate Stabilization	\$ 	\$ 	•	



#### **E**Gas System Flow of Funds

GAS	SYSTEM	
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	2024	2025	Differe	ence
Revenues:		-	\$	%
Residential	\$ 8,579,649	\$ 8,399,472	\$ (180,177)	-2.10%
Residential rate change revenue	-	167,989	167,989	
Non-residential	5,316,311	5,333,029	16,718	0.31%
Non-residential rate change revenue	-	106,661	106,661	
Purchased gas adjustment	11,762,097	11,970,826	208,729	1.77%
Utility surcharge	592,024	602,943	10,919	1.84%
Manufactured gas plant	1,219,363	1,198,672	(20,691)	-1.70%
Rate stabilization (to)/from	(1,082,520)	(2,888,370)	(1,805,850)	166.82%
Other revenue	1,287,055	1,512,061	225,006	17.48%
Interest income	271,421	357,538	86,117	31.73%
Total Revenues	27,945,400	26,760,821	(1,184,579)	-4.24%
Operation and Maintenance Expenses:				
Purchased gas	11,762,097	11,970,826	208,729	1.77%
Operation and maintenance expenses	6,034,819	4,869,174	(1,165,645)	-19.32%
Total Operation and Maintenance Expenses	17,796,916	16,840,000	(956,916)	-5.38%
Total Net Revenues	10,148,484	9,920,821	(227,663)	-2.24%
Uses of Net Revenues:				
Debt service	4,929,474	5,213,382	283,908	5.76%
Utility Plant Improvement Fund	2,970,627	2,596,457	(374,170)	-12.60%
Government Service Contribution	763,532	669,588	(93,944)	-12.30%
Loss absorbed from GRUCom	304,314	267,221	(37,093)	-12.19%
Debt Defeasance from Budget Reductions	170,115	122,497	(47,618)	-27.99%
Debt Defeasance from GSC reduction	846,970	841,140	(5,830)	-0.69%
Debt Defeasance from Treasury	 163,452	 210,536	 47,084	28.81%
Total Uses of Net Revenues	10,148,484	9,920,821	(227,663)	-2.24%
Net Impact to Rate Stabilization	\$ -	\$ -	-	



#### $\Xi$ **GRUCom Flow of Funds**

G	R	U	C	0	N	
9	IV.	J	J.	J	17	

	2024	2025	Differe	ence
Revenues:*			\$	%
Telecommunications	\$ 6,655,562	\$ 7,126,858	\$ 471,296	-7.08%
Trunking Radio Service	-	-	-	
Tower lease rental	2,084,513	2,147,452	62,939	3.02%
Rate Stabilization (to) from	-	-	-	
Other revenue	-	225,285	225,285	
Interest income	-	-	-	
Total Revenues	8,740,075	9,499,595	759,520	8.69%
Total Operation and Maintenance Expenses	9,549,752	9,553,463	3,711	0.04%
Total Net Revenues	(809,677)	(53,868)	755,809	-93.35%
Uses of Net Revenues:				
Debt service	2,645,155	2,792,877	147,722	5.58%
Utility Plant Improvement Fund	1,000,000	1,000,000	-	0.00%
Government Service Contribution	570,074	495,614	(74,460)	-13.06%
Loss from GRUCom allocated to other systems *	(5,897,556)	(5,178,708)	718,848	-12.19%
Debt Defeasance from Budget Reductions	127,013	90,670	(36,343)	-28.61%
Debt Defeasance from GSC reduction	632,371	632,337	(34)	-0.01%
Debt Defeasance from Treasury	113,266	113,342	76	0.07%
Total Uses of Net Revenues	(809,677)	(53,868)	755,809	-93.35%
Net Impact to Rate Stabilization	\$ - (	\$-	-	

\* GRUCom revenue projections are increasing from prior budget projections throughout the forecast period.





FUELS							
	2024			2025	Difference	e	
					\$	%	
Natural Gas	\$	50,385,489	\$	67,044,630	16,659,141	33.06%	
Biomass (1)		31,321,764		7,953,598	(23,368,166)	-74.61%	
Local Distribution Customer Sales		11,762,097		11,970,826	208,729	1.77%	
Purchased power		9,158,786		5,719,204	(3,439,582)	-37.55%	
Solar FIT		4,271,696		3,836,631	(435,065)	-10.18%	
Marion County Landfill Gas		207,861		-	(207,861)	-100.00%	
Coal		55,107		57,604	2,497	4.53%	
Renewable Energy Credits		40,000		40,000	-	0.00%	
Total Fuels	\$	107,202,800	\$	96,622,493	(10,580,307)	-9.87%	

(1) An economic outage is scheduled for DHR in fiscal 2025. This accounts for a significant portion of the projected large reduction in biomass fuel usage and the increase in natural gas usage in fiscal 2025.

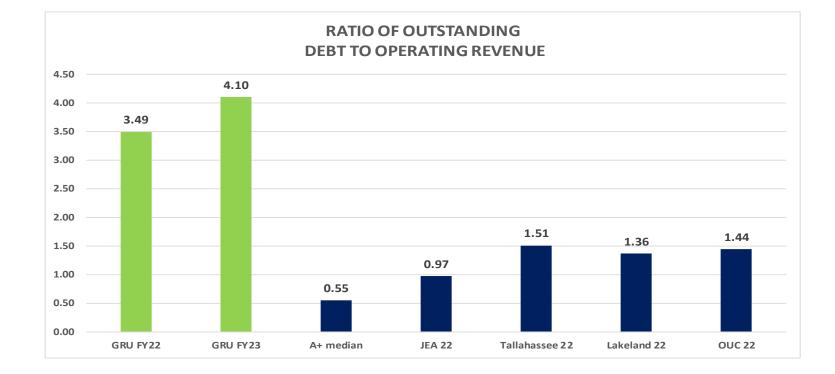




	DE	BT SERVICE			
		2024	2025	Difference	ce
				\$	%
Principal	\$	35,340,000	\$ 43,435,000	\$ 8,095,000	22.91%
Interest & Net Swap Payments		67,578,849	64,911,828	(2,667,021)	-3.95%
Total Debt Service		102,918,849	108,346,828	5,427,979	5.27%
Debt Defeasance (Reduction)		31,569,293	29,708,166	(1,861,127)	-5.90%
Total Expense	\$	134,488,142	\$ 138,054,994	\$ 3,566,852	2.65%



## **EDebt-to-Operating Revenue**

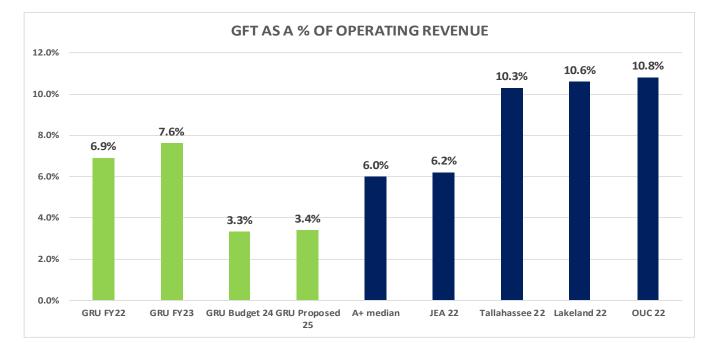


Ratio	Outstanding Debt	<b>Operating Revenue</b>
3.49	1,833,336,000	524,837,589
4.10	1,849,115,000	450,956,410
0.55	364,671,000	668,512,000
0.97	1,486,173,000	1,534,588,000
1.51	533,795,000	353,292,000
1.36	527,877,000	387,162,000
1.44	1,635,000,000	1,134,512,000
	3.49 4.10 0.55 0.97 1.51 1.36	3.491,833,336,0004.101,849,115,0000.55364,671,0000.971,486,173,0001.51533,795,0001.36527,877,000

Source: FitchRatings U.S. Public Power - Peer Review June 20, 2023



#### **GFT** as a % of Operating Revenue

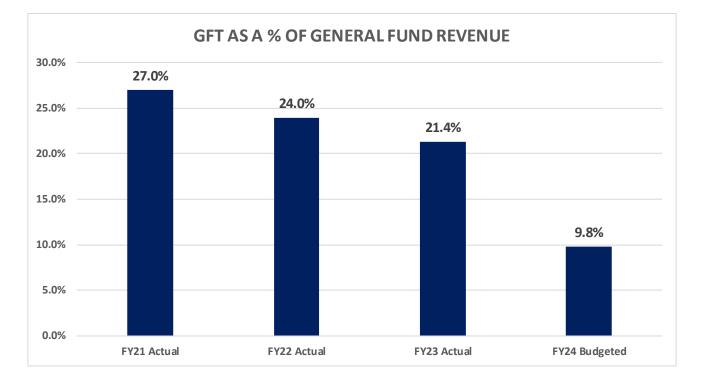


	Ratio	Transfers	<b>Operating Revenue</b>
GRU FY22	6.9%	36,283,000	524,837,589
GRU FY23	7.6%	34,283,000	450,956,410
GRU Budget 24	3.3%	15,305,224	460,445,982
GRU Proposed 25	3.4%	15,305,224	450,907,530
A+ median	6.0%		
JEA 22	6.2%		
Tallahassee 22	10.3%		
Lakeland 22	10.6%		
OUC 22	10.8%		

Source: FitchRatings U.S. Public Power - Peer Review June 20, 2023



#### **GFT as a % of General Fund Revenue**



	GFT as a % of		
	of General		General Fund
	Fund Revenue	GFT	Revenue
FY21 Actual	27.0%	38,285,000	141,745,147
FY22 Actual	24.0%	36,283,000	151,240,835
FY23 Actual	21.4%	34,283,000	160,540,434
FY24 Budgeted	9.8%	15,305,224	156,419,483





#### Status: Overall expenses are increasing beyond revenues

#### **Action Plan in FY25**

- Continue to align revenues with expenses
  - Focus on core businesses sold TRS to County in FY24
  - Work with General Government to recover unbilled network connectivity
- GRUCom operates as a corporate expense
  - GRU lines of business require utility-class network connectivity
  - GRU needs to recover full network connectivity costs like a shared services similar to IT, Accounting and Administration
- Expand Services and increase revenues
  - GRUCom has infrastructure to expand services to existing customer base
- Present recommended plan to GRUA later in 2024



#### ELabor

TOTAL PAYROLL

	2024			2025		Difference		
						\$	%	
Energy Supply	\$19,361,204			\$20,687,751		\$1,326,547	6.85%	
Energy Delivery		23,691,302		24,877,403		1,186,101	5.01%	
Water		7,358,565		7,182,280		(176,285)	-2.40%	
Wastewater		8,971,478		9,922,217		950,739	10.60%	
Gas		3,385,344		3,336,480		(48,865)	-1.44%	
GRUCom		3,873,323		4,091,988		218,666	5.65%	
Administration		3,081,828		3,186,984		105,156	3.41%	
Customer Support Services		8,208,265		8,272,232		63,968	0.78%	
BFA		5,208,054		5,459,340		251,286	4.82%	
п		9,052,577		9,630,690		578,114	6.39%	
Sustainability		4,036,723		4,009,525		(27,197)	-0.67%	
Total Payroll	\$	96,228,662	\$	100,656,891	\$	4,428,229	4.60%	
		2024		2025	_			
O&M Labor	\$	67,005,883	\$	69,307,479	\$	2,301,596	3.43%	
Capital Labor		29,222,779		31,349,412		2,126,633	7.28%	
Total Labor	\$	96,228,662	\$	100,656,891	\$	4,428,229	4.60%	





903.25

(25)



	TOTAL O	& N	1			
	2024 2025			 Difference		
				\$	%	
O&M Labor	\$ 67,005,883	\$	69,307,479	\$ 2,301,596	3.43%	
O&M Non-labor	90,318,315		86,257,582	(4,060,733)	-4.50%	
O&M Expenses	157,324,198		155,565,061	(1,759,137)	-1.12%	
Fuels	107,202,801		96,622,493	(10,580,308)	-9.87%	
Total O&M Expenses	\$ 264,526,999	\$	252,187,554	\$ (12,339,445)	-4.66%	





#### CAPITAL EXPENSE BY LINE OF BUSINESS

	2024		2025	Difference			
					\$	%	
Energy Supply	\$ 14,926,437	\$	12,169,706	\$	(2,756,731)	-18.47%	
Energy Delivery	36,649,803		34,581,806		(2,067,997)	-5.64%	
Water	14,898,064		16,541,688		1,643,624	11.03%	
Wastewater (1)	36,277,688		61,214,522		24,936,834	68.74%	
Gas	4,986,020		6,750,710		1,764,690	35.39%	
GRUCom	359,460		60,180		(299,280)	-83.26%	
Corporate Expense (2)	13,322,946		11,169,894		(2,153,052)	-16.16%	
Total Capital	\$ 121,420,418	\$	142,488,506	\$	21,068,088	17.35%	

- (1) WW increases driven by Main Street Facility expansion. This capital work will result in capacity expansion and assist in meeting enhanced regulatory requirements. The expenses noted above do not account for any grant funding which may be awarded.
- (2) Significant corporate expense projects are:

		Network Supplies		
		Computer Hardware	FMIS SAP	Building
	AMI	Software Purchases	<b>Cloud Licensing</b>	Maintenance
FY25	5,217,310	2,091,638	2,858,100	-
FY24	8,570,072	1,805,566	-	1,249,396



#### **Budgeted Reserves & Debt Defeasance**

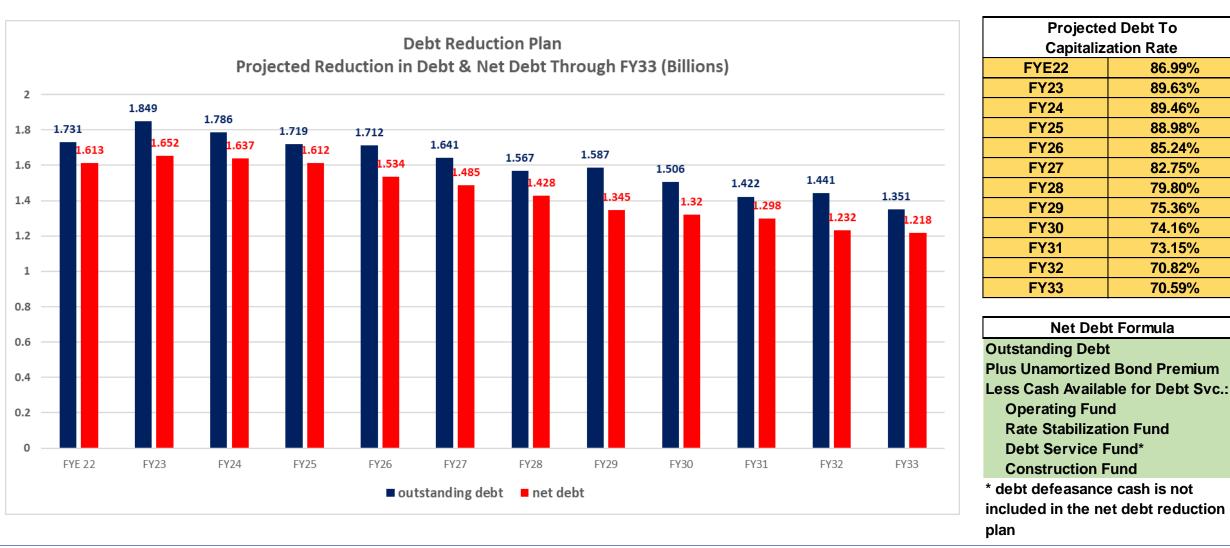
**RESERVE REQUIREMENTS AND RESERVE FUNDED\*** 

	-	_	-		
					End of Forecast Period
		2024		2025	2034
Reserve Requirements:					
Electric	\$	64,571,566	\$	66,508,713	\$ 102,507,276
Water		5,564,516		5,731,451	13,250,814
Wastewater		6,839,717		7,044,909	14,138,538
Gas		5,100,806		5,253,830	13,284,707
GRUCom		2,202,621		2,268,699	3,439,943
Total Reserve Requirements		84,279,226		86,807,602	146,621,278
Reserve Funded:					
Electric		65,137,668		80,759,342	152,807,743
Water		17,082,430		15,770,898	13,315,287
Wastewater		20,443,189		21,813,441	14,501,997
Gas		9,774,874		7,217,354	51,088,504
GRUCom		3,441,137		4,261,821	3,441,138
Total Reserve Funded		115,879,298		129,822,856	235,154,669
Amount to be Utilized to Accelerate Debt Retirement or					
Cash Fund Capital Projects					
Electric		566,102		14,250,629	50,300,467
Water		11,517,914		10,039,447	64,473
Wastewater		13,603,472		14,768,532	363,459
Gas		4,674,068		1,963,524	37,803,797
GRUCom		1,238,516		1,993,122	1,19
Total	\$	31,600,072	\$	43,015,254	\$ 88,533,39 <sup>2</sup>

\*Increased reserve requirements related to updated Cash Balance Policy begin in 2026.

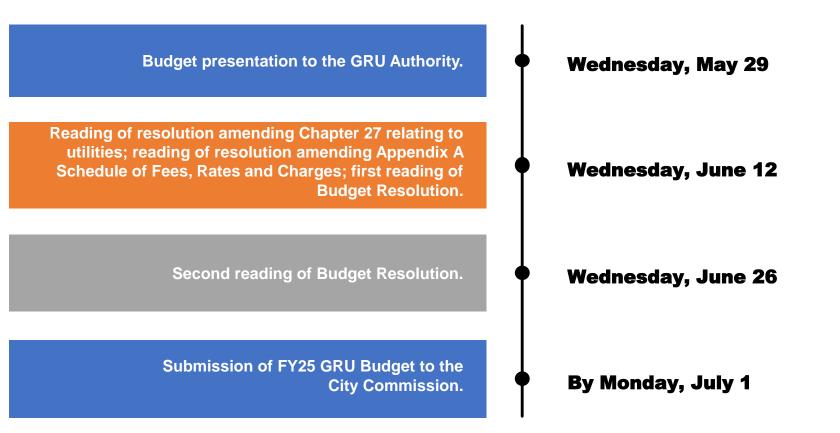


## **Debt Reduction Plan**





# **Budget Calendar**



#### **Highlights and Recommendation**

Support budget that continues safe, reliable utility services and longrange plan:

- 1. Hold GSC/GFT flat for FY 2025
  - Immediate work plan focus on GSC/GFT and IRP (plan for future power needs)
- 2. Modest rate and fee adjustments recognizing inflationary pressures and rising costs
  - Stabilizing Electric Rates and Overall Bills
  - Typical customer bill ~\$15 less than October 2023
- 3. Supports 10-year plan:
  - Continued investment in infrastructure and capacity
  - Stabilize electric rates and overall customer bill
  - Debt reduction plan to significantly reduce overall debt



# **Appendix 1 Prior presentations to GRUA Board:**

January 3 Debt Portfolio Review January 17 City Services Reduction January 17 GSC Alternatives: Impact on Rates & Debt Reduction February 7 Associations and Agreements

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# **Appendix 2**

FY25 Operations and Maintenance and Capital Budgets AMI Meter Program – Opt-Out Policy Annual Adjustment of Water and Wastewater New Development - Related Fees

> Lighting and Pole Public & Rental Rates FY25 Proposed Monthly Lighting Rates Forecasts of Customers, Sales and Revenues Fuels Budget presentation

> > Page 34 of 403

# **Appendix 1** May 29, 2024

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**GRU** 

# **GRU Debt Portfolio Review**

#### January 3, 2024





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## Debt Portfolio Review Table of Contents

- Overview of the Portfolio Composition
- Detailed Review of Current Outstanding Debt Instruments
- Transactions Designed to Generate Savings
  - DHR Acquisition
  - 2019 Series ABC
  - 2020 Restructurings
  - 2020 POBs
  - 2022 Refundings
- Debt Defeasance Program
- Debt Policy Amendment: Financial Metrics & Deleveraging
- Rating Agency Methodology
- Net Debt Reduction Program



# **Overview of Portfolio Composition**





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#### **Debt Portfolio Review**

• As a five system municipal utility operation which includes power generation, GRU is a capital intensive operation

Combining Statement of Net Position - Unaudited Preliminary @ September 30, 2023						
	0 405 570 700					
Utility plant in service	3,125,576,762					
Right-of-Use Asset	758,738					
Less: accumulated depreciation & amortization	(1,412,606,580)					
	1,713,728,920					
Construction in progress	139,385,234					
Net capital assets	1,853,114,154					

• GRU needs to access capital markets regularly to obtain resources to acquire, construct and maintain this capital infrastructure

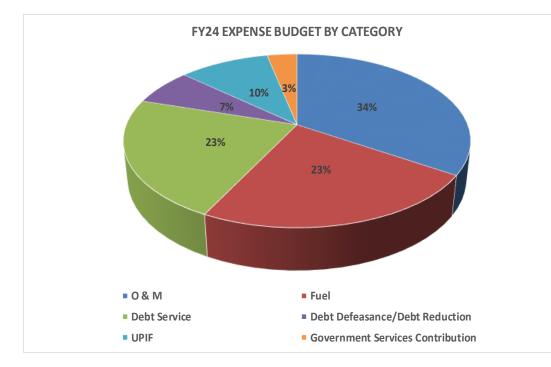


#### Why Utilize Debt Financing

- Utilizing debt for capital infrastructure may seem counterintuitive, however
  - If GRU funds with cash, current rate payers shoulder an inordinate amount of the burden for assets which will serve rate payers for 30+ years
  - Borrowing spreads the rate impact over the useful life of the assets and limits intergenerational inequity
- GRU executes new money issues every 2-3 years
- Capital infrastructure funding has been historically allocated as 50% debt and 50% internal equity
- GRU Finance proactively initiates refunding & restructuring transactions as opportunities to generate debt service savings are developed



#### Debt is a Significant Portion of GRU Total Budget

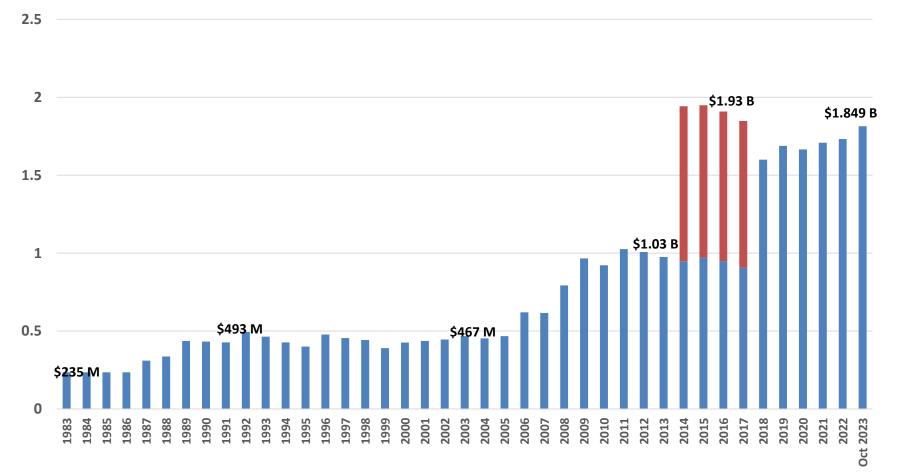


EXPENSE CATEGORY	FY24 BUDGET	
	%	\$
O & M	34.17%	157,324,197
Fuel	23.28%	107,202,801
Debt Service	22.35%	102,918,849
Debt Defeasance/Debt Reduction	6.86%	31,569,293
UPIF	10.02%	46,125,618
<b>Government Services Contribution</b>	3.32%	15,305,225



#### **Debt Portfolio Review**

Trend in GRU Principal Outstanding at FYE (Billions)



Bonds & CP Capital lease



#### **Debt Composition**

- At 9/30/23 \$1,849,115,000 in outstanding principal
- \$1,260,865,000 or 68.2% of the total is original issue fixed rate debt
- \$588,250,000 or 31.8% is original issue variable rate debt



#### Why Utilize Variable Rate Debt

#### PROS

- Generally lower initial interest rates compared to fixed rate debt
- More flexibility regarding potential refundings
- Provides for asset/liability matching
- As size and complexity of portfolio grows facilitates managing the overall cost of borrowing

#### CONS

• Exposure to interest rate risk in rising interest rate environments



#### Mitigating Interest Rate Risk

		U			
GRU	PAY FIXED RATE		SWAP COUN	TERPARTY	
	RECEIVE VARIABLE RAT	ſE			
ISSUE VARIABLE	RATE DEBT:		nent to the original underlying r hedged by the variable rate		
PAY VARIABLE R	ATE	bondholder is offset or hedged by the variable rate payment received from the swap counterparty. Net obligation remaining after effect of the swap is a fixed rate swap payment made to the swap counterparty. This process " <u>synthetically fixes</u> " the variable debt. <i>The rate</i> <i>on this fixed rate swap payment to the counterparty is</i> <i>less than the fixed rate which would have been incurred</i> <i>if the debt had been issued in original fixed rate form.</i>			
ORIGINAL					
BONDHOLDE	R				



### Mitigating Interest Rate Risk

- There is risk inherent in the use of swaps
  - Basis risk
  - Collateral Posting
  - Counterparty risk
- Contract only with strong highly rated counterparties
- Aggressively negotiate swap provisions

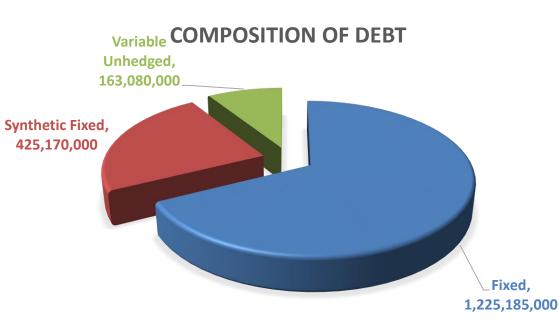


#### **Utilization of Swaps**

	PO	RTFOLIO CO	MPOSITION			
0	utstanding Principal	@10/1/23			Outstanding	(Overhedged)
	Fixed	Variable	Total		Notional Swap \$	Net Unhedged
2005C		3,090,000			4,560,000	(1,470,000
2006A		2,985,000			4,400,000	(1,415,000
2009B	117,905,000					
2010A	12,930,000					
2010B	132,445,000					
2012B		98,610,000				98,610,000
2014A	35,035,000			(1)		
2014B	12,085,000					
2017A	343,355,000					
2019A	153,820,000			(2)		
2019B	26,665,000					
2019C		67,355,000				67,355,000
2020A	10,575,000					
2021A	95,760,000					
2022A	54,525,000					
2022B	230,085,000					
2023A		160,000,000			45,000,000	115,000,000
					115,000,000	(115,000,000
2023B		105,000,000			105,000,000	-
2023C		151,210,000			151,210,000	-
@ 9/30/23	1,225,185,000	588,250,000	1,813,435,000		425,170,000	163,080,000

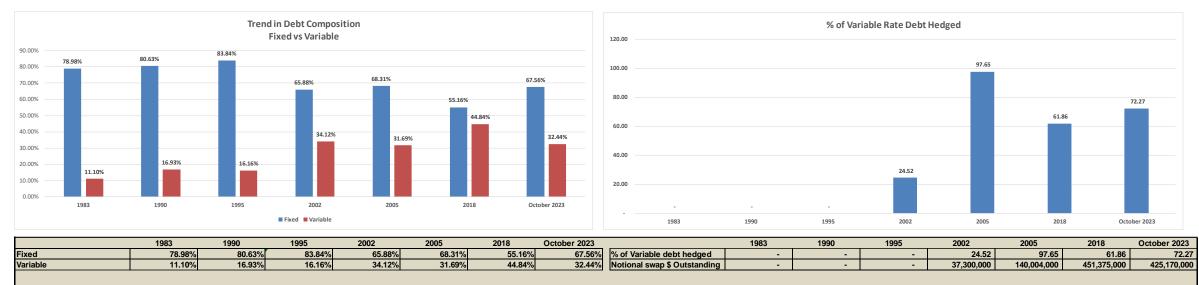
Composition Summary					
% Original Issue Fixed	67.56%				
% Original Issue Variable	32.44%				
\$ Notional Swaps	425,170,000				
% Fixed/Synthetically Fixed	91.01%				
\$ Fixed/Synthetically Fixed	1,650,355,000				
\$ Variable Unhedged	163,080,000				

(1) 2014 A FSS effective October 1, 2024 with a notional amount of \$34,025,000 (2) 2019A FSS effective October 1, 2029 with a notional amount of \$153,280,000





#### **Trend in Debt Composition**



Fixed	186,000,000	359,508,692	335,565,000	293,750,000	309,035,000	897,690,000	1,225,185,000
Variable	49,501,000	73,261,000	64,657,000	152,111,000	143,374,750	729,650,000	588,250,000
Total	235,501,000	432,769,692	400,222,000	445,861,000	452,409,750	1,627,340,000	1,813,435,000



#### Variable Rate Debt Program

- Depending on the method of issuance, administering a variable rate debt program can require utilization of several financial tools
  - Liquidity facilities
  - Remarketing agreements

Liquidity Facilities							
Series	Series Type	Facility	Term Date	Fee	Remarketing Agent	Par (000) O/S or LOC	Comments
2005.0			E (47/000 4	541		0.000	0000
2005 C	Daily VRDO	Barclays	5/17/2024	54 bps	JPMorgan	3,090	SBPA
2006 A	Daily VRDO	Barclays	5/17/2024	54 bps	Goldman	2,985	SBPA
2012 B*	Daily VRDO	Barclays	5/17/2024	54 bps	JPMorgan	98,610	SBPA
2018 A (LOC)	Tax-Exempt LOC	SunTrust	11/30/2024	25 bps	NA	25,000	LOC
2019 C	Daily VRDN	BofA	4/25/2025	34 bps	BofA	67,355	LOC
2020 A (LOC)	Taxable LOC	Truist	11/20/2024	30 bps	NA	50,000	LOC
2022A/B Revolver Facility	A - TE B - Tax	USBank	4/29/2025	17 bps	NA	150,000	Revolver Facility LOC

• These facilities provide funds to pay investors principal as variable rate instruments mature in the event of market disruptions that

affect the ability to remarket these instruments.



#### **Public Market Transaction vs Private Placement**

- In addition to internally generated cash through the Utility Plant Improvement Fund (UPIF) there are primarily two transaction methodologies GRU can utilize to finance infrastructure needs
- Public Market Bond Transaction Utilizing a banking syndicate GRU would issue bonds on the public capital markets
  - Requires an update of GRU's disclosure document, the Official Statement
  - Requires a rating agency review
  - Transaction process generally takes 3-4 months
- Private Placement (Bank) Transaction Selecting a bank through a competitive process and then negotiating the loan with that bank

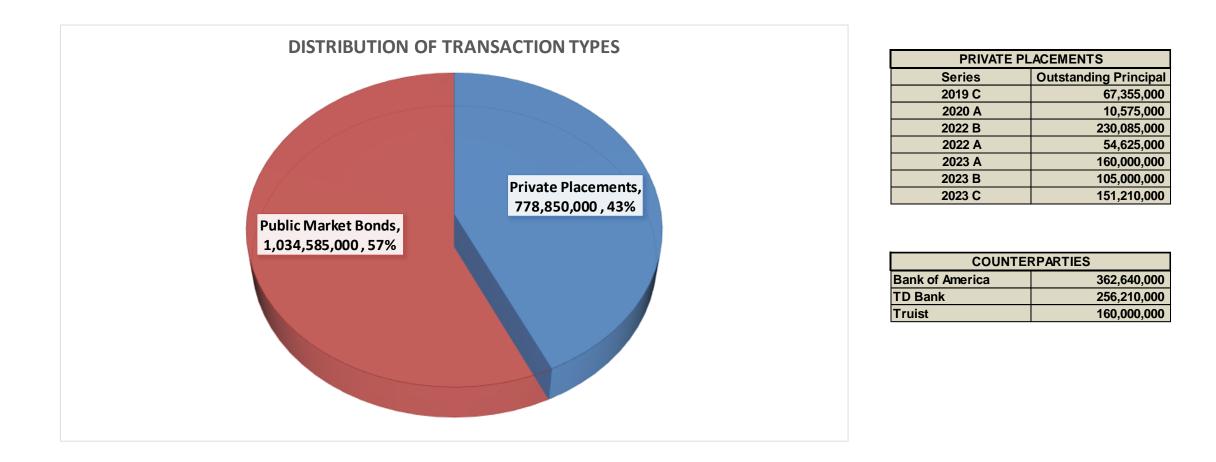


#### Public Market Transaction vs Private Placement Pros & Cons

- Private placement
  - No need to update disclosure document
    - Banks that work with GRU generally maintain credit surveillance of the utility
    - Are considered "sophisticated" investors
  - No need for ratings review
  - Can normally be completed one month faster than a public transaction
  - Interest rate that GRU pays can be higher than through a public transaction
    - Higher cost offset by the elimination of the disclosure update and ratings process, which depending on the size of the issuance can total \$200,000 \$300,000
- For both transaction types, a Request For Proposal process is utilized and GRU's independent financial advisor reviews the results for accuracy, consistency with market conditions, fairness and overall risk to GRU.



#### **Transaction Types**





#### Portfolio Profile @ 10/1/23

TOT	23	
FIXED RATE \$1,225,185,000	VARIABLE RATE \$588,250,000	PUBLIC MARKET \$1,034,585,000
67.56%	32.44%	57.05%
	VARIABLE HEDGED \$425,170,000	PRIVATE PLACEMENT \$0
	23.45%	42.92%
	VARIABLE UNHEDGED	
	\$163,080,000 8.99%	



#### **GRU Outstanding Debt Service Obligations \$2.9B**

#### **Pre Debt Reduction Plan**

	GRU DEBT SERVICE OUTSTANDING 10/1/23							
Fiscal Year End	Principal	Interest	Total P & I	Net Swap Payments	Total Debt Service			
2024	35,340,000	75,314,302	110,654,302	(7,735,453)	102,918,849			
2025	43,435,000	72,288,865	115,723,865	(7,689,939)	108,033,926			
2026	42,915,000	69,957,949	112,872,949	(6,125,918)	106,747,031			
2027	50,415,000	67,690,929	118,105,929	(4,617,335)	113,488,594			
2028	52,820,000	65,822,999	118,642,999	(4,598,955)	114,044,044			
2029	54,265,000	63,045,866	117,310,866	(2,947,071)	114,363,795			
2030	57,260,000	56,427,677	113,687,677	(2,452,940)	111,234,737			
2031	59,370,000	54,140,738	113,510,738	(2,436,396)	111,074,342			
2032	61,520,000	51,835,579	113,355,579	(2,418,996)	110,936,583			
2033	65,120,000	49,437,450	114,557,450	(2,400,742)	112,156,708			
2034	67,340,000	46,936,026	114,276,026	(2,417,653)	111,858,373			
2035	70,110,000	44,210,146	114,320,146	(2,398,178)	111,921,968			
2036	69,780,000	41,261,939	111,041,939	(2,378,031)	108,663,908			
2037	72,130,000	38,369,728	110,499,728	(2,356,908)	108,142,820			
2038	75,070,000	34,803,016	109,873,016	(2,334,686)	107,538,330			
2039	78,160,000	31,375,371	109,535,371	(2,311,365)	107,224,006			
2040	81,235,000	27,637,903	108,872,903	(2,286,884)	106,586,019			
2041	68,555,000	23,930,088	92,485,088	(2,116,753)	90,368,335			
2042	77,800,000	22,112,648	99,912,648	(1,926,018)	97,986,630			
2043	80,330,000	19,883,774	100,213,774	(1,730,517)	98,483,257			
2044	83,250,000	17,533,408	100,783,408	(1,583,938)	99,199,470			
2045	86,305,000	15,097,205	101,402,205	(1,402,808)	99,999,397			
2046	89,570,000	12,570,082	102,140,082	(1,130,692)	101,009,390			
2047	94,030,000	9,947,418	103,977,418	(853,113)	103,124,305			
2048	29,825,000	7,172,072	36,997,072	(570,062)	36,427,010			
2049	31,000,000	6,021,575	37,021,575	(497,942)	36,523,633			
2050	32,220,000	4,823,728	37,043,728	(423,409)	36,620,319			
2051	33,485,000	3,576,548	37,061,548	(346,406)	36,715,142			
2052	34,810,000	2,278,231	37,088,231	(266,841)	36,821,390			
2053	35,970,000	1,157,784	37,127,784	(135,607)	36,992,177			
Total	1,813,435,000	1,036,661,044	2,850,096,044	(72,891,556)	2,777,204,488			



#### **GRU Debt History by Series**

			Principal Paid			Outstanding	Final
Series	Issue Date	Issue Amount	as of 10/1/23	Refunded	Defeased	as of 10/1/23	Maturity
1983	August 1, 1983	186,000,000	13,530,000	172,470,000		-	
1987A	August 1, 1987	74,867,331	10,600,000	64,267,331		-	
1989A	January 15, 1989	100,366,362	-	100,366,362		-	
1992A	March 1, 1992	73,000,000	9,270,000	63,730,000		-	
1992B	March 1, 1992	61,920,000	25,275,000	36,645,000		-	
1993A & B	March 1, 1993	163,975,000	50,050,000	113,925,000		-	
1993C	August 1, 1993	20,935,000	20,935,000	-		-	
1993 Sub.	August 1, 1993	51,575,000	51,575,000	-		-	
1996A	February 1, 1996	143,215,000	32,115,000	111,100,000		-	
2002A & B	June 25, 2002	77,300,000	12,000,000	65,300,000		-	
2003A & B	January 30, 2003	40,625,000	7,625,000	33,000,000		-	
2003C	July 18, 2003	115,925,000	115,925,000	-		-	
2005A	November 3, 2005	196,950,000	-	196,545,000	405,000	-	
2005B	November 3, 2005	61,590,000	19,915,000	41,675,000		-	
2005C	November 9, 2005	55,135,000	15,960,000	36,085,000		3,090,000	2026
2006A	February 23, 2007	53,305,000	10,485,000	39,835,000		2,985,000	2026
2007A	February 6, 2008	139,505,000	3,325,000	136,180,000		-	
2008A	February 6, 2008	105,000,000	52,505,000	52,495,000		-	
2008B	September 16, 2009	90,000,000	-	90,000,000		-	
2009A	September 16, 2009	24,190,000	24,190,000	-		-	



#### GRU Debt History by Series (concluded)

			Principal Paid			Outstanding	Final
Series	Issue Date	Issue Amount	as of 10/1/23	Refunded	Defeased	as of 10/1/23	Maturity
2009B	November 10, 2010	156,900,000	37,865,000	-	1,130,000	117,905,000	2039
2010A	November 10, 2010	12,930,000	-	-	-	12,930,000	2030
2010B	November 10, 2010	132,445,000	-	-	-	132,445,000	2040
2010C	November 10, 2010	16,365,000	5,860,000	10,505,000	-	-	
2012A	July 13, 2012	81,860,000	15,785,000	66,075,000	-	-	
2012B	July 24, 2012	100,470,000	-	1,860,000	-	98,610,000	2042
2014A	December 11, 2014	37,980,000	2,945,000	-	-	35,035,000	2044
2014B	December 11, 2014	30,970,000	18,885,000	-	-	12,085,000	2036
2017A	November 7, 2017	415,920,000	61,920,000	-	10,645,000	343,355,000	2040
2017B/2023A & 2023B	November 7, 2017	105,000,000	-	-	-	105,000,000	2044
2017C/2023A	November 7, 2017	160,000,000	-	-	-	160,000,000	2047
2019A	April 3, 2019	153,820,000	-	-	-	153,820,000	2047
2019B	April 3, 2019	26,665,000	-		-	26,665,000	2047
2019C	April 26, 2019	67,355,000	-		-	67,355,000	2047
2020A	July 7, 2020	10,665,000	90,000	-	-	10,575,000	2034
2021A	August 11, 2021	95,760,000	-	-	-	95,760,000	2051
2022B	April 29, 2022	232,880,000	2,795,000	-	-	230,085,000	2038
2022A	July 14, 2022	66,600,000	12,075,000	-	-	54,525,000	2028
2023C	June 22, 2023	151,210,000	-	-	-	151,210,000	2053
Totals		3,891,173,693	633,500,000	1,432,058,693	12,180,000	1,813,435,000	

GRU DEBT IN "MODEF			
Principal Issued	3,891,173,693		
Principal Paid	633,500,000	16.28%	
Principal Refunded	1,432,058,693	36.80%	
Principal Defeased/Redeemed	12,180,000	0.31%	
Principal Outstanding	1,813,435,000	46.60%	ige 56 of 403
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# **Review of Current Outstanding Debt**

## Instruments





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#### **GRU Debt History by Series Current Outstanding Series**

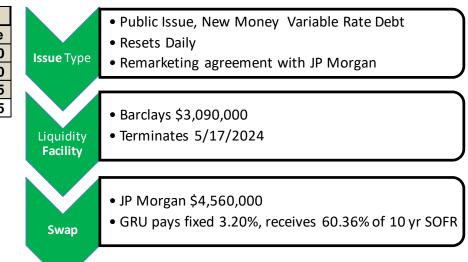
			Principal Paid			Outstanding	Final
Series	Issue Date	Issue Amount	as of 10/1/23	Refunded	Defeased	as of 10/1/23	Maturity
2005C	November 9, 2005	55,135,000	15,960,000	36,085,000		3,090,000	2026
2006A	February 23, 2007	53,305,000	10,485,000	39,835,000		2,985,000	2026
2009B	November 10, 2010	156,900,000	37,865,000	-	1,130,000	117,905,000	2039
2010A	November 10, 2010	12,930,000	-	-	-	12,930,000	2030
2010B	November 10, 2010	132,445,000	-	-	-	132,445,000	2040
2012B	July 24, 2012	100,470,000	-	1,860,000	-	98,610,000	2042
2014A	December 11, 2014	37,980,000	2,945,000	-	-	35,035,000	2044
2014B	December 11, 2014	30,970,000	18,885,000	-	-	12,085,000	2036
2017A	November 7, 2017	415,920,000	61,920,000	-	10,645,000	343,355,000	2040
2017B/2023A & 2023B	November 7, 2017	105,000,000	-	-	-	105,000,000	2044
2017C/2023A	November 7, 2017	160,000,000	-	-	-	160,000,000	2047
2019A	April 3, 2019	153,820,000	-	-	-	153,820,000	2047
2019B	April 3, 2019	26,665,000	-		-	26,665,000	2047
2019C	April 26, 2019	67,355,000	-		-	67,355,000	2047
2020A	July 7, 2020	10,665,000	90,000	-	-	10,575,000	2034
2021A	August 11, 2021	95,760,000	-	-	-	95,760,000	2051
2022B	April 29, 2022	232,880,000	2,795,000	-	-	230,085,000	2038
2022A	July 14, 2022	66,600,000	12,075,000	-	-	54,525,000	2028
2023C	June 22, 2023	151,210,000	-	-	-	151,210,000	2053
Totals		2,066,010,000	163,020,000	77,780,000	11,775,000	1,813,435,000	



#### **Current Outstanding Debt: Series 2005C**

2005C DEBT SERVICE OUTSTANDING @ 10/1/23							
Fiscal Year	Principal Interest Total P & I Net Swap Payment Total Debt Service						
2024	-	123,600	123,600	(59,280)	64,320		
2025	1,520,000	108,150	1,628,150	(55,620)	1,572,530		
2026	1,570,000	47,100	1,617,100	(24,335)	1,592,765		
Total	3,090,000	278,850	3,368,850	(139,235)	3,229,615		

\$17,570,000 in 2005C Bonds refunded through Series 2012B Bonds \$18,515,000 in 2005C Bonds refunded through Series 2019C Bonds

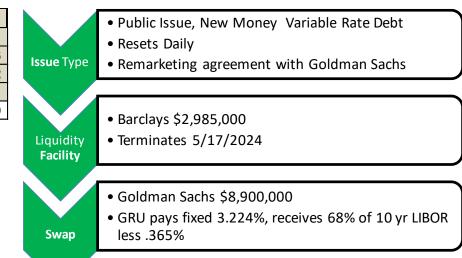




#### **Current Outstanding Debt: Series 2006A**

	2006A DEBT SERVICE OUTSTANDING @ 10/1/23							
Fiscal Year	Fiscal Year         Principal         Interest         Total P & I         Net Swap Payment         Total Debt Service							
2024	-	119,400	119,400	(56,144)	63,256			
2025	1,470,000	104,476	1,574,476	(53,014)	1,521,462			
2026	1,515,000	45,450	1,560,450	(23,119)	1,537,331			
Total	2,985,000	269,326	3,254,326	(132,277)	3,122,049			

\$25,930,000 in Series 2006A Bonds refunded through Series 2012B Bonds \$13,905,000 in Series 2006A Bonds refunded through Series 2019C Bonds





#### **Current Outstanding Debt: Series 2009B**

2009E	B DEBT SERVICE OU	TSTANDING @ 10	0/1/23		
Fiscal Year	Principal	Interest	Total P & I		<ul> <li>Public Issue Fixed Rate Debt</li> </ul>
2024	5,590,000	6,627,206	12,217,206	Issue Type	<ul> <li>New money issue</li> </ul>
2025	4,330,000	6,339,488	10,669,488	issue rype	)
2026	4,540,000	6,096,792	10,636,792		
2027	4,760,000	5,842,324	10,602,324		<ul> <li>Build America Bonds (BABS)</li> </ul>
2028	4,995,000	5,575,526	10,570,526	Build	<ul> <li>Treasury writes down a % of the</li> </ul>
2029	5,225,000	5,295,558	10,520,558	America	interestrate
2030	7,590,000	5,002,696	12,592,696	Bonds	
2031	7,840,000	4,573,482	12,413,482		
2032	8,105,000	4,130,130	12,235,130		<ul> <li>% is determined on an annual basis</li> </ul>
2033	8,375,000	3,671,792	12,046,792	% Write	by the Treasury
2034	8,660,000	3,198,186	11,858,186	down	
2035	8,950,000	2,708,462	11,658,462		
2036	9,255,000	2,202,340	11,457,340		
2037	9,565,000	1,678,970	11,243,970	•	
2038	9,895,000	1,138,068	11,033,068		
2039	10,230,000	578,506	10,808,506		
Total	117,905,000	64,659,526	182,564,526		

\$1,130,000 of 2025 maturity Series 2009B Bonds economically defeased on October 28, 2021



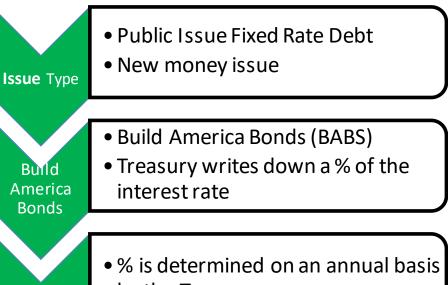
#### **Current Outstanding Debt: Series 2010A**

Fiscal Year	Principal	Interest	Total P & I		<ul> <li>Public Issue Fixed Rate Debt</li> </ul>
2024	-	759,508	759,508	leave Tures	<ul> <li>New money issue</li> </ul>
2025	-	759,508	759,508	<b>Issue</b> Type	
2026	-	759,508	759,508		
2027	3,595,000	759,508	4,354,508		
2028	3,735,000	548,338	4,283,338		<ul> <li>Taxable debt</li> </ul>
2029	3,905,000	328,944	4,233,944	Taxable Debt	
2030	1,695,000	99,564	1,794,564		
Total	12,930,000	4,014,878	16,944,878		
				GRUCom	<ul> <li>GRUCom capital infrastructure needs</li> </ul>



#### **Current Outstanding Debt: Series 2010B**

201	2010B DEBT SERVICE OUTSTANDING @ 10/1/23							
Fiscal Year	Principal	Interest	Total P & I					
2024	-	7,978,486	7,978,486					
2025	-	7,978,486	7,978,486					
2026	-	7,978,486	7,978,486					
2027	-	7,978,486	7,978,486					
2028	-	7,978,486	7,978,486					
2029	-	7,978,486	7,978,486					
2030	-	7,978,486	7,978,486					
2031	-	7,978,486	7,978,486					
2032	-	7,978,486	7,978,486					
2033	-	7,978,486	7,978,486					
2034	3,965,000	7,978,486	11,943,486					
2035	6,935,000	7,739,636	14,674,636					
2036	4,260,000	7,321,870	11,581,870					
2037	22,515,000	7,065,248	29,580,248					
2038	23,425,000	5,708,944	29,133,944					
2039	29,785,000	4,297,822	34,082,822					
2040	41,560,000	2,503,574	44,063,574					
Total	132,445,000	122,400,440	254,845,440					



% Write down  % is determined on an annual basis by the Treasury



#### **Current Outstanding Debt: Series 2012B**

2012E	B DEBT SERVICE OU	TSTANDING @ 10	)/1/23		• Public Issue, New Money Variable Rate Debt
Fiscal Year	Principal	Interest	Total P & I		•Resets Daily
2024	-	3,944,400	3,944,400	Issue Type	•Remarketing agreement with JP Morgan
2025	500,000	3,451,350	3,951,350		
2026	-	2,943,300	2,943,300		
2027	3,370,000	2,452,750	5,822,750		•JP Morgan \$98,610,000
2028	3,200,000	2,368,500	5,568,500		•Terminates 5/17/2024
2029	3,080,000	1,830,800	4,910,800	Liquidity Facility	• Terminates 5/ 17/ 2024
2030	2,910,000	1,769,200	4,679,200	i delirey	
2031	3,095,000	1,711,000	4,806,000		
2032	3,175,000	1,649,100	4,824,100		
2033	5,015,000	1,585,600	6,600,600	Variable but	<ul> <li>This variable rate debt is unhedged</li> </ul>
2034	5,235,000	1,485,300	6,720,300	no Swap	
2035	5,560,000	1,380,600	6,940,600		
2036	5,740,000	1,269,400	7,009,400		
2037	5,930,000	1,154,600	7,084,600	•	
2038	6,125,000	1,036,000	7,161,000		
2039	6,325,000	913,500	7,238,500		
2040	6,430,000	787,000	7,217,000		
2041	16,185,000	658,400	16,843,400		
2042	16,735,000	334,700	17,069,700		
Total	98,610,000	32,725,500	131,335,500		

\$1,860,000 in Series 2012B Bonds refunded through Series 2019C Bonds



#### **Current Outstanding Debt: Series 2014A**

20	14A DEBT SERVICE	OUTSTANDING @ 10	)/1/23
Fiscal Year	Principal	Interest	Total P & I
2024	1,010,000	1,674,562	2,684,562
2025	1,060,000	801,404	1,861,404
2026	1,115,000	766,158	1,881,158
2027	1,170,000	732,988	1,902,988
2028	1,230,000	702,276	1,932,276
2029	1,290,000	669,988	1,959,988
2030	1,355,000	640,640	1,995,640
2031	1,425,000	609,814	2,034,814
2032	1,495,000	577,396	2,072,396
2033	1,545,000	543,384	2,088,384
2034	1,595,000	508,236	2,103,236
2035	1,650,000	471,948	2,121,948
2036	1,730,000	434,412	2,164,412
2037	1,820,000	395,054	2,215,054
2038	1,910,000	353,648	2,263,648
2039	2,005,000	310,196	2,315,196
2040	2,105,000	264,582	2,369,582
2041	2,210,000	212,694	2,422,694
2042	2,320,000	166,416	2,486,416
2043	2,435,000	113,636	2,548,636
2044	2,560,000	58,240	2,618,240
Total	35,035,000	11,007,672	46,042,672



### **2014A Forward Starting Swap**

- On December 11, 2014 GRU issued \$37,980,000 in fixed rate issue Series 2014A Bonds
- Interest rates varied between 2% and 5%
- In 2020 interest rates were nearing historic lows
  - Financing team determined environment was favorable to attempt to lock in rates to generate savings associated with refunding Series 2014A Bonds

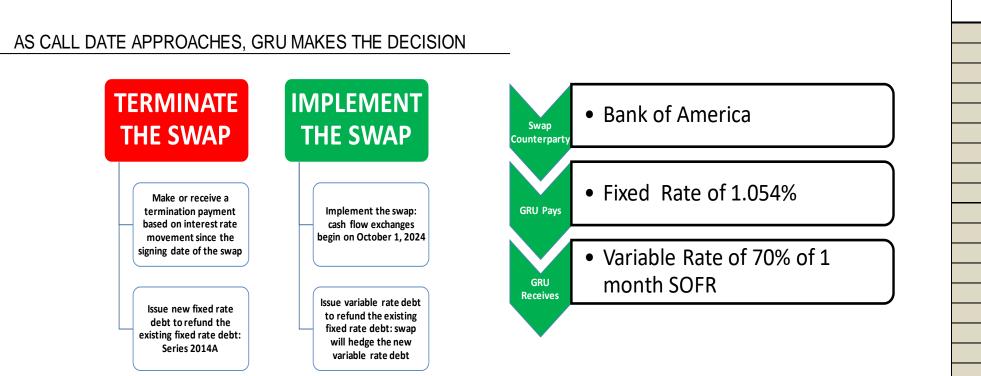


### **2014A Forward Starting Swap**

- Treasury regulations preclude tax-exempt *advance refundings* to qualify for tax exemption refundings must be considered current
- A current refunding is defined as a transaction with an execution date no more than 90 days prior to the initial call date of the series being refunded
  - Initial call date on Series 2014A Bonds is October 1, 2024
- Forward stating swap is a method to lock in existing interest rates until the refunding transaction qualifies as a current refunding



### 2014A Forward Starting Swap







## Series 2017ABC Acquisition of DHR

- On November 7, 2017 GRU issued \$680,920,000 (principal) in debt to acquire the GREC facility
- The issuance consisted of
  - \$415,920,000 Series 2017A fixed rate debt
  - \$150,000,000 Series 2017B variable rate debt (hedged immediately)
  - \$115,000,000 Series 2017C variable rate debt (hedged later)



#### **Current Outstanding Debt: Series 2014B**

2014	B DEBT SERVICE O	UTSTANDING @ 1	0/1/23		
Fiscal Year	Principal	Interest	Total P & I	Public Issue Fixed Rate Debt	
2024	-	593,356	593,356	New money issue	
2025	-	593,356	593,356	Issue Type	
2026	-	593,356	593,356		
2027	-	593,356	593,356		
2028	-	593,356	593,356	• December 11, 2014	
2029	11,440,000	593,356	12,033,356	Issue Date	
2030	325,000	21,356	346,356		
2031	-	11,200	11,200		
2032	-	11,200	11,200		
2033	-	11,200	11,200	Final maturity 2036	
2034	-	11,200	11,200	Final Maturity	
2035	-	11,200	11,200		
2036	320,000	11,200	331,200		
Total	12,085,000	3,648,692	15,733,692		



#### **Current Outstanding Debt: Series 2017A**

2017	A DEBT SERVICE O	UTSTANDING @ 1	0/1/23		
Fiscal Year	Principal	Interest	Total P & I		<ul> <li>Public Issue Fixed Rate Debt</li> </ul>
2024	15,235,000	16,522,050	31,757,050		
2025	11,530,000	15,760,300	27,290,300	Issue Type	
2026	10,805,000	15,183,800	25,988,800		
2027	16,495,000	14,643,550	31,138,550		
2028	18,230,000	13,818,800	32,048,800		<ul> <li>Fixed rate portion of DHR</li> </ul>
2029	18,900,000	12,907,300	31,807,300	DHR acquisition	acquisition funding
2030	19,785,000	11,962,300	31,747,300	fixed rate	
2031	20,715,000	10,973,050	31,688,050		
2032	21,880,000	9,937,300	31,817,300		• 2017B & 2017C variable rate
2033	22,730,000	8,843,300	31,573,300		
2034	23,810,000	7,706,800	31,516,800	DHR variable rate debt	portion of DHR funding
2035	24,945,000	6,516,300	31,461,300	Tute debt	
2036	26,325,000	5,269,050	31,594,050		
2037	27,400,000	3,952,800	31,352,800		
2038	28,720,000	2,582,800	31,302,800		
2039	29,815,000	1,434,000	31,249,000		
2040	6,035,000	241,400	6,276,400		
Total	343,355,000	158,254,900	501,609,900		



#### Current Outstanding Debt: Evolution of Series 2017B & 2017C To Series 2023A & 2023B

	Series 2017B		Series 2017 C
	\$150,000 variable rate DP		\$115,000,000 variable rate DP
	Issued 11/7/17		Issued 11/7/17
	Wells Fargo		Bank of America
November 2020		November 2020	November 2020
\$45,000,000 remains with Wells		\$105,000,000 allocated to TD	\$115,000,000 renewed with B of A
Remains Series 2017B		Redesignated Series 2020B	Remains Series 2017C
Renewal November 2023		Renewal November 2023	Early commitment to renew April 2023
April 2023		April 2023	April 2023
\$45,000,000 allocated to Truist		\$105,000,000 remains with TD	\$115,000,000 reallocated to Truist
Redesignated Series 2023A		Redesignated Series 2023B	Redesignated Series 2023A
Renewal May 2026		Renewal May 2026	Renewal May 2026



#### **Current Outstanding Debt: Series 2023A**

			SERIES 2023	3A				
	ORIGINAL	2017B & 2017C N	OW 2023A DEBT S	ERVICE OUTSTANDI	NG @ 10/1/23			
Fiscal Year	Principal	Interest	Total P & I	Net Swap Payment	Net Swap Payment	Total Debt Service		• Originally 2017B (\$150,000,000) & 2017C (\$115,000,000) variable rate portion of financing to acquire DHR
				Citi Original 2017B	Citi Original 2017C		2017 original	• 3 year term direct placements: 2017B with Wells Fargo & 2017C with Bank of America
2024	-	5,020,000	5,020,000	(1,025,775)	(1,592,750)	2,401,475	direct placemer	
2025	-	5,020,000	5,020,000	(848,025)	(1,995,250)	2,176,725		
2026	-	5,020,000	5,020,000	(670,275)	(1,794,000)	2,555,725		• In 2020 2017B original issue of \$150,000,000 was split between Wells Fargo @ \$45,000,000 (retained 2017 B designation)
2027	-	5,020,000	5,020,000	(492,525)	(1,592,750)	2,934,725		and TD Bank @ \$105,000,000 (redesignated 2020B)
2028	-	5,020,000	5,020,000	(492,525)	(1,592,750)	2,934,725	2020 Rollover	
2029	-	5,020,000	5,020,000	(314,775)	(1,190,250)	3,514,975		
2030	-	5,020,000	5,020,000	(314,775)	(1,190,250)	3,514,975		
2031	-	5,020,000	5,020,000	(314,775)	(1,190,250)	3,514,975		• In 2023 Truist Bank was awarded the \$45,000,000 Series 2017B & the \$115,000,000 Series 2017C: new \$160,000,000
2032	-	5,020,000	5,020,000	(314,775)	(1,190,250)	3,514,975		transaction redesignated Series 2023A
2033	-	5,020,000	5,020,000	(314,775)	(1,190,250)	3,514,975	2023 rollovers	• The \$105,000,000 Series 2020B was retained with TD Bank & redesignated as Series 2023B
2034	-	5,020,000	5,020,000	(322,200)	(1,190,250)	3,507,550		
2035	-	5,020,000	5,020,000	(322,200)	(1,190,250)	3,507,550		
2036	-	5,020,000	5,020,000	(322,200)	(1,190,250)	3,507,550		• Current rate on the Series 2023A is 79% of 1 month SOFR plus 79 basis point
2037	-	5,020,000	5,020,000	(322,200)	(1,190,250)	3,507,550	Hedging of Series 2023A variable rat	• \$160,000,000 in variable rate debt is hedged through two swaps
2038	-	5,020,000	5,020,000	(322,200)	(1,190,250)	3,507,550	debt	
2039	-	5,020,000	5,020,000	(322,200)	(1,190,250)	3,507,550		
2040	7,531,500	5,020,000	12,551,500	(322,200)	(1,190,250)	11,039,050		<ul> <li>\$45,000,000 swap with Citi hedges share of Series 2020A that originated as Series 2020B</li> </ul>
2041	9,534,000	4,783,700 4,484,570	14,317,700 14,246,570	(268,274) (200.011)	(1,190,250)	12,859,176		• GRU pays Citi fixed rate of 1.559% (after extension of termination option); GRU receives variable rate payment of 70% of 1
2042 2043	9,762,000	4,484,570	14,246,570	(200,011) (130,115)	(1,190,250) (1,190,250)	12,856,309 12,853,923	\$45,000,000 swap	month LIBOR
2043	9,996,000 15.091,500	4,178,288	14,174,288	(130,115) (58,544)	(1,190,250)	12,853,923		
2044	35.055.000	3,391,166	38,446,166	(36,344)	(1,118,680)	37,327,486		
2045	36.020.000	2.291.316	38,311,316	•	(1,110,000) (755,861)	37,555,455		• \$115,000,000 swap with Citi hedges the share of Series 2020A that originated as Series 2017C
2048	37.010.000	1.161.188	38,171,188		(383.054)	37,788,134		• GRU pays Citi fixed rate of 1.410%; GRU receives variable rate payment of 70% of 10 year SOFR less 35.5 basis points
Total	160.000.000	109,494,890	269,494,890	- (8,015,344)	(29,869,095)	231,610,451	\$115,000,000 swa	
i uldi	100,000,000	109,494,090	209,494,090	(0,015,544)	(29,009,095)	231,010,431		



#### **Current Outstanding Debt: Series 2023B**

		SERIES	2023B				
	ORIGINAL 2017B	NOW 2023B DEBT	SERVICE OUTSTA	NDING @ 10/1/23			<ul> <li>Originally a portion of the \$150,000,000</li> </ul>
Fiscal Year	Principal	Interest	Total P & I	Net Swap Payment	Total Debt Service		variable rate piece of DHR acquisition funding
2024	-	3,286,500	3,286,500	(2,192,400)	1,094,100	Funding DHR	Three year direct placement with Wells Fargo
2025	-	3,286,500	3,286,500	(1,772,400)	1,514,100	acquisition	Thee year anece placement with webs raigo
2026	-	3,286,500	3,286,500	(1,352,400)	1,934,100	licquisition	
2027	-	3,286,500	3,286,500	(932,400)	2,354,100		
2028	-	3,286,500	3,286,500	(932,400)	2,354,100		
2029	-	3,286,500	3,286,500	(512,400)	2,774,100		
2030	-	3,286,500	3,286,500	(512,400)	2,774,100		<ul> <li>Awarded to TD Bank in 2020; redesignated as</li> </ul>
2031	-	3,286,500	3,286,500	(512,400)	2,774,100		2020B
2032	-	3,286,500	3,286,500	(512,400)	2,774,100		<ul> <li>Renewed with TD Bank in 2023 redesignated</li> </ul>
2033	-	3,286,500	3,286,500	(512,400)	2,774,100	Rollovers	as 2023B
2034	-	3,286,500	3,286,500	(540,750)	2,745,750		
2035	-	3,286,500	3,286,500	(540,750)	2,745,750		
2036	-	3,286,500	3,286,500	(540,750)	2,745,750		
2037	-	3,286,500	3,286,500	(540,750)	2,745,750		<ul> <li>Variable rate debt hedged through swap with</li> </ul>
2038	-	3,286,500	3,286,500	(540,750)	2,745,750		Goldman Sachs
2039	-	3,286,500	3,286,500	(540,750)	2,745,750		• GRU pays fixed rate of 2.112% until 2034, and
2040	17,573,500	3,286,500	20,860,000	(540,750)	20,319,250	Hedging variable	
2041	22,246,000	2,736,450	24,982,450	(450,246)	24,532,204	rate debt	GRU receives 80% of 1 month SOFR
2042	22,778,000	2,040,150	24,818,150	(335,680)	24,482,470	Tate debt	- GRO receives 80% OF 1 month SOFR
2043	23,324,000	1,327,196	24,651,196	(218,373)	24,432,823		
2044	19,078,500	597,158	19,675,658	(98,254)	19,577,404		
Total	105,000,000	62,571,454	167,571,454	(14,631,803)	152,939,651		



### Series 2017B Goldman Sachs Swap Termination Option Extension

- To hedge a portion of the Series 2017B variable rate debt, GRU entered into a \$105M swap with Goldman Sachs
- The swap included a right for GRU to terminate the swap at no cost on or after year 10.
- GRU negotiated with Goldman Sachs a seven year extension of the termination option (from 10 years to 17 years) in exchange for a reduction in the fixed payer rate on the swap from 2.119% to 1.76% effective February 26,2020
- This reduction in the fixed payer rate translates to gross savings of ~ \$8,532,699 over the life of the swap

Fiscal	Gross
Year	Savings
2020	225,123
2021	376,950
2022	376,950
2023	376,950
2024	376,950
2025	376,950
2026	376,950
2027	376,950
2028	376,950
2029	376,950
2030	376,950
2031	376,950
2032	376,950
2033	376,950
2034	376,950
2035	376,950
2036	376,950
2037	376,950
2038	376,950
2039	376,950
2040	376,950
2041	313,861
2042	233,998
2043	152,225
2044	68,492
Total	8,532,699



# Series 2017B Citi Swap Termination Option Extension

- To hedge a portion of the Series 2017B variable rate debt, GRU entered into a \$45M swap with Citi
- The swap included a right for GRU to terminate the swap at no cost on or after year 10.
- GRU negotiated with Citi a seven year extension of the termination option (from 10 years to 17 years) in exchange for a reduction in the fixed payer rate on the swap from 2.11% to 1.559% effective April 26,2020
- This reduction in the fixed payer rate translates to gross savings of ~ \$5,577,708 over the life of the swap

Fiscal	Gross
Year	Savings
2020	112,955
2021	247,950
2022	247,950
2023	247,950
2024	247,950
2025	247,950
2026	247,950
2027	247,950
2028	247,950
2029	247,950
2030	247,950
2031	247,950
2032	247,950
2033	247,950
2034	247,950
2035	247,950
2036	247,950
2037	247,950
2038	247,950
2039	247,950
2040	247,950
2041	206,451
2042	153,919
2043	100,130
2044	45,053
Total	5,577,508



# Series 2017C Citi Swap

- On December 18, 2019 GRU entered into a swap with Citi to hedge interest rate risk on the \$115M Series 2017C variable rate bonds.
- GRU agreed to pay a fixed payer swap rate of 1.41% in exchange for receiving a variable rate payment of 70% of one month LIBOR.
- This translated to a savings of \$23,941,220 over the life of the swap.

Fiscal	Gross
Year	Savings
2020	712,904
2021	894,924
2022	894.924
2023	894,924
2024	903,708
2025	894,924
2026	894,924
2027	894,924
2028	903,708
2029	894,924
2030	894,924
2031	894,924
2032	903,708
2033	894,924
2034	894,924
2035	894,924
2036	903,708
2037	894,924
2038	894,924
2039	894,924
2040	903,708
2041	894,924
2042	894,924
2043	894,924
2044	903,708
2045	841,111
2046	568,315
2047	288,010
Total	23,941,220

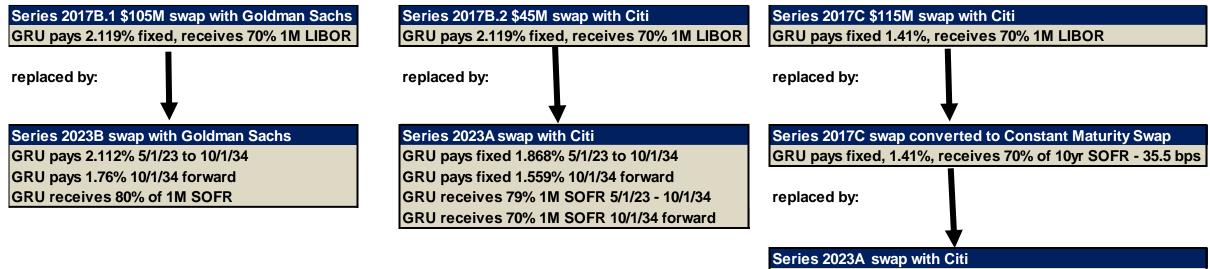


# Amendment to the Series 2017C Citi Swap Constant Maturity Swap

- Original Series 2017C swap involved a fixed rate payment from GRU to Citi in exchange for a variable rate payment from Citi to GRU based on 70% of one month LIBOR
- With the elimination of LIBOR as a benchmark Citi proposed a change amending the variable rate payment from Citi to 10 year SOFR, moving the basis of payment from a short-tem rate to a long-term rate.
- Under the traditional shape of the yield curve GRU should gain a benefit from receiving the variable rate swap payment on the basis of a longer term rate.



# **Evolution of Series 2017 Swaps**



GRU pays fixed, 1.41%, receives 70% of 10yr SOFR - 35.5 bps



#### **Current Outstanding Debt: Series 2019A**

2019/	2019A DEBT SERVICE OUTSTANDING @ 10/1/23						
Fiscal Year	Principal	Interest	Total P & I				
2024	-	7,691,000	7,691,000				
2025	-	7,691,000	7,691,000				
2026	-	7,691,000	7,691,000				
2027	-	7,691,000	7,691,000				
2028	-	7,691,000	7,691,000				
2029	-	7,691,000	7,691,000				
2030	-	3,499,406	3,499,406				
2031	-	3,499,406	3,499,406				
2032	-	3,499,406	3,499,406				
2033	-	3,499,406	3,499,406				
2034	-	3,499,406	3,499,406				
2035	-	3,499,406	3,499,406				
2036	-	3,499,406	3,499,406				
2037	-	3,499,406	3,499,406				
2038	-	3,499,406	3,499,406				
2039	-	3,499,406	3,499,406				
2040	-	3,499,406	3,499,406				
2041	6,135,000	3,499,406	9,634,406				
2042	6,440,000	3,359,834	9,799,834				
2043	24,065,000	3,213,324	27,278,324				
2044	25,240,000	2,665,846	27,905,846				
2045	29,165,000	2,091,636	31,256,636				
2046	30,620,000	1,428,132	32,048,132				
2047	32,155,000	731,526	32,886,526				
Total	153,820,000	101,629,170	255,449,170				

- Public Issue Fixed Rate Debt
- Issued April 3, 2019 with final maturity 2047
- Provided \$23 million to replenish UPIF reserves
- Provided \$85 million to convert tax-exempt shortterm commercial paper to long-term fixed rate bonds

• Provided \$74 million in new money to fund capital projects & infrastructure improvements



- On April 3, 2019 GRU issued \$153,820,000 in fixed rate issue Series 2019A Bonds
- Interest rates varied between 2.275% and 5%
- In 2020 interest rates were nearing historic lows
  - Financing team determined environment was favorable to attempt to lock in rates to generate savings associated with refunding Series 2019A Bonds

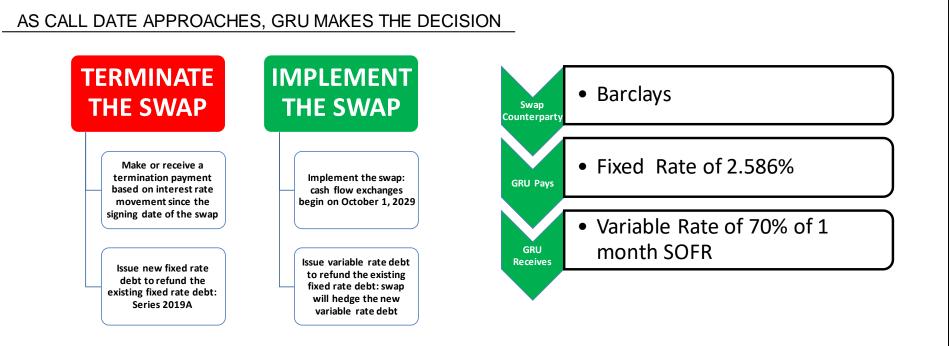


- Treasury regulations preclude tax-exempt *advance refundings* to qualify for tax exemption refundings must be considered current
- A current refunding is defined as a transaction with an execution date no more than 90 days prior to the initial call date of the series being refunded
  - Initial call date on Series 2019A Bonds is October 1, 2029
- Forward stating swap is a method to lock in existing interest rates until the refunding transaction qualifies as a current refunding



- Under the forward starting swap we enter into an agreement to pay a fixed rate to the counterparty and receive a variable rate from the counter party
- The effective date of the swap (the point at which cash flow exchanges begin) is the call date of the underlying bonds (Series 2019A)
- As the call date approaches, the forward starting swap structure allows GRU the optionality to terminate or execute the swap





Fiscal	Gross
Year	Savings
2030	4,966,848
2031	4,966,848
2032	4,966,848
2033	4,966,848
2034	4,966,848
2035	4,966,848
2036	4,966,848
2037	4,966,848
2038	4,966,848
2039	4,966,848
2040	4,966,848
2041	4,966,848
2042	4,768,749
2043	4,560,801
2044	3,783,742
2045	2,968,743
2046	2,027,005
2047	1,038,285
Total	78,749,501



#### **Current Outstanding Debt: Series 2019B**

Fiscal Year	Principal	Interest	Total P & I		<ul> <li>Public</li> </ul>
2024	-	1,033,268	1,033,268	Issue Type	• Issue [
2025	-	1,033,268	1,033,268	issue type	
2026	-	1,033,268	1,033,268		Provid
2027	-	1,033,268	1,033,268		Provic
2028	-	1,033,268	1,033,268	Utilization of	• Provid previd
2029	-	1,033,268	1,033,268	Funds	fixed
2030	-	1,033,268	1,033,268		
2031	-	1,033,268	1,033,268		
2032	-	1,033,268	1,033,268		Provid
2033	-	1,033,268	1,033,268	Utilization of	Series
2034	-	1,033,268	1,033,268	Funds	
2035	-	1,033,268	1,033,268		
2036	-	1,033,268	1,033,268		
2037	-	1,033,268	1,033,268		
2038	-	1,033,268	1,033,268		
2039	-	1,033,268	1,033,268		
2040	-	1,033,268	1,033,268		
2041	3,390,000	1,033,268	4,423,268		
2042	3,520,000	901,906	4,421,906		
2043	3,660,000	765,506	4,425,506		
2044	3,800,000	623,682	4,423,682		
2045	3,945,000	476,432	4,421,432		
2046	4,095,000	323,562	4,418,562		
2047	4,255,000	164,882	4,419,882		
Total	26,665,000	21,854,794	48,519,794		

- Public Issue Fixed Rate Taxable Debt
- Issue Date April 3, 2019 final maturity 2047
- Provided \$8 million to fund GRUCom projects
- Provided \$8 million to convert taxable commercial paper previously used to finance GRUCom projects to long-term fixed rate bonds
- Provided \$10.1 million to refund currently outstanding Series 2005B taxable bonds maturing in FY19-FY21



#### **Current Outstanding Debt: Series 2019C**

2019C	DEBT SERVICE OU	TSTANDING @ 10/	10/23	
Fiscal Year	Principal	Interest	Total P & I	• Private Placement with Bank of America, variable rate bonds
2024	-	2,694,200	2,694,200	•Issued April 19, 2019 final maturity 2047
2025	-	2,357,426	2,357,426	
2026	-	2,020,650	2,020,650	Daily reset variable rate demand notes
2027	-	1,683,876	1,683,876	• \$67,355,000 liquidity facility with Bank of America
2028	-	1,683,876	1,683,876	Liquidity a Mariakla rate data is uphedeed
2029	-	1,347,100	1,347,100	• Variable rate debt is unnedged
2030	-	1,347,100	1,347,100	
2031	-	1,347,100	1,347,100	Provides \$10 million in new money to fund capital project
2032	-	1,347,100	1,347,100	Refunds \$18,515,000 fo Series 2005C bonds
2033	-	1,347,100	1,347,100	Utilization of • Refunds \$13,905,000 of Series 2006A bonds
2034	-	1,347,100	1,347,100	Funds
2035	-	1,347,100	1,347,100	
2036	-	1,347,100	1,347,100	Refunds \$8,430,000 of Series 2007A bonds
2037	-	1,347,100	1,347,100	• Refunds \$14,200,000 of Series 2008B bonds
2038	-	1,347,100	1,347,100	• Refunds \$1,860,000 of Series 2012B bonds
2039	-	1,347,100	1,347,100	
2040	-	1,347,100	1,347,100	Refundings generate near- term (2019 through 2024)
2041	8,855,000	1,347,100	10,202,100	debt service savings of ~\$56 million
2042	9,100,000	1,170,000	10,270,000	Utilization of Funds • Bolster reserves & provide funding for debt defeasance
2043	9,350,000	988,000	10,338,000	Funds program
2044	9,605,000	801,000	10,406,000	
2045	9,870,000	608,900	10,478,900	Present value savings over life of transaction of \$9.1
2046	10,150,000	411,500	10,561,500	Utilization of million
2047	10,425,000	208,500	10,633,500	Funds
Total	67,355,000	32,140,228	99,495,228	



#### **Current Outstanding Debt: Series 2020A**

2020/	A DEBT SERVICE OL	JTSTANDING @ 10	/1/23		<ul> <li>Forward Delivery Tax Direct Placement Refunding of Series</li> </ul>
Fiscal Year	Principal	Interest	Total P & I		2010C Bonds
2024	45,000	217,846	262,846	Issue Type	<ul> <li>Direct Placement with Bank of America</li> </ul>
2025	45,000	216,918	261,918		
2026	45,000	215,992	260,992		•Forward Agreement locked in rates effective on February 12,
2027	50,000	215,064	265,064		2020 for transaction which closed on July 7, 2020
2028	50,000	214,034	264,034	Forward	•July 7 closing date within 90 days of original call date on Series
2029	50,000	213,004	263,004	Agreement	2010C Bonds which qualifies as current refunding therfore
2030	275,000	211,974	486,974		qualifying as a tax-exempt transaction
2031	2,145,000	206,310	2,351,310		•Coupon on refunded bonds is 5.25%, true interest cost on
2032	2,105,000	162,122	2,267,122		refunding bonds is 2.07%,
2033	3,275,000	118,760	3,393,760	Savings	•Gross savings of ~ \$4.1 million and PV savings of ~\$3.5 million
2034	2,490,000	51,294	2,541,294		
Total	10,575,000	2,043,318	12,618,318		



#### **Current Outstanding Debt: Series 2021A**

2021/	A DEBT SERVICE O	UTSTANDING @ 1	0/1/23	
Fiscal Year	Principal	Interest	Total P & I	
2024	-	4,788,000	4,788,000	Issue Type
2025	-	4,788,000	4,788,000	, iii
2026	-	4,788,000	4,788,000	
2027	-	4,788,000	4,788,000	
2028	-	4,788,000	4,788,000	
2029	-	4,788,000	4,788,000	Green Bond
2030	-	4,788,000	4,788,000	
2031	-	4,788,000	4,788,000	
2032	-	4,788,000	4,788,000	
2033	-	4,788,000	4,788,000	Interest Rat
2034	-	4,788,000	4,788,000	
2035	-	4,788,000	4,788,000	
2036	-	4,788,000	4,788,000	
2037	-	4,788,000	4,788,000	
2038	-	4,788,000	4,788,000	
2039	-	4,788,000	4,788,000	
2040	-	4,788,000	4,788,000	
2041	-	4,788,000	4,788,000	
2042	7,145,000	4,788,000	11,933,000	
2043	7,500,000	4,430,750	11,930,750	
2044	7,875,000	4,055,750	11,930,750	
2045	8,270,000	3,662,000	11,932,000	
2046	8,685,000	3,248,500	11,933,500	
2047	10,185,000	2,814,250	12,999,250	
2048	10,695,000	2,305,000	13,000,000	
2049	11,230,000	1,770,250	13,000,250	
2050	11,795,000	1,208,750	13,003,750	
2051	12,380,000	619,000	12,999,000	
Total	95,760,000	115,086,250	210,846,250	

• Public issue fixed-rate new money to fund capital infrastructure • Issued August 11, 2021 final maturity 2051

•Included \$39.475 million in "Green Bonds" which resourced water & wastewater system improvments that promote sustainability and resiliency •Single investor purchased all of the Green Bond series

•All-in true interest cost of the issue was 3.25%

iterest Rate



#### **Current Outstanding Debt: Series 2022A**

	)/10/23	UTSTANDING @ 10	DEBT SERVICE O	2022A
	Total P & I	Interest	Principal	Fiscal Year
Issue Typ	11,408,328	823,328	10,585,000	2024
	11,403,494	663,494	10,740,000	2025
	11,401,320	501,320	10,900,000	2026
	11,401,730	336,730	11,065,000	2027
Forward	11,404,648	169,648	11,235,000	2028
Deal	57,019,520	2,494,520	54,525,000	Total

Tax-exempt Forward Delivery Direct Placement Refunding of Series 2012A Bonds
Direct placement with Bank of America

• Priced deal & locked in rates effective July 2021

•Closed transaction July 14, 2022 which placed deal within 90 days of the original call date of the Series 2012A bonds qualifying the transaction as a current refunding eligible for tax-exempt status

•Generated ~5.2M of gross savings over life of the transaction

Savings



#### **Current Outstanding Debt: Series 2022B**

					•\$234,500,000 Direct Placement fixed rate issue
Fiscal Year	Principal	Interest	Total P & I		
2024	2,875,000	6,550,520	9,425,520	Issue Type	Bank of America
2025	12,240,000	6,468,668	18,708,668		
2026	12,425,000	6,120,196	18,545,196		•\$203,550,000 of proceeds refunded Series 2007A and Series 2008
2027	9,910,000	5,766,456	15,676,456		variable rate bonds
2028	10,145,000	5,484,318	15,629,318	Utilization of	•\$31,615,478 of proceeds terminated the fixed to floating swaps
2029	10,375,000	5,195,490	15,570,490	Proceeds	that hedged the Series 2007A and Series 2008B variable rate bonds
2030	23,325,000	4,900,114	28,225,114		
2031	24,150,000	4,236,052	28,386,052		•Refunding of the variable rate debt with fixed rate debt allowe
2032	24,760,000	3,548,500	28,308,500		GRU to eliminate the liquidity facilities supporting the variable
2033	24,180,000	2,843,584	27,023,584	Savings	rate debt resluting in a savings of \$1.2 million per year
2034	21,585,000	2,155,180	23,740,180		
2035	22,070,000	1,540,654	23,610,654		
2036	22,150,000	912,322	23,062,322		<ul> <li>Overall transaction savings of approximately \$5.92 million over the life of the issue</li> </ul>
2037	4,900,000	281,710	5,181,710	Savings	
2038	4,995,000	142,208	5,137,208		
Total	230,085,000	56,145,972	286,230,972		
					•Reduced portfolio risk by increasing the percentage of the

portfolio composed of fixed rate debt from 62% to 75%

•Reduced the complexity of the portfolio by eliminating almost one-third of the notional amount of interest rate swaps on the books



Risk Reduction

Risk

Reduction

#### **Current Outstanding Debt: Series 2023C**

2023C DEBT SERVICE OUTSTANDING @10/1/23							
Fiscal Year	Principal	Interest	Total P & I	Net Swap Payment	<b>Total Debt Service</b>		
2024	-	4,867,072	4,867,072	(2,809,104)	2,057,968		
2025	-	4,867,072	4,867,072	(2,192,923)	2,674,149		
2026	-	4,867,072	4,867,072	(1,628,532)	3,238,540		
2027	-	4,867,072	4,867,072	(1,099,297)	3,767,775		
2028	-	4,867,072	4,867,072	(1,099,297)	3,767,775		
2029	-	4,867,072	4,867,072	(570,062)	4,297,010		
2030	-	4,867,072	4,867,072	(570,062)	4,297,010		
2031	-	4,867,072	4,867,072	(570,062)	4,297,010		
2032	-	4,867,072	4,867,072	(570,062)	4,297,010		
2033	-	4,867,072	4,867,072	(570,062)	4,297,010		
2034	-	4,867,072	4,867,072	(570,062)	4,297,010		
2035	-	4,867,072	4,867,072	(570,062)	4,297,010		
2036	-	4,867,072	4,867,072	(570,062)	4,297,010		
2037	-	4,867,072	4,867,072	(570,062)	4,297,010		
2038	-	4,867,072	4,867,072	(570,062)	4,297,010		
2039	-	4,867,072	4,867,072	(570,062)	4,297,010		
2040	-	4,867,072	4,867,072	(570,062)	4,297,010		
2041	-	4,867,072	4,867,072	(570,062)	4,297,010		
2042	-	4,867,072	4,867,072	(570,062)	4,297,010		
2043	-	4,867,072	4,867,072	(570,062)	4,297,010		
2044	-	4,867,072	4,867,072	(570,062)	4,297,010		
2045	-	4,867,072	4,867,072	(570,062)	4,297,010		
2046	-	4,867,072	4,867,072	(570,062)	4,297,010		
2047	-	4,867,072	4,867,072	(570,062)	4,297,010		
2048	19,130,000	4,867,072	23,997,072	(570,062)	23,427,010		
2049	19,770,000	4,251,326	24,021,326	(497,942)	23,523,384		
2050	20,425,000	3,614,978	24,039,978	(423,409)	23,616,569		
2051	21,105,000	2,957,548	24,062,548	(346,406)	23,716,142		
2052	34,810,000	2,278,232	37,088,232	(266,841)	36,821,391		
2053	35,970,000	1,157,784	37,127,784	(135,607)	36,992,177		
Total	151,210,000	135,936,668	287,146,668	(21,900,598)	265,246,070		

• Direct Placement Variable Rate New Money Issue •Transaction closed on June 22, 2023 with TD Bank

• Proceeds to be utilized to fund capital infrastructure improvements •Final maturity 2053

•Variable rate debt hedged through swap with Wells Fargo •GRU pays fixed 2.421% from 2023 through 10/1/26, 1.898% fixed thereafter. GRU receives 81.5% of 1 month SOFR



# Debt Portfolio Review Liquidity Instruments

- GRU maintains several financial agreements designed to provide liquidity and operational flexibility in the event that there is an unexpected need for access to funding
- These become outstanding debt items only if they are activated through drawdowns
- GRU currently maintains three liquidity instruments
  - \$150 million line of credit with U.S. Bank potential draws on this line can be either tax-exempt or taxable dependent on the manner in which the funds are used
  - \$50 million taxable letter of credit with Truist Bank
  - \$25 million tax-exempt letter of credit with Truist Bank
- To date none of these instruments have ever been drawn upon so no outstanding debt exists



# Transaction Related Savings Generated 2017 Forward





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# **Deerhaven Renewable (DHR) Acquisition**

- On November 7, 2017 GRU issued \$680,920,000 (principal) in debt to acquire the GREC facility
  - \$415,920,000 Series 2017A fixed rate debt
  - \$150,000,000 Series 2017B variable rate debt (hedged immediately)
  - \$115,000,000 Series 2017C variable rate debt (hedged later)
- Through acquisition of the facility, GRU eliminated the PPA payments required under the existing agreement with GREC
- Generated ~ \$771.8 million in gross savings (\$551.7 million in PV savings) comparing debt service requirements to PPA payments over the life of the debt
- Reduced debt outstanding on the balance sheet by ~ \$241 million (removed \$922,013,598 in capital lease obligations)



## **Deerhaven Renewable (DHR) Acquisition Savings**

			DHR Related Debt		
October 1	PPA Payments	Principal	Interest	Total	Savings
2018	74,038,000	3,000,000	23,017,275	26,017,275	48,020,725
2019	73,973,000	5,000,000	25,999,750	30,999,750	42,973,250
2020	74,093,000	12,580,000	26,324,750	38,904,750	35,188,250
2021	73,844,000	13,175,000	25,983,250	39,158,250	34,685,750
2022	73,781,000	13,770,000	25,324,500	39,094,500	34,686,500
2023	73,718,000	14,395,000	24,636,000	39,031,000	34,687,000
2024	73,841,000	15,235,000	23,916,250	39,151,250	34,689,750
2025	73,595,000	15,750,000	23,154,500	38,904,500	34,690,500
2026	73,534,000	16,480,000	22,367,000	38,847,000	34,687,000
2027	73,474,000	17,245,000	21,543,000	38,788,000	34,686,000
2028	73,599,000	18,230,000	20,680,750	38,910,750	34,688,250
2029	73,355,000	18,900,000	19,769,250	38,669,250	34,685,750
2030	73,297,000	19,785,000	18,824,250	38,609,250	34,687,750
2031	73,239,000	20,715,000	17,835,000	38,550,000	34,689,000
2032	73,367,000	21,880,000	16,799,250	38,679,250	34,687,750
2033	73,125,000	22,730,000	15,705,250	38,435,250	34,689,750
2034	73,069,000	23,810,000	14,568,750	38,378,750	34,690,250
2035	73,014,000	24,945,000	13,378,250	38,323,250	34,690,750
2036	73,144,000	26,325,000	12,131,000	38,456,000	34,688,000
2037	72,904,000	27,400,000	10,814,750	38,214,750	34,689,250
2038	72,850,000	28,720,000	9,444,750	38,164,750	34,685,250
2039	72,797,000	29,815,000	8,295,950	38,110,950	34,686,050
2040	72,929,000	31,140,000	7,103,350	38,243,350	34,685,650
2041	72,692,000	31,780,000	6,242,785	38,022,785	34,669,215
2042	72,640,000	32,540,000	5,458,995	37,998,995	34,641,005
2043	72,589,000	33,320,000	4,656,461	37,976,461	34,612,539
2044	-	34,170,000	3,834,690	38,004,690	(38,004,690)
2045	-	35,055,000	2,972,338	38,027,338	(38,027,338)
2046	-	36,020,000	2,008,325	38,028,325	(38,028,325)
2047	-	37,010,000	1,017,775	38,027,775	(38,027,775)
Total	1,906,501,000	680,920,000	453,808,194	1,134,728,194	771,772,806



### **Series 2019ABC Bonds**

- Series 2019A Bonds furnished \$23 million to replenish UPIF reserves, converted \$85 million of tax-exempt short-term commercial paper to long-term bonds, and generated \$74 million in new money for capital projects
- Series 2019B Bonds converted 48 million of taxable commercial paper to long-term fixed rate bonds and refunded \$10.1 million in Series 2005B taxable bonds; created near-term savings (2019-2024) of ~9.6M
- Series 2019C Bonds generated \$10 million in new money for capital projects, and created ~\$56.7 million in near-term savings through refunding:
  - \$18,515,000 of Series 2005C
  - \$13,905,000 of Series 2006A
  - \$8,430,000 of Series 2007A
  - \$14,200,000 of Series 2008B and
  - \$1,860,000 of Series 2012B



#### Series 2019ABC: Savings Refunding vs Refunded Bonds

		SERIES 2019B	SERIES 2019C				
	Refunded	Refunding	Near-Term		Refunded	Refunding	Near-Term
	Debt Service	Debt Service	Savings		Debt Service	Debt Service	Savings
2019	4,777,107	485,062	4,292,045		5,936,631	371,774	5,564,857
2020	4,820,459	1,033,269	3,787,190		10,134,203	1,007,387	9,126,816
2021	2,627,129	1,033,269	1,593,860		12,886,202	1,295,213	11,590,989
2022	885,000	1,033,269	(148,269)		12,269,586	1,511,081	10,758,505
2023	967,500	1,033,269	(65,769)		10,641,539	1,583,037	9,058,502
2024	1,147,500	1,033,269	114,231		12,242,858	1,583,038	10,659,820
Total	15,224,695	5,651,407	9,573,288		64,111,019	7,351,530	56,759,489

#### NEAR-TERM (2019-2024) SAVINGS

#### ADDITIONAL DEBT SERVICE COSTS 2025 - 2047

	SERIES 2019B			SERIES 2019C		
2025-2047			(21,252,318)			(90,224,825)

#### TOTAL TRANSACTION: PRESENT VALUE SAVINGS

	SERIES 2019B			SERIES 2019C		
2019-2047			(1,534,188)			9,074,043



# **2020 Restructuring Transaction Savings**

Transaction	Date	Savings Over Life of Issue
Series 2017C swap	December 18, 2019	23,941,220
Ferward Delivery Tex Exempt Direct Placement Befunding of Series 2010C Bende	Fabruary 12, 2020	4 409 262
Forward Delivery Tax-Exempt Direct Placement Refunding of Series 2010C Bonds	February 12, 2020	4,108,262
Series 2017B Goldman Sachs swap termination option extension	February 26, 2020	8,532,699
Redemption of \$405,000 Series 2005A Bonds	February 27, 2020	190,273
Series 2014A Forward Starting Swap	April 8, 2020	12,955,566
Series 2019A Forward Starting Swap	April 9, 2020	78,749,501
Series 2017B Citi swap termination option extension	April 22, 2020	5,577,708
Total Savings		134,055,229



# **2020 Pension Obligation Bonds**

- In September of 2020 General Government issued \$206,080,000 in taxable Series 2020 Pension Obligation Bonds (2020 POBs).
- These bonds were designed to fund 95% of the Unfunded Actuarial Accrued Liability (UAAL) in the City's defined benefit pension plans.
- General Government and GRU were paying the pension plan's assumed rate of return of 7.90% in interest on this UAAL to the City's Pension Trust Funds.
- The proceeds from the 2020 POBs were deposited into the Pension Trust Funds to discharge the UAAL. The true interest cost on the issue was 2.622%. The arbitrage between the rate on the 2020 POBs and the rate previously paid on the UAAL generates savings to both General Government and GRU.



# **2020 Pension Obligation Bonds Savings**

	(A)	(B)	(C)	(A) - (B) - ( C )	
		Portion of UAAL Payments			
	Current UAAL Payments	Not Funded Through 2020 POB	2020 Debt Debt Service	Annual Savings	GRU Share of Savings
2021	15,999,108	799,955	8,965,230	6,233,923	2,753,039
2022	17,184,205	859,210	10,096,185	6,228,810	2,750,781
2023	17,608,944	880,447	10,496,475	6,232,022	2,752,199
2024	18,044,217	902,211	10,913,681	6,228,325	2,750,567
2025	18,490,287	924,514	11,330,720	6,235,053	2,753,538
2026	18,947,422	947,371	11,769,820	6,230,231	2,751,408
2027	19,415,898	970,795	12,216,310	6,228,793	2,750,773
2028	19,895,998	994,800	12,668,223	6,232,975	2,752,620
2029	20,388,010	1,019,400	13,138,440	6,230,170	2,751,381
2030	20,892,230	1,044,612	13,613,129	6,234,489	2,753,289
2031	21,408,964	1,070,448	14,105,531	6,232,985	2,752,625
2032	21,938,522	1,096,926	14,608,491	6,233,105	2,752,678
2033	22,481,223	1,124,061	15,129,847	6,227,315	2,750,121
2034	23,037,395	1,151,870	15,657,099	6,228,426	2,750,611
2035	23,024,088	1,151,204	15,642,854	6,230,030	2,751,320
2036	22,328,827	1,116,441	14,983,431	6,228,955	2,750,845
2037	22,926,653	1,146,333	15,552,528	6,227,792	2,750,331
2038	22,738,108	1,136,905	15,372,527	6,228,676	2,750,722
2039	24,105,478	1,205,274	16,670,361	6,229,843	2,751,237
2040	21,554,752	1,077,738	14,245,795	6,231,219	2,751,845
2041	10,074,240	503,712	3,335,641	6,234,887	2,753,465
2042	10,368,108	518,405	3,618,705	6,230,998	2,751,747
2043	3,277,741	163,887		3,113,854	1,375,147
2044	1,002,612	50,131	-	952,481	420,637
2045	1,114,484	55,724	-	1,058,760	467,572
2046	1,347,537	67,377	-	1,280,160	565,347
2047	770,983	38,549	-	732,434	323,459
Total	440,366,034	22,018,300	274,131,023	144,216,711	63,689,301



# Series 2022A Savings

- In July 2021 GRU priced a forward refunding of \$66,075,000 in Series 2012A Bonds.
- \$66,600,000 in Series 2022A Bonds were issued to refund the debt with the transaction closing July 14, 2022.
- The closing date was within 90 days of the original call date of the refunded bonds, qualifying as a current refunding eligible for tax-exempt status.

	2022A Savings								
	Refunded	Refunding							
	Debt Service	Debt Service	Savings						
2022	549,176	370,600	178,576						
2023	13,907,576	13,080,660	826,916						
2024	12,234,076	11,408,328	825,748						
2025	12,231,576	11,403,494	828,082						
2026	12,229,326	11,401,320	828,006						
2027	12,231,076	11,401,730	829,346						
2028	12,230,626	11,404,648	825,978						
Total	75,613,432	70,470,780	5,142,652						



# **Series 2022B Savings**

- On April 29, 2022 GRU issued \$234,045,000 to
  - Refund \$203,550,000 in outstanding variable rate Series 2007A and Series 2008B bonds
  - Terminate the fixed to floating interest rate swaps hedging these variable rate bonds
- Refunding the variable rate bonds also allowed GRU to terminate the liquidity facilities supporting these bonds

	Refunded Debt Service	Refunding	
	2007A/2008B/Swap termination	Debt Service	Savings
2022	4,869,193	3,978,377	890,816
2023	9,738,387	9,425,094	313,293
2024	9,738,387	9,425,520	312,867
2025	19,023,387	18,708,669	314,718
2026	18,859,250	18,545,196	314,054
2027	15,991,351	15,676,456	314,895
2028	15,940,680	15,629,318	311,362
2029	15,885,774	15,570,490	315,284
2030	28,541,159	28,225,114	316,045
2031	28,699,838	28,386,051	313,787
2032	28,623,402	28,308,501	314,901
2033	27,335,641	27,023,584	312,057
2034	24,053,326	23,740,179	313,147
2035	23,925,429	23,610,654	314,775
2036	23,377,024	23,062,321	314,703
2037	5,496,638	5,181,711	314,927
2038	5,453,188	5,137,208	315,980
Total	_ 305,552,054	299,634,443	5,917,611
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# Savings Over the Life of the Issues

DHR Acquisition	771,772,806
Series 2019B: Refunding of Series 2005B (savings 2019 - 2024)	9,573,288
Series 2019C: Refunding of Series 2005C, 2006A, 2007A, 2008B, & 2012B (savings 2019 - 2024)	56,759,489
2020 Restructuring Transactions:	
Series 2017C Swap	23,941,220
Series 2020A: Forward Delivery Tax-Exempt Direct Placement Refunding of Series 2010C Bonds	4,108,262
Series 2017B Goldman Sachs Swap Termination Option Extension	8,532,699
Series 2005A Bonds Redemptions	190,273
Series 2014A Forward Starting Swap	12,955,566
Series 2019A Forward Starting Swap	78,749,501
Series 2017B Citi Swap Termination Option Extension	5,577,708
2020 Pension Obligation Bonds	63,689,301
Series 2022A : Series 2012A Refunding	5,142,652
Series 2022B: Refunding of Series 2007A & 20008B	5,917,611
Total Savings	1,046,910,376









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- As part of GRU's efforts to manage debt levels, the City Commission approved the first of its kind debt defeasance program for the utility
- Fundamental to a defeasance program is generating or identifying available cash to provide a pool from which to fund defeasance efforts
- Several initiatives generated significant savings for GRU
  - 2019B and 2019C: a portion of the near-term savings were used to redeem the final \$405,000 in outstanding bonds from the Series 2005A issue on February 27, 2020
  - 2020 GRU debt restructurings \$134M in savings over the next 26 years
  - 2020 Pension Obligation Bonds (POB) transaction executed by General Government \$64M in savings to GRU over the next 22 years



#### **Committed Funds**

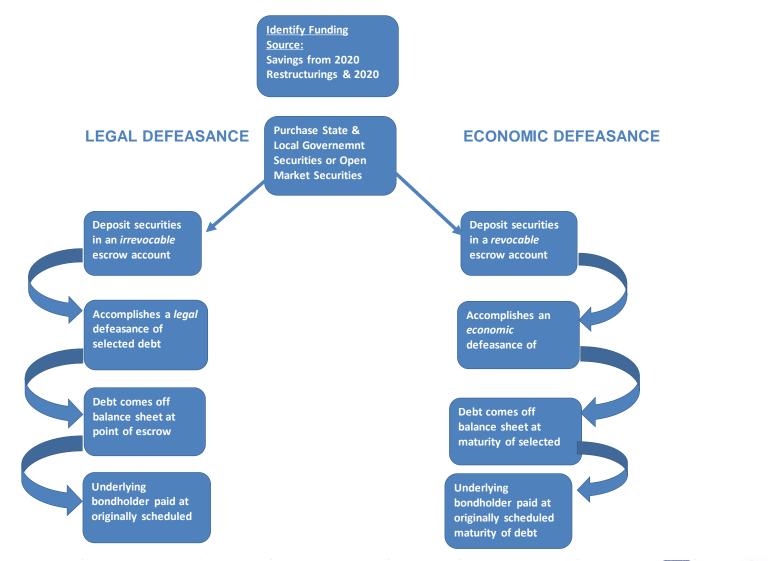
		2020A: 2010C	2017B Goldman Sachs				2017B Citi	2020	
		Direct Placement	Swap Termination	2005A Bond	2014A Forward	2019A Forward	Swap Termination	Pension Obligation	
	2017C Swap	Forward Refunding	Extension	Redemptions	Starting Swap	Starting Swap	Extension	Bonds	Total
2020	712,904	67,183	225,123	11,428	-	-	112,955	-	1,129,593
2021	894,924	290,990	376,950	19,238	-	-	247,950	2,753,039	4,583,091
2022	894,924	286,813	376,950	19,238	-	-	247,950	2,750,781	4,576,656
2023	894,924	287,740	376,950	19,238	-	-	247,950	2,752,199	4,579,001
2024	903,708	288,667	376,950	19,238	-	-	247,950	2,750,567	4,587,080
2025	894,924	289,595	376,950	19,238	1,061,289	-	247,950	2,753,538	5,643,484
2026	894,924	290,521	376,950	19,238	1,025,821	-	247,950	2,751,408	5,606,812
2027	894,924	286,449	376,950	19,238	988,514	-	247,950	2,750,773	5,564,798
2028	903,708	287,478	376,950	19,238	949,365	-	247,950	2,752,620	5,537,309
2029	894,924	288,508	376,950	19,238	908,210	-	247,950	2,751,381	5,487,161
2030	894,924	289,539	376,950	1,425	865,046	4,966,848	247,950	2,753,289	10,395,971
2031	894,924	288,391	376,950	713	819,708	4,966,848	247,950	2,752,625	10,348,109
2032	903,708	287,328	376,950	713	772,027	4,966,848	247,950	2,752,678	10,308,202
2033	894,924	289,129	376,950	713	748,167	4,966,848	247,950	2,750,121	10,274,802
2034	894,924	289,931	376,950	713	721,578	4,966,848	247,950	2,750,611	10,249,505
2035	894,924	-	376,950	713	694,128	4,966,848	247,950	2,751,320	9,932,833
2036	903,708	-	376,950	713	638,919	4,966,848	247,950	2,750,845	9,885,933
2037	894,924	-	376,950	-	581,033	4,966,848	247,950	2,750,331	9,818,036
2038	894,924	-	376,950	-	520,136	4,966,848	247,950	2,750,722	9,757,530
2039	894,924	-	376,950	-	456,227	4,966,848	247,950	2,751,237	9,694,136
2040	903,708	-	376,950	-	389,140	4,966,848	247,950	2,751,845	9,636,441
2041	894,924	-	313,861	-	318,707	4,966,848	206,451	2,753,465	9,454,256
2042	894,924	-	233,998	-	244,760	4,768,749	153,919	2,751,747	9,048,097
2043	894,924	-	152,225	-	167,133	4,560,801	100,130	1,375,147	7,250,360
2044	903,708	-	68,492	-	85,658	3,783,742	45,053	420,637	5,307,290
2045	841,111	-	-	-	-	2,968,743	-	467,572	4,277,426
2046	568,315	-	-	-	-	2,027,005	-	565,347	3,160,667
2047	288,010	-	-	-	-	1,038,285	-	323,459	1,649,754
Total	23,941,220	4,108,262	8,532,699	190,273	12,955,566	78,749,501	5,577,508	63,689,301	197,744,330



- As part of their approval of these transactions the City Commission directed that the resulting savings be used to defease existing GRU debt
- At their meeting of June 17, 2021 the Commission authorized GRU to execute the first tranche of the defeasance program through September of 2026
- Approximately \$31M in savings will have been accumulated through this point, so in a series of annual transactions through FYE26 GRU anticipates defeasing approximately this volume of outstanding debt



#### **Debt Defeasance Program – Defeasance Mechanics**





#### **Debt Defeasance Program**

- First efforts focused on bonds maturing in 2025 and 2026 to address spikes in debt service occurring in these years
  - The initial bonds targeted for this defeasance are maturities of Series 2009B and 2017A bonds
- On October 28, 2021 GRU executed
  - A legal defeasance of certain 2025 and 2026 maturities of Series 2017A bonds totaling \$7,185,000
  - An economic defeasance of certain 2025 maturities of Series 2009B bonds totaling \$1,130,000
- On October 28, 2022 GRU executed a legal defeasance of certain 2025 maturities of Series 2017A bonds totaling \$3,460,000



## Debt Management Policy Amendments: Financial Metrics & Deleveraging





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## Debt Management Policy Amendments: Financial Metrics & Deleveraging

- On October 20, 2022 the City Commission approved an amendment to the GRU Debt Management Policy including sections on target financial metrics and deleveraging
- Development of such a policy
  - Facilitates development of financial goals
  - Assists with budget formulation
  - Enables GRU to identify financial trends over a multiple-year period as well as tracking performance over the course of a fiscal year



#### **Financial Metrics**

- Rating agencies publish municipal-utility based criteria that establish metrics for particular rating categories that can inform the target levels established for GRU's financial metrics
- Metrics chosen for inclusion in the GRU policy are:

Days Cash on Hand	Coverage of Fixed Obligations	Capex vs Depreciation
Days Liquidity	Debt to Capitalization	Accumulated vs Annual Depreciation
Debt Service Coverage	Leverage	Book Value vs Annual Depreciation



#### **Financial Metrics: Days Cash on Hand**

- Formula is (Available Cash/Net Operating Expense) \* 365
  - Available cash is unrestricted cash, cash equivalents and investments unencumbered by legal agreements or policy or earmarked for specific purposes
  - Net operating expense equals operating expense less depreciation/amortization and other noncash items
- This metric estimates the number of days GRU can pay its daily O&M expenses before running out of this cash. It measures GRU's financial security and ability to weather uncertainty.



### **Financial Metrics: Days Liquidity**

- Formula is ((Available Cash + Liquidity)/Net Operating Expense) \* 365
  - Liquidity is available lines of credit and authorized but unissued commercial paper
  - Net operating expense equals operating expense less depreciation/amortization and other noncash items.
- This metric estimates how many days GRU can pay its daily O&M expenses before exhausting this liquidity. It measures GRU's financial security and ability to weather uncertainty.



#### **Financial Metrics: Debt Service Coverage**

- Formula is Net Revenues/Debt Service
  - Net revenues = operating revenues operating expense + interest income
  - Debt service = annual debt service expense
- This metric measures GRU's financial security and ability to meet debt obligations.



### **Financial Metrics: Coverage of Fixed Obligations**

- Formula is (Net Revenues transfers out + debt-like service debt service)/(Debt Service + debt-like service)
  - Net revenues = operating revenues operating expense + interest income
  - Debt service = annual debt service expense
  - Debt-like service includes purchased power & purchase power agreements
- This metric measures GRU's available cash flow to meet current obligations, including debt-like obligations such as purchased power and purchase power agreements. It measures GRU's financial security and ability to meet debt obligations and other long-lived contractual agreements.



#### **Financial Metrics: Debt to Capitalization**

- Formula is Total Debt/Capitalization
  - Total debt = total debt outstanding at the end of the fiscal year
  - Capitalization = total debt + net position
- This metric measures system leverage. Given the high level of debt on GRU's balance sheet the utility is considered highly leveraged by all three of the rating agencies. This will be a difficult metric to change in the short-term and should be seen as a longer term goal.



### **Financial Metrics: Leverage**

- Formula is Net Adjusted Debt/Adjusted Funds Available for Debt Service
  - Net adjusted debt = debt + unamortized bond premium + pension liability + purchased power adjustment less available cash (operating, RSF, UPIF, debt service)
  - Adjusted funds available for debt service = adjusted operating income less GFT + pension expense
- This metric measures system leverage. Given the high level of debt on GRU's balance sheet the utility is considered highly leveraged by all three of the rating agencies. This will be a difficult metric to change in the short-term and should be seen as a longer term goal.



#### **Financial Metrics: Capex vs Depreciation**

- Formula is Annual Capital Spending/Annual Depreciation Expense
  - Annual capital spending = capital expense at the end of the measurement period
  - Annual depreciation expense = depreciation expense for the measurement period
- This metric measures whether capital investments are keeping pace with the aging of GRU's infrastructure.



#### **Financial Metrics: Accumulated vs Annual Depreciation**

- Formula is Accumulated Depreciation/Annual Depreciation Expense
  - Accumulated depreciation expense = inception to date depreciation expense
  - Annual depreciation expense = depreciation expense for the measurement period
- This metric measures whether capital investments are keeping pace with the aging of GRU's infrastructure.



#### **Financial Metrics: Book Value vs Annual Depreciation**

- Formula is Net Property, Plant and Equipment/Annual Depreciation Expense
  - Net property, plant and equipment = total capital assets less accumulated depreciation
  - Annual depreciation expense = depreciation expense for the measurement period
- This metric measures whether capital investments are keeping pace with the aging of GRU's infrastructure.



#### Financial Metrics Policy Targets vs Actual @ 9/30/22

PER DI	EBT MANAGEMENT P	OLICY	ACTUAL PER FY22 FINANCIAL STATEMENTS							
Metric	etric Type of Metric Target		Fitch	S & P	Moody's	Internal				
Days Cash on Hand	Liquidity	250 days	165	-	108					
Days Liquidity	Liquidity	300 days	347	438	279					
Debt Service	Coverage	1.7X debt service	2.06	2.16	2.04					
Coverage										
Coverage of	Coverage	1.3X debt service	1.60	1.69	1.71					
Fixed Obligations										
Debt to Capitalization	to Capitalization Capital Structure 70%		86.96%	80.85%	77.70%					
Leverage	Capital Structure	8X debt service	10.52	-	-					
Capex vs	O & M	1X depreciation	0.8792	-	-					
Depreciation		expense								
Accumulated vs	O & M	15 years				12.64				
Annual Depreciation										
Book Value vs	O & M	15 years				17.87				
Annual Depreciation										



## Deleveraging

- GRU is considered highly leveraged by all three rating agencies
- The deleveraging policy incorporates four elements
  - Continuing as directed by the City Commission to apply savings from the 2020 debt restructuring transactions and the 2020 POB issuance towards defeasing outstanding debt
  - Funding at least 50% of Capital Improvement Plans through internal equity (Utility Plant Improvement Fund – UPIF)
  - When cash balance levels exceed the targets established in the Commission approved Cash Balance Policy, applying these excess balances towards cash defeasance
  - Grant reimbursements for capital expenses
- As noted in the Financial Metrics policy discussion, the ultimate target for the deleveraging policy is to reduce GRU's
  - Debt to capitalization ratio from its current level of 86.96% to 70%
  - Leverage ratio from 10.52 to 8.00







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- GRU is rated by the 3 major agencies: Standard & Poors, Moodys & Fitch
- Investors use these rating reports as a means to judge and compare GRU to other bonds available in the municipal market
- GRU's credit ratings directly relate to the cost of GRU's debt:
  - Fixed rate bonds: rates determined once, at pricing
  - Variable Rate bonds: cost of the credit facility supporting the variable rate debt increases as GRU's ratings are lowered
- Some reputational risk associated with a rating downgrade
- Ratings analysts do their work throughout the year



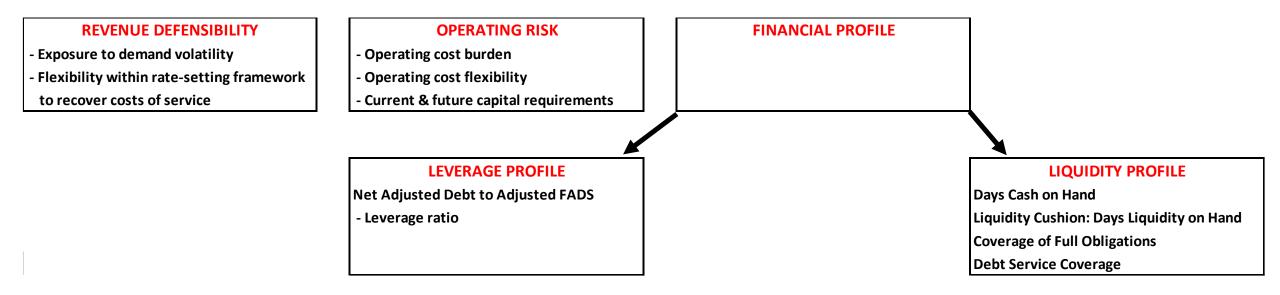
- Three major rating agencies
  - FitchRatings
  - Standard & Poor's
  - Moody's
- Rating agencies assess publicly held companies (Pepsico) <u>across</u> <u>the globe</u> to include the United States government, counties, cities, utilities...
- These agencies work <u>on behalf of investors and bondholders</u> <u>not the debt issuing entities</u>
- They assess financial & operational status of debt issuers in order to communicate to prospective investors the relative level of risk associated with a potential investment



- They accomplish this financial review by analyzing the metrics of a company
  - Metrics are financial ratios that serve as measures of quantitative assessment used for assessing, comparing and tracking performance
- In determining ratings, each rating agency uses
  - slightly different metrics
  - slightly different formulas to calculate these metrics
  - applies slightly different weights to these metrics
- Agencies conduct a full review of frequent issuers annually
  - Can provide a formal report or just a generic update

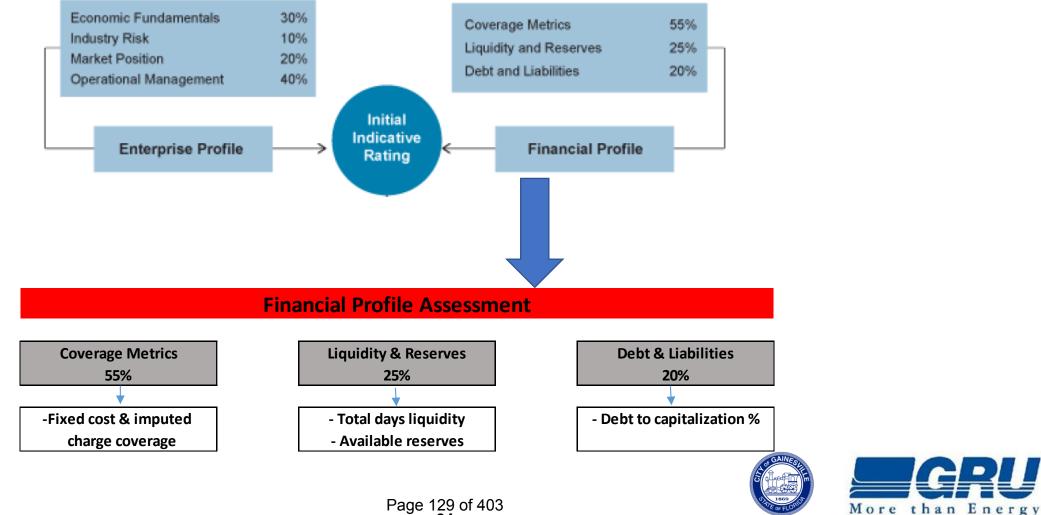


#### Rating Agency Methodology FitchRatings: Key Ratings Drivers Criteria as of April 2019



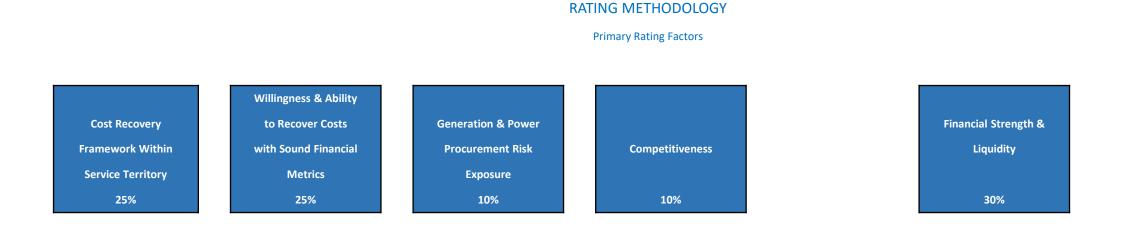


#### **Rating Agency Methodology S & P: Key Ratings Drivers Criteria as of September 2018**



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#### Rating Agency Methodology Moody's: Key Ratings Drivers Criteria as of November 2017



Adjusted Days		Adjusted Debt Service			
Liquidity on hand	Debt Ratio	Coverage Ratio			
10%	10%	10%			



- Specific analyst (and backup) is assigned to an issuer
- This analyst team conducts reviews, meets virtually and/or on site with GRU management team
- The same analyst team typically rates GRU each time
- The analyst team prepares a rating note which is presented by the lead analyst to the agency's Credit or Rating Committee
  - Credit Committee is a group constituted by the rating agency charged with assigning ratings to securities
  - Can be "cross sector" meaning the analyst that works with the City of Gainesville could be in the committee working on GRU's ratings



- Credit Committee issues rating and rating report
- GRU has an opportunity to comment on the report, comments that the rating agency can take into account or not at their discretion
- Rating report is disseminated to the investment community and GRU at the same time

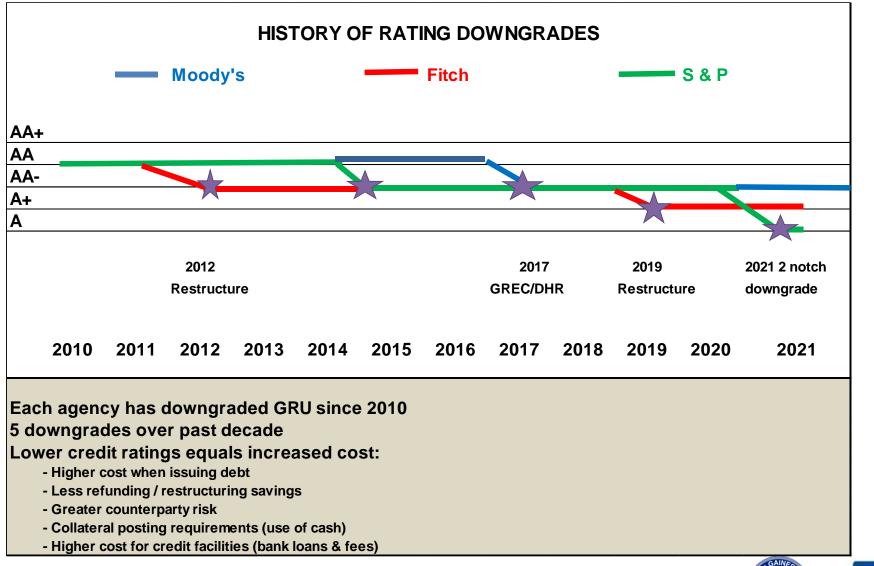


- The system is designed to provide independence and critical review
- It is imperative that rating agencies maintain the trust and credibility of their customers in the investment community
- Again, GRU is not their customer



	Moody's	S & P	Fitch					
	Aaa	AAA	AAA					
	Aa1	AA+	AA+					
	Aa2	AA	AA					
	Aa3	AA-	AA-					
	A1	A+	A+					
	A2	Α	Α					
	A3	A-	A-					
	Baa1	BBB+	BBB+					
	Baa2	BBB	BBB					
Investment Grade	Baa3	BBB-	BBB-					
Junk Bonds	Ba1	BB+	BB+					
	Ba2	BB	BB					
	Ba3	BB-	BB-					
	B1	B+	B+					
	B2	В	В					
	B3	B-	В-					
	Caa1	+CCC+	CCC					
	Caa2	+CCC+						
	Caa3	-DDD						
▼	Са							
Default	С	D	D					
Current GRU rating								
rior ratings before downgra	des Page 134 99	of 403						







- 5 downgrades over the past decade
  - Primary factors high leverage and high general fund transfer
- 2012 restructure to offset bill impacts of PPA for the biomass plant
- 2019 restructure to offset dis-savings from 2012 restructure, bolster reserves and pay cash for CIS/AMI and DH2 gas conversion



- Important to maintain ongoing relationships with the rating agencies
- Doctrine of "No Surprises"
  - Proactively report significant issues, financial or operational
    - Before they become public knowledge if possible
    - Builds credibility with analyst and Credit Committee
- Perform quarterly ratio analysis internally to monitor our financial metrics in accordance with the metrics, formulas, and calculations of each agency







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- In their January 2022 report the State Auditor General cited two significant findings related to GRU
  - GRU debt levels are significantly higher than comparable municipal utilities
  - There was no reasonable methodology for determining the General Fund Transfer consistent with GRU's long-term ability to pay
- At the April 13, 2023 General Policy Committee meeting staff presented proposals to address these two concerns
  - Proposals were approved by the Committee



- A 70% debt to capitalization ratio was chosen as the target level for debt reduction, consistent with the October 2022 GRU Debt Management Policy amendment for target financial metrics approved by the City Commission
- 10 years was established as the target timeframe for reaching this ratio
- It was estimated that to reach this ratio in this timeframe would require a \$315 million reduction in net debt
  - This would require identification or generation of resources to apply to GRU's outstanding debt levels



- A formula was proposed for determining the GFT (now known as the Government Services Contribution or GSC) which was composed of proxies for what GRU would pay the City if it were an IOU for
  - Property tax
  - Franchise fee
- The property tax component formula is set at 70% of GRU's Total Insured Value as of the latest Property Insurance Policy
- The franchise fee component formula is 90% of [5% of Audited Electric System Revenues net of transfers to and from the Rate Stabilization Fund and Fuel]



- Compared to existing forecasts the estimated reductions to the GSC payments from General Government to GRU over the next ten years resulting from this proposed formula totaled \$111,336,118
- During the FY22 budget hearings, the City Commission approved a plan for recurring base rate increases of 3% in the Electric System and 5% in the Wastewater System each year through FY27
  - The excess reserves generated by these incremental revenues from base rate increases through FY27 totaled \$63,149,484, after adjusting for county streetlight expense charged to GRU
- As part of the proposal to the General Policy Committee, GRU committed to \$28,170,000 in budget cuts over the next decade
- As part of the Net Debt Reduction Plan all of these resources are committed to go towards debt payments or to cash fund future capital projects, thereby reducing the amount of future debt to be issued



• When combined with organic debt reduction over the next decade (excess of estimated principal repayments compared to estimated principal issuances) the total dollars committed to debt reduction – after adjusting for the City Commission to pay County streetlights from GRU - will bring the estimated debt to capitalization ratio to just over 70% in ten years

										Less Cash Available for			
			Organic Debt Change	es	Debt Plan Reduction Resources			Debt Svc: Operating,					
	Beginning Balance	Projected	Projected Paydowns	Projected Paydowns			FYE	Plus Unamortized	RSF, Debt Service &		Divided by Net	= Debt to	
	Outstanding Debt	Issuances	Current Debt	Projected Debt			Budget Cuts	Outstanding Debt Bond Premium		Construction Funds = Net Debt		Capital Assets	<b>Capitalization Rate</b>
FYE 22								1,731,945,000	101,033,480	(220,027,342)	1,612,951,138	1,854,172,294	86.99%
2023	1,731,945,000	150,000,000	(35,680,000)					1,846,265,000	101,033,480	(298,074,000)	1,649,224,480	1,843,298,490	89.47%
2024	1,846,265,000		(35,340,000)		(16,977,776)	(6,500,000)	(3,410,011)	1,784,037,213	101,033,480	(250,872,000)	1,634,198,693	1,830,000,000	89.30%
2025	1,784,037,213		(43,435,000)		(14,934,013)	(6,467,000)	(2,817,000)	1,716,384,200	101,033,480	(205,211,000)	1,612,206,680	1,815,000,000	88.83%
2026	1,716,384,200	60,000,000	(42,915,000)	(1,200,000)	(12,545,164)	(6,433,010)	(2,817,000)	1,710,474,026	101,033,480	(279,568,000)	1,531,939,506	1,800,000,000	85.11%
2027	1,710,474,026		(50,415,000)	(1,350,000)	(10,205,560)	(6,398,000)	(2,817,000)	1,639,288,466	101,033,480	(256,594,000)	1,483,727,946	1,795,000,000	82.66%
2028	1,639,288,466		(52,820,000)	(1,350,000)	(9,880,929)	(6,324,799)	(2,817,000)	1,566,095,738	101,033,480	(239,170,000)	1,427,959,218	1,790,000,000	79.77%
2029	1,566,095,738	98,000,000	(54,265,000)	(3,310,000)	(9,541,000)	(6,286,542)	(2,817,000)	1,587,876,196	101,033,480	(342,880,000)	1,346,029,676	1,785,000,000	75.41%
2030	1,587,876,196		(57,260,000)	(3,705,000)	(9,452,781)	(6,247,139)	(2,817,000)	1,508,394,276	101,033,480	(286,953,000)	1,322,474,756	1,780,000,000	74.30%
2031	1,508,394,276		(59,370,000)	(3,705,000)	(9,361,800)	(6,206,553)	(2,817,000)	1,426,933,923	101,033,480	(225,518,000)	1,302,449,403	1,775,000,000	73.38%
2032	1,426,933,923	106,000,000	(61,250,000)	(5,825,000)	(9,265,719)	(6,164,749)	(2,817,000)	1,447,611,455	101,033,480	(310,521,000)	1,238,123,935	1,740,000,000	71.16%
2033	1,447,611,455		(65,120,000)	(6,485,000)	(9,171,376)	(6,121,692)	(2,223,989)	1,358,489,398	101,033,480	(234,332,000)	1,225,190,878	1,725,000,000	71.03%
Totals		414,000,000	(557,870,000)	(26,930,000)	(111,336,118)	(63,149,484)	(28,170,000)						



## **City Services Reductions**

City services provided to GRU - reduced or eliminated with new Authority

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5/15/2024

#### **GRU AND GENERAL GOVERNMENT FINANCIAL ASSOCIATIONS**

GSC	Government Services Contribution (formerly, general fund transfer): payment to General Government
Direct Payments	IT, city attorney, Workday licenses, surplus sales, fleet (numerous), warehouse, insurance (claims, office budget), pension obligation bonds/liabilities, storm water and refuse fees, county streetlights, broadband, desk phones
Cost Allocation Plan	City Commission, HR, city attorney, risk management, city clerk, city auditor, payroll, broadcast, equity and inclusion, Workday implementation
Shared Contracts/Agreements	Security, document storage, recording fees, CDL training, dark fiber, lobbyists, Sweetwater Wetlands, diesel tax refund, construction manager at risk, engineering and general services, CADET program, temporary personnel services, CWA labor agreement, software, connect free
Pass Through	GRU collects taxes and fees allowed by law on behalf of other governmental entities, including the City of Gainesville, Alachua County, Newberry, High Springs and City of Alachua



### Overview

- New Authority installed in October 2023
- Authority approved GRU work plan to address services provided to/from City General Government and GRU in February
- Numerous services provided by City to GRU are continuing
- Some services have been greatly reduced or stopped
- Significantly modified services identified & recommend

#### stopping payment immediately

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5/15/2024

More the Additional SLAc/MOLIC and arrangements will be discussed in

#### COST OF SERVICES NOT PROVIDED

The city does not provide the following services to GRU. These services should be immediately discontinued and deducted from monthly Full Cost Allocation Plan (FCAP) payments.

Description	Total Expense	% Utilized	Amount Utilized	Reduction to FCAP
City Commission	\$212,750	0%	-	\$212,750
City Clerk's Office	\$652,353	25%	\$163,008	\$489,265
City Auditor	\$352,001	25%	\$88,000	\$264,001
Broadcast Services	\$95,268	5%	\$4,763	\$90,505
Equal Opportunity	\$488,414	20%	\$97,683	\$390,731
Total	\$2,050,786		\$405,723	\$1,447,252

**City Commission**: GRU's CEO/GM reports to the GRU Authority.

**Clerk's Office**: GRU staff has assumed all clerking responsibilities at Authority meetings; clerk's office continues to provide software and limited support.

**City Auditor**: The Authority voted to discontinue use of the city auditor's services.

**Broadcast Services**: GRU staff streams and archives Authority meetings through its YouTube channel.

**Equal Opportunity**: GRU has discontinued many of these services and most EO services will be internal.

### Recommendation

- Reduce the FCAP starting February 2024
  - Reduce FCAP by \$180,906 per month for remainder of FY24
  - This will reduce costs on services no longer provided
  - GRU will provide essential services internally at a reduced

cost

- Continue to evaluate all services and make recommendations for FY25 budget
  - In February/March, staff will present recommendations

## **GSC Alternatives: Rate & Debt Reduction**

Impact

#### January 17, 2024





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### GSC Alternatives Impact on Base Rates and Debt Reduction

- The Authority requested an analysis as to how savings from potential reductions to the Government Services Contribution might impact GRU's base rate structure
- Currently the following base rate increases are incorporated in GRU financial forecasts

	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
Electric	3.00%	3.00%	3.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Water	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Wastewater	5.00%	5.00%	5.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gas	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%



### GSC Alternatives Impact on Base Rates and Debt Reduction

• Under the current rate structure, projected reserves compared to target reserve levels at FYE 34 are as follows:

	Projected	Target	
	Reserves	Reserves	Difference
Electric	123,084,229	84,251,248	38,832,981
Water	(61,442,639)	7,260,431	(68,703,070)
Wastewater	(13,031,057)	8,924,279	(21,955,336)
Gas	24,168,920	6,655,395	17,513,525
GRUCom	441,017	2,873,920	(2,432,903)
Totals	73,220,470	109,965,273	(36,744,803)

• An update of the Cash Balance Policy is in progress. This update will likely result in increased reserve targets.



### GSC Alternatives Impact on Base Rates and Debt Reduction

- Staff examined two alternative structures:
  - Eliminating the GSC completely and using half of the savings to reduce debt and half to reduce rates and
  - Reducing the GSC by \$7.8 million per year and using half the savings to reduce debt and half to reduce rates
- The following assumptions were utilized in the analysis:
  - Rate structures had to produce projected reserves equal to targets by system as of FYE34
  - Rate changes were applied uniformly among classes residential, non-residential etc.
  - Actual rate changes implemented by class will be impacted by the results of the external cost of service study due to be completed in February 2024



### GSC Alternatives Impact on Base Rates and Debt Reduction Combined Bill Impact: Eliminate GSC

ELIMINATE GSC													
	Combined Standard Residential Bill												
	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034			
Current													
Electric	148.90	152.17	155.53	155.53	155.53	155.53	155.53	155.53	155.53	155.53			
Water	30.94	30.94	30.94	30.94	30.94	30.94	30.94	30.94	30.94	30.94			
Wastewater	65.05	68.30	71.71	71.71	71.71	71.71	71.71	71.71	71.71	71.71			
Gas	38.24	38.24	38.24	38.24	38.24	38.24	38.24	38.24	38.24	38.24			
Total	283.13	289.65	296.42	296.42	296.42	296.42	296.42	296.42	296.42	<b>296.42</b>			
Eliminate GSC													
Electric	145.73	145.73	146.74	148.87	151.01	151.1	152.14	152.14	152.14	152.14			
Water	31.57	32.20	32.83	33.48	34.12	35.14	36.17	37.28	38.40	39.53			
Wastewater	61.95	63.81	65.74	67.68	69.03	71.13	73.24	75.43	77.7	80.05			
Gas	38.24	38.24	38.24	38.24	38.24	38.24	38.24	38.24	38.24	38.24			
Total	277.49	279.98	283.55	288.27	292.40	295.61	299.79	303.09	306.48	309.96			
Difference													
Electric	(3.17)	(6.44)	(8.79)	(6.66)	(4.52)	(4.43)	(3.39)	(3.39)	(3.39)	(3.39)			
Water	0.63	1.26	1.89	2.54	3.18	4.20	5.23	6.34	7.46	8.59			
Wastewater	(3.10)	(4.49)	(5.97)	(4.03)	(2.68)	(0.58)	1.53	3.72	5.99	8.34			
Gas	-	-	-	-	-	-	-	-	-	-			
Bill (reduction) increase	(5.64)	(9.67)	(12.87)	(8.15)	(4.02)	(0.81)	3.37	6.67	10.06	<b>13.54</b>			



### GSC Alternatives Impact on Base Rates and Debt Reduction Combined Bill Impact: \$7.8M Reduction/Year

REDUCE GSC BY 7.8M/YR													
	Combined Standard Residential Bill												
	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034			
Current													
Electric	148.90	152.17	155.53	155.53	155.53	155.53	155.53	155.53	155.53	155.53			
Water	30.94	30.94	30.94	30.94	30.94	30.94	30.94	30.94	30.94	30.94			
Wastewater	65.05	68.30	71.71	71.71	71.71	71.71	71.71	71.71	71.71	71.71			
Gas	38.24	38.24	38.24	38.24	38.24	38.24	38.24	38.24	38.24	38.24			
Total	283.13	289.65	296.42	296.42	296.42	296.42	296.42	296.42	296.42	296.42			
Reduce GSC by 7.8M/yr													
Electric	145.73	147.84	148.94	150.07	152.29	153.42	153.42	153.42	154.54	154.54			
Water	31.57	32.20	33.17	34.15	35.52	36.60	37.72	38.85	40.02	41.24			
Wastewater	61.95	63.81	65.74	68.36	71.06	73.92	76.87	79.15	81.51	83.95			
Gas	38.24	38.24	38.24	38.24	38.24	38.24	38.24	38.24	38.24	38.24			
Total	277.49	282.09	286.09	290.82	297.11	302.18	306.25	309.66	314.31	<b>317.97</b>			
Difference													
Electric	(3.17)	(4.33)	(6.59)	(5.46)	(3.24)	(2.11)	(2.11)	(2.11)	(0.99)	(0.99)			
Water	0.63	1.26	2.23	3.21	4.58	5.66	6.78	7.91	9.08	10.30			
Wastewater	(3.10)	(4.49)	(5.97)	(3.35)	(0.65)	2.21	5.16	7.44	9.80	12.24			
Gas	-	-	-	-	-	-	-	-	-	-			
Bill (reduction) increase	(5.64)	(7.56)	(10.33)	(5.60)	0.69	5.76	9.83	<b>13.24</b>	17.89	21.55			



### GSC Alternatives Impact on Base Rates and Debt Reduction Debt to Capitalization Impact

	Debt to Capitalization	<b>Projected Net Debt Reduction</b>
	Ratio @ FYE33	FYE22 - FYE33
Current	71.03%	387,760,000
Eliminate GSC	66.73%	461,854,619
Reduce GSC by \$7.8M/yr	68.99%	422,860,260



### GSC Alternatives Impact on Debt Service from Rating Upgrade

- Before enacting a ratings upgrade, rating agencies will need to observes from GRU:
  - Continuous, recurring improvement in financial metrics
  - Demonstrated stability in governance structure
- The impact on GRU's debt service cost as estimated by our financial advisor PFM LLC
  - On variable rate debt, 10 basis points or ~\$590,000 per year in savings
  - On fixed rate debt, for every \$100M in new money ~ \$150,000 in annual savings



#### **GSC Alternatives**

RECOMMENDATION

- Option 1: To maximize the financial benefit to GRU, reduce the GSC to zero, and use half of the resulting savings to reduce debt and half to reduce rates
- Option 2: Reduce the GSC by \$7.8 million per year, and use half the resulting savings to reduce debt and half to reduce rates



# APPENDIX





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### GSC Alternatives Impact on Base Rates and Debt Reduction Eliminate GSC Completely

• Under these constraints, eliminating the GSC completely resulted in the following base rate structure

	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
Electric	0.00%	0.00%	1.00%	2.00%	2.00%	0.00%	1.00%	0.00%	0.00%	0.00%
Water	2.00%	2.00%	2.00%	2.00%	2.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Wastewater	0.00%	3.00%	3.00%	3.00%	2.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Gas	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

• Below is the difference in rates by year and by system compared to the current structure

	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
Electric	-3.00%	-3.00%	-2.00%	2.00%	2.00%	0.00%	1.00%	0.00%	0.00%	0.00%
Water	2.00%	2.00%	2.00%	2.00%	2.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Wastewater	-5.00%	-2.00%	-2.00%	3.00%	2.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Gas	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

**NOTE**: (1) Under the current rate structure, the Water and Wastewater Systems are forecast to have negative reserve balances at FYE34 and (2) Reserve and rate projections include allocation of projected GRUCom losses



### GSC Alternatives Impact on Base Rates and Debt Reduction \$7.8 Million Reduction /Year in GSC

• Reducing the GSC by \$7.8 million per year resulted in the following base rate structure

	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
Electric	0.00%	2.00%	1.00%	1.00%	2.00%	1.00%	0.00%	0.00%	1.00%	0.00%
Water	2.00%	2.00%	3.00%	3.00%	4.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Wastewater	0.00%	3.00%	3.00%	3.00%	3.00%	3.00%	4.00%	4.00%	3.00%	3.00%
Gas	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

• Below is the difference in rates by year and by system compared to the current structure

	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
Electric	-3.00%	-1.00%	-2.00%	1.00%	2.00%	1.00%	0.00%	0.00%	1.00%	0.00%
Water	2.00%	2.00%	3.00%	3.00%	4.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Wastewater	-5.00%	-2.00%	-2.00%	3.00%	3.00%	3.00%	4.00%	4.00%	3.00%	3.00%
Gas	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%



### GSC Alternatives Impact on Base Rates and Debt Reduction Bill Impact: Eliminate GSC

	ELIMINATE GSC											
Standard Consumption (1,000 kWh per Month) Residential Electric Bill												
	2025 2026 2027 2028 2029 2030 2031 2032 2033 203 <sup>4</sup>											
Current	148.90	152.17	155.53	155.53	155.53	155.53	155.53	155.53	155.53	155.53		
Eliminate GSC	145.73	145.73	146.74	148.87	151.01	151.1	152.14	152.14	152.14	152.14		
Bill (reduction) increase	(3.17)	(6.44)	(8.79)	(6.66)	(4.52)	(4.43)	(3.39)	(3.39)	(3.39)	(3.39)		

Standard Consumption (7 kgals per Month) Residential Water Bill

	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
Current	30.94	30.94	30.94	30.94	30.94	30.94	30.94	30.94	30.94	30.94
Eliminate GSC	31.57	32.20	32.83	33.48	34.12	35.14	36.17	37.28	38.40	39.53
Bill (reduction) increase	0.63	1.26	1.89	2.54	3.18	4.20	5.23	6.34	7.46	8.59

#### Standard Billing (7 kgals per Month) Residential Wastewater Bill

	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
Current	65.05	68.30	71.71	71.71	71.71	71.71	71.71	71.71	71.71	71.71
Eliminate GSC	61.95	63.81	65.74	67.68	69.03	71.13	73.24	75.43	77.7	80.05
Bill (reduction) increase	(3.10)	(4.49)	(5.97)	(4.03)	(2.68)	(0.58)	1.53	3.72	5.99	8.34



### GSC Alternatives Impact on Base Rates and Debt Reduction Bill Impact: \$7.8M Reduction/Year

			F	REDUCE GSO	CBY 7.8M/	/R				
	9	Standard Co	nsumption	(1,000 kWh	per Month	) Residenti	al Electric B	Bill		
	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
Current	148.90	152.17	155.53	155.53	155.53	155.53	155.53	155.53	155.53	155.53
\$7.8M reduction/yr	145.73	147.84	148.94	150.07	152.29	153.42	153.42	153.42	154.54	154.54
Bill (reduction) increase	(3.17)	(4.33)	(6.59)	(5.46)	(3.24)	(2.11)	(2.11)	(2.11)	(0.99)	(0.99)

#### Standard Consumption (7 kgals per Month) Residential Water Bill

_	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
Current	30.94	30.94	30.94	30.94	30.94	30.94	30.94	30.94	30.94	30.94
\$7.8M reduction/yr	31.57	32.20	33.17	34.15	35.52	36.60	37.72	38.85	40.02	41.24
Bill (reduction) increase	0.63	1.26	2.23	3.21	4.58	5.66	6.78	7.91	9.08	10.30

#### Standard Billing (7 kgals per Month) Residential Wastewater Bill

	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
Current	65.05	68.30	71.71	71.71	71.71	71.71	71.71	71.71	71.71	71.71
\$7.8M reduction/yr	61.95	63.81	65.74	68.36	71.06	73.92	76.87	79.15	81.51	83.95
Bill (reduction) increase	(3.10)	(4.49)	(5.97)	(3.35)	(0.65)	2.21	5.16	7.44	9.80	12.24



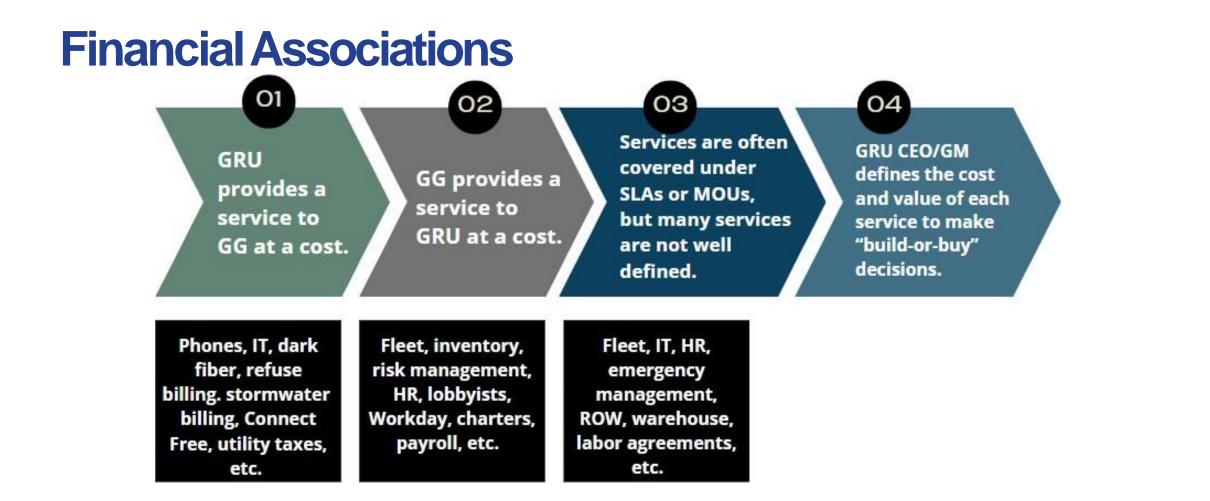
# **Associations and Agreements**

Feb. 7, 2024

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**GRU** 

5/15/2024





### **Relationship Overview**

#### GRU/GG TOUCH POINTS (Based on FY24 Budget and Estimations)

Relationship	FY24 Cost	Detail
GSC	\$15.3 million	Formula: proxy for property tax + electric franchise fee
Utility Taxes	\$16.4 million	Utility taxes collected by the City of Gainesville, as per state law.
Services Provided/ Received	\$9.3 million	Voted to reduce by \$1.4 million for services no longer rendered; exploring additional reductions for FY25 and beyond.
Other Services/ Unpaid Partnerships		De minimis charges; direct charges for services (warehouse, storm debris cleanup, etc.)



#### **Beginning February 2024**



### Phase 2: Actively Reviewing

Relationship	Potential Impacts
ІТ	Offering two options: full service at \$5.8 million; reduced service at \$2.9 million; risk of losing revenue.
Network Connectivity	Collect full amount for fiber services provided to GG up to \$218,000.
Connect Free	Recommend stop collecting surcharges on connection charges; no impact to GRU.
Streetlights	FY25 and beyond will reduce GSC by cost of streetlights; FY25 cost estimated higher than \$1.1 million.
ROW (Right-of-Way)	Ordinance being revised; estimated increased cost to GRU between \$100,000 and \$250,000.
FY24 Service Reductions	FY25 services and costs currently being evaluated.



### Recommendation

- Implement Phase 2 plan to modify relationships: IT, network connectivity, Connect Free, streetlights and FY24 service reductions.
- Evaluate Phase 3, which includes obtaining the most cost-effective services with the highest value and determining whether the best source is internal, external or GG.





### Phase 3: Future Relationships

"Appropriate pecuniary factors and utility industry best practices are those which solely further the fiscal and financial benefit of the utility system and customers." – HB-1645

- GRU should obtain the most cost-effective services with highest value and determine whether the best source is internal, external or GG.
- Building new services will require start-up investments and maintenance costs.
- Incremental revenue losses will need to be offset by additional revenue or expense reductions (likely reduce service levels).





Applying Business Principles

# Appendix 2 May 29, 2024

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**GRU** 

# FY25 Operations and Maintenance and Capital Budgets

**GRU** Operational Lines of Business

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#### **Areas of Responsibility**

- Energy Supply
- Energy Delivery
- Water
- Wastewater
- Gas
- Telecommunications
- Safety and Training





#### **Operational Areas Focus on Controllable Costs**

#### **Operations and Maintenance**

- Zero-based approach starting in December
- Driven by near-term demands, labor, and non- labor costs to maintain and operate facilities to meet operational goals

#### Capital

- Based on long-term planning (can span multiple budget years)
- Driven by need to extend life of existing infrastructure and increase capacity, as needed
- Adaptive to short-term realities





#### **Major factors influencing our businesses**

#### Supply Chains Issues

- Example: 3-phase transformer at 146 weeks lead, previously 4-6 weeks
- Must reserve production slots across years

#### Inflationary Pressures

- CapEx: Materials and Supplies
- O&M: Chemicals
- Challenges with projecting in budgets

#### Aging Infrastructure

• \$3 Billion assets needs continual reinvestment

#### Regulatory Pressures

- Forever Chemicals
- Critical Infrastructure Protection

#### Skill labor scarcity

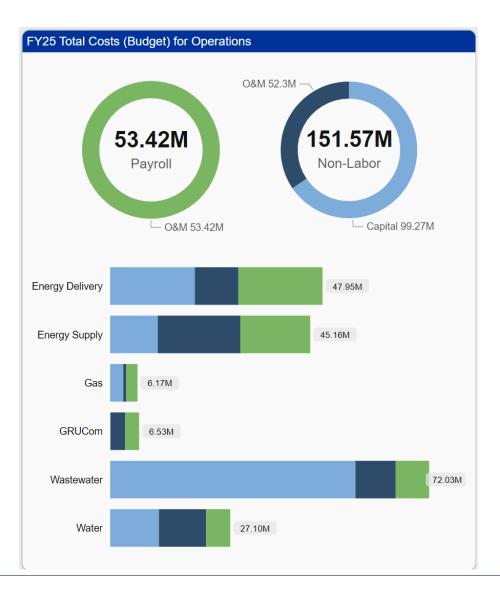
- 8% to 27% Vacancy rates
- ~30% Increase in employees with less than 5 yrs experience (utility wide)



### $\equiv$ Controllable Costs

#### **Operations manages direct costs**

- Payroll
  - Labor directly associated with delivery of utility service
- Non-labor O&M
  - Expenses needed to operate and maintain utility systems
  - Replacement parts, Chemicals, Electricity, Materials, Software
- Non-labor Capital
  - Re-investment and renewal of GRU's \$3 Billion assets
  - Programmatic capacity increases IRP, Main Street WRF





### **E O&M Approach**

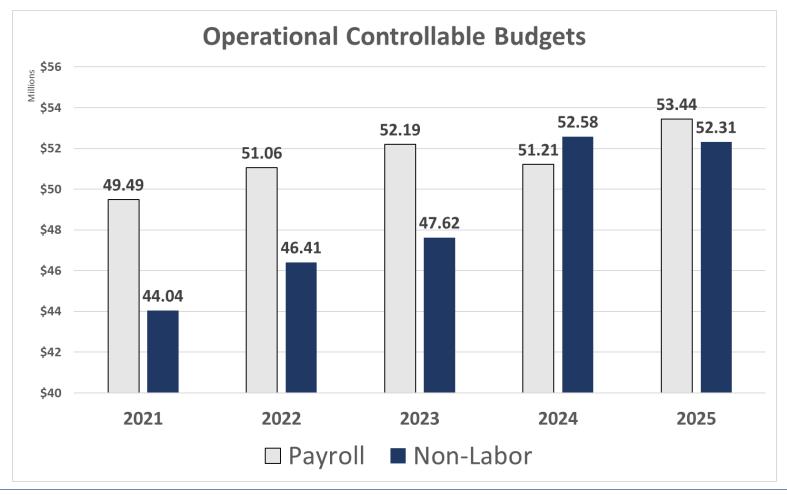
- Each year is a different year
- Each line of business prepares budgets needed to maintain level of services in FY25
- Based on typical conditions
- Budget must foresee price changes as far as 22 months in advance







#### Non-Labor costs have increased significantly



FY25 Goal - find efficiencies to flattened non-labor increases



### **E Capital Approach**

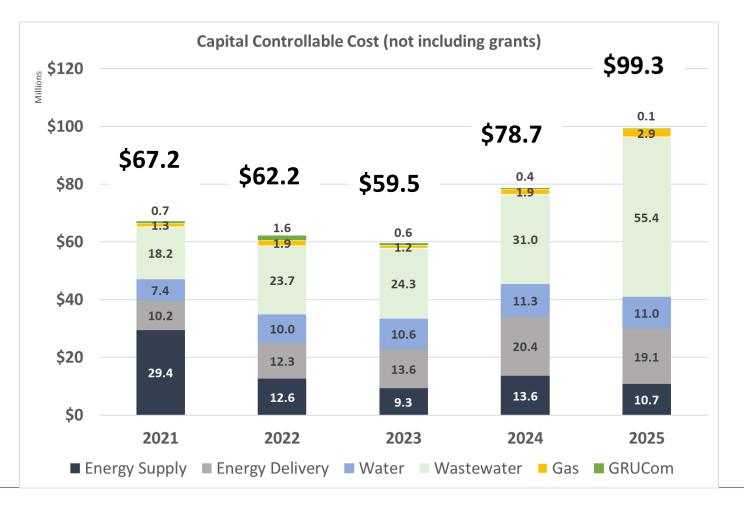
- Focused on controllable costs
- Based on long-term planning (can span multiple budget years)
- Driven by need to extend life of existing infrastructure and increase capacity, as needed
- Adaptive to short-term realities





### E Capital Trends

#### Capital delivery costs are increasing – Wastewater is a big driver

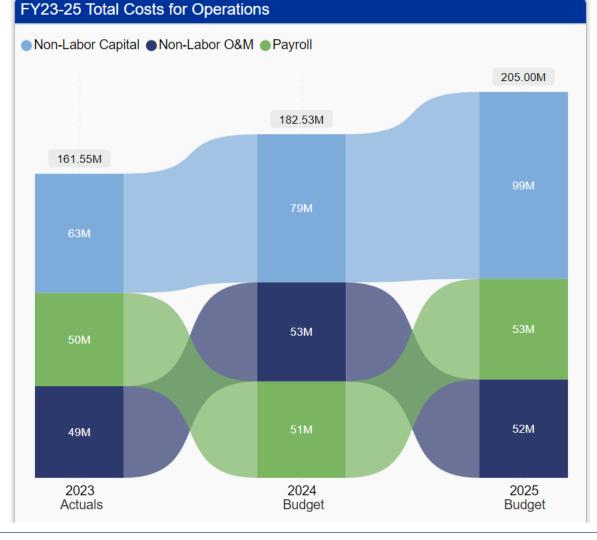




### **≡ FY25 Budget**

#### Highlights

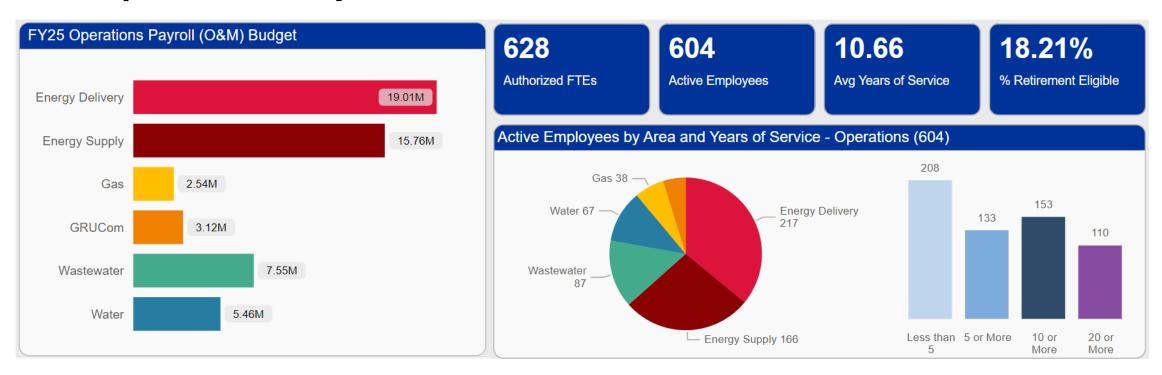
- Minimal payroll increases. Increases are union, progression through training, and performance based.
- O&M non-labor is flat. Emphasis on increasing efficiency to offset inflation on goods and services necessary to maintain utility services.
- Significant non-labor capital increases. Increases due to inflation and large capacity and replacement projects.







### **Total Operational Payroll = \$53.42 M**





## **O&M Non-Labor**

### Total Non-Labor O&M = \$52.3 M

- FY25 lower than FY24 (\$52.60M)
- Inflationary increase examples:
  - Water Softening Agents \$1M,
  - Wastewater Sludge Disposal Fees \$313k,
  - Energy Delivery Tree Trimming \$294k,
  - Wastewater Sodium Hypochlorite \$283k,
  - GRUCom Communication/ Network Supplies \$239k
- Reduced in other areas to limit impact to rates
  - Contract services (\$1.3M)

#### Top Line Item Expenses FY25

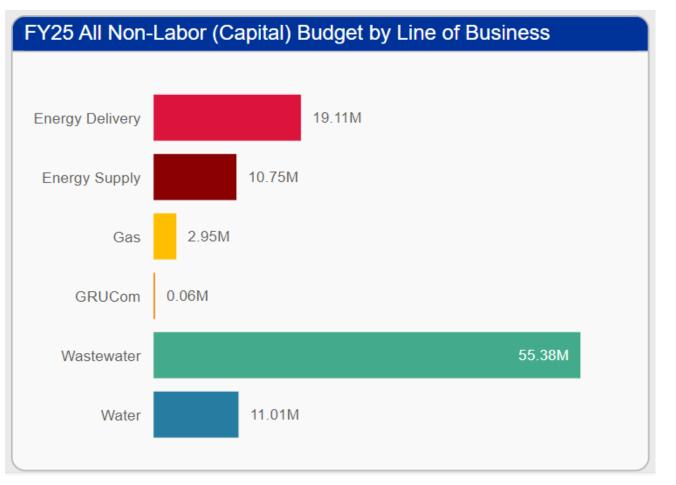
630300 - Electric Service	9,245,953.00	
650400 - Contract/Outside Services	9,173,353.00	
650240 - Tree Trimming	4,209,500.00	
510420 - Softening Agents	3,303,000.00	
650165 - Replacement Parts	2,504,700.00	
650510 - Software Maintenance Fees	2,404,956.91	
660400 - Sludge Disposal Fees	2,036,000.00	
650100 - Materials and Supplies Purchased Direct	2,012,157.61	
650170 - Repair/Maint of Equipment	1,416,576.12	
510425 - Sterilizing Agents	1,246,000.00	
650255 - Transport\Telecommunication Fee	742,352.19	
510410 - Chemicals	738,870.00	
650415 - Professional Services	730,000.00	
510465 - Sodium Hypochlorite	698,500.00	
630325 - Comm Srvc-Network Communication & Control	631,895.00	
610515 - Dues & Memberships	616,468.80	
650500 - Security Guard Services	598,000.00	
630305 - Water Service	576,600.00	
650480 - Environmental Analysis	560,000.00	
650490 - Grounds Maint/Landscaping	413,789.06	



## E Capital Non-Labor

## Total Capital Non-Labor = \$99.3 M

- Main Street Water Reclamation Project, \$31 M
- Wastewater Collection Improvements, \$11.4 M
- Substation projects, \$8.1 M
- Projections do not show grant funding for wastewater projects, \$ 33 M





# **Energy Supply**

FY25 Budget

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**GRU** 

## **Energy Supply**

## Responsibilities

- Safe and reliable operation of 10 generation assets on four different plant sites:
  - Deerhaven Generating Station (5 generating units)
  - Kelly Generating Station (2 generating units)
  - Deerhaven Renewable (1 generating unit)
  - South Energy Center (2 generating units)
- Preventative/corrective maintenance, as well as engineering support, for all the generation assets, as well as all the associated plant infrastructure for these generating units.
  - In FY2025 this includes planned outages for Deerhaven Renewable (DHR), Kelly Combined Cycle Unit #1 (JCC1) and Deerhaven Unit #1(DH1).
- Procurement of all fuel commodities for power generation, as well as the customer LDC natural gas. Additionally, all other operational support services provided by the fuels staff. This includes byproduct disposal and other fuel related support services.





## **Budget Drivers**

This O&M budget was established to support the day-to-day operations of all the plant sites, including all the planned, preventative and corrective maintenance required to ensure reliability of the essential service we provide.

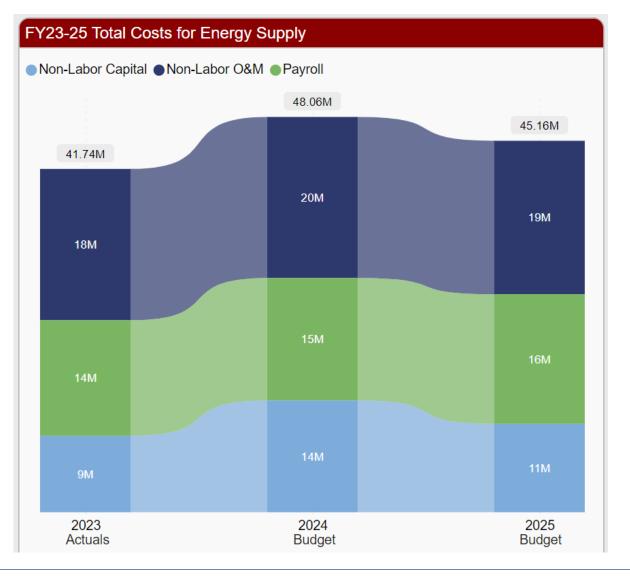
These budgets incorporate the work scope of the planned outages for Deerhaven Renewable (DHR), Kelly Combined Cycle Unit #1 (JCC1) and Deerhaven Unit #1 (DH1).



## **E FY25 Budget**

## Highlights

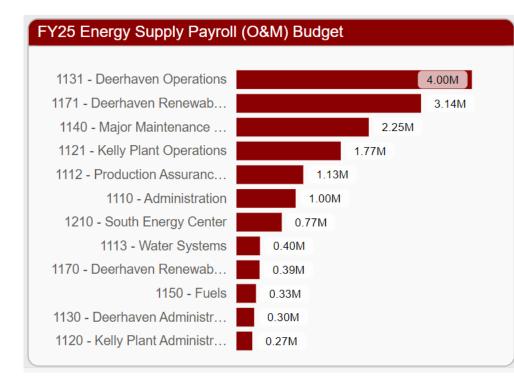
- Deerhaven
  - Repairs to Combustion Turbine #1 and #2 to extend retirement to 2031.
- Deerhaven Renewable
  - 1<sup>st</sup> major turbine outage since plant came on-line in 2013
- Kelly
  - Combined Cycle Unit #1 will be conducting Heat Recovery Steam Generator (HRSG) inspection
- South Energy Center (SEC)
  - Converting steam system to hot water.

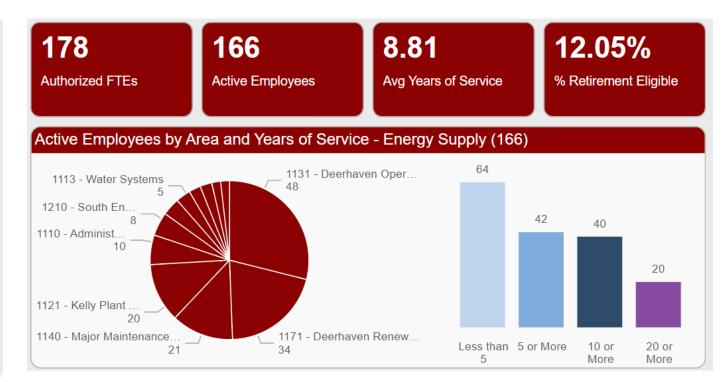






### Energy Supply Total Payroll = \$15.76 M







## **O&M Non-Labor**

### Total O&M Non-Labor = \$18.66 M

- FY25 less than FY24 (\$19.6M)
- Three major outages planned in FY25 vs. four major outages in FY24
- Reductions in contract services (\$1M) offsetting inflationary increases in materials and supplies

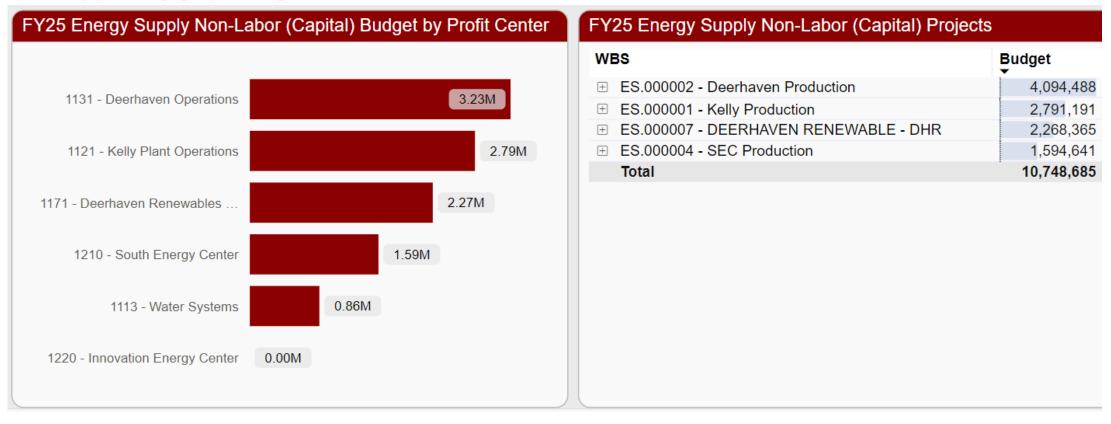
#### Top Line Item Expenses FY25

650400 - Contract/Outside Services	7,322,290.00		
650165 - Replacement Parts	2,216,000.00		
630300 - Electric Service	2,151,343.00		
650100 - Materials and Supplies Purchased Direct	982,940.00		
650170 - Repair/Maint of Equipment	968,250.00		
510410 - Chemicals	711,210.00		
650480 - Environmental Analysis	535,000.00		
630305 - Water Service	494,100.00		
630310 - Make Up Water	294,752.00		
510505 - Waste Material Disposal	280,000.00		
650190 - Rental of Equipment	268,050.00		
660101 - All Other Sundry Charges	225,000.00		
650105 - Safety Supplies & Equipment	183,055.00		
650500 - Security Guard Services	177,000.00		
650510 - Software Maintenance Fees	146,417.00		
610505 - Training	126,000.00		
650415 - Professional Services	115,000.00		
610150 - Outside Temporary Employment	90,500.00		
510450 - Sodium Hydroxide	88,500.00		
510415 - Hydrogen and CO2	77,000.00		



## E Capital Non-Labor

## Energy Supply Capital Non-Labor = \$10.75 M





## E Non-Labor Capital

## **Notable Projects**

## Deerhaven Renewable (DHR):

- Turbine Major Inspection
- Boiler
- Baghouse bag replacement

## Kelly Combined Cycle Unit #1(JCC1):

- Heat Recovery Steam Generator (HRSG) Inspection
- Borescope CT4
- Electrical switchgear assessments and bus duct upgrades

### Deerhaven:

- Deerhaven Unit #1-Lifetime Assessment (LTA) findings:
- Emission Stack repairs \$250,000
- SEC:
  - Heating Hot Water Project for Phase 1





#### Kelly Combine Cycle Unit #1 HRSG

FY25 Budget

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**GRU** 

## Areas of Responsibility

- Substations & Relay Engineering, Construction & Maintenance
- Electric T&D Engineering, Construction & Maintenance
- Energy Delivery Systems Control Operations & Maintenance
- Energy Measurement & Field Operations

## **Electric Transmission & Distribution Statistics**

- High Voltage Transmission Lines = 120 Miles
- Transmission Poles = 775
- Substations = 15
  - Substation Power Transformers (138 kV:12.47 kV) = 20
  - Circuit Breakers (230 kV, 138 kV, & 12.47 kV) = 209
  - Distribution Feeder Circuits = 72



## Medium Voltage (12 kV) Distribution Lines = 1,463 Miles

- Overhead Primary = 556 Miles (38%)
- Underground Primary = 907 Miles (62%)
- Primary Distribution Poles = 19,903

## Low Voltage Secondary (120/240 Volts) Lines = 1,551 Miles

- Overhead Secondary = 704 Miles (45%)
- Underground Secondary = 847 Miles (55%)
- Streetlights = 19,653
- Rental Lights = 14,167

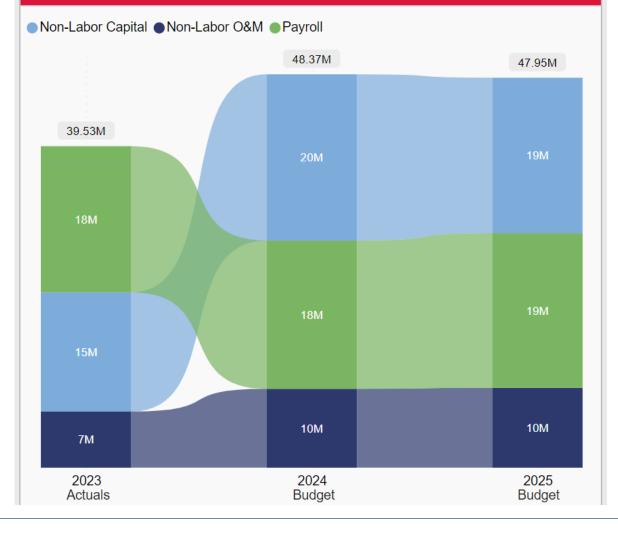


## **∃ FY25 Budget**

## Highlights

- Payroll trending down due to influx of new employees and reduction in number of FTEs/positions
- Materials, such as transformers and conductors, continuing to increase at rates faster than general inflation

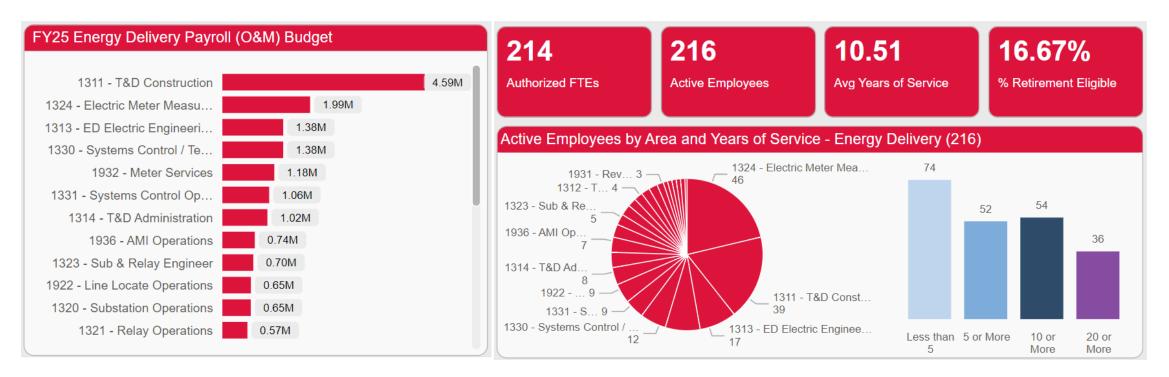
#### FY23-25 Total Costs for Energy Delivery







### **Energy Delivery Total Payroll = \$19.01 M**





## **E O&M Non-Labor**

## ED O&M Non-Labor = \$9.82 M

- Substation & Relay Division
  - Electric/water service and maintenance of grounds for the substations ~\$260K.
  - Rental equipment costs ~\$60K
- Energy Measurement & Field Operations Division
  - Software Maintenance Fees ~ \$980K
  - AMI Firmware Hardware Maintenance ~ \$100K
- Systems Control
  - Communication Services (GRUCom and Verizon) \$530k
  - BUCC upgrade/ patch \$125K
  - Cyber Security Contract Services \$260k
  - Door badging system (PAC) \$30k
  - UPS preventative maintenance **\$16k**
- Electric T&D Division
  - Vegetation Management Budget \$4.1 Million

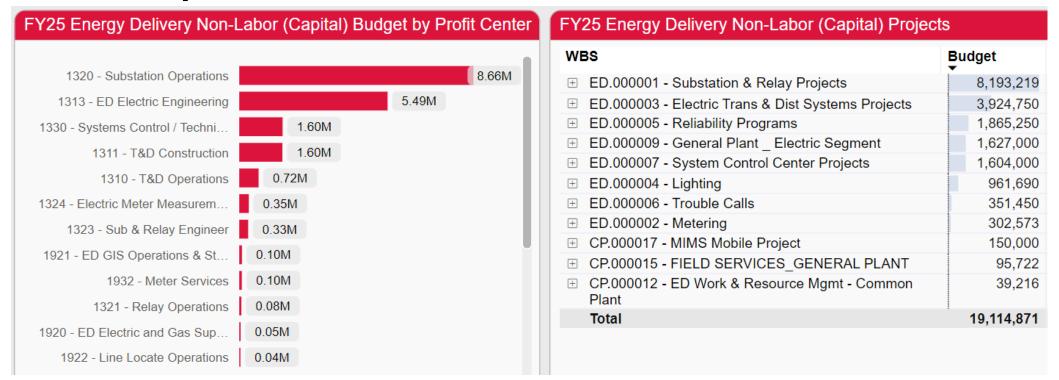
#### Top Line Item Expenses FY25

650240 - Tree Trimming	4,173,500	
650510 - Software Maintenance Fees	1,659,618	
650400 - Contract/Outside Services	687,063	
630325 - Comm Srvc-Network Communication & Control	611,895	
610515 - Dues & Memberships	549,994	
650100 - Materials and Supplies Purchased Direct	359,740	
630300 - Electric Service	214,240	
630320 - Comm Srvc-Cell Phones	157,572	
650220 - Hardware Maintenance	135,997	
610505 - Training	129,106	
650250 - Radio Access Fee-Trunking	126,281	
610530 - Uniforms	124,083	
650155 - Tools	107,775	
630315 - Communication Service	99,709	
650170 - Repair/Maint of Equipment	73,126	
650105 - Safety Supplies & Equipment	70,834	
610500 - Travel	64,200	
650490 - Grounds Maint/Landscaping	62,559	
650190 - Rental of Equipment	61,255	
650225 - Computer Hardware	43,253	



## E Capital Non-Labor

### ED Total Capital Non-Labor = \$19.1 M







### Notable FY25 Capital Projects (Electric System)

#### Subs and Relay Top 2 Projects for FY25 (Total = \$5.05 Million)

- Parker Road Substation Transformer Replacement. (\$3 Million plus install costs) We are upgrading one of two 230KV:138KV Auto Banks from 125 MVA to 200 MVA.
- McMichen Substation Transformer Replacement. (\$2.05 Million) This is one of our 44 MVA LTC transformer projects for FY25.





## Notable FY25 Capital Projects (Electric System)

#### Electric Engineering Division - FY25 Capital Projects

- Residential Developments, Commercial Developments, and System Improvement: Total ~ \$4.3 M
  - Residential Developments:
    - Oaks Preserve (multiphase project) Larger phase to be completed on FY24 and FY25. ~\$500,000
    - The Hammock Subdivision **~\$250,000** Between FY25 and FY26
  - Commercial Developments:
    - Completion of HCA Main Hospital at Archer ~\$500,000 for permanent installation
    - The Collegiate Apartments ~\$300,000
    - Auden Apartments **~\$80,000 to \$100,000**
    - Tesla at Wawa Celebration Pointe ~\$75,000
    - Tesla at Oaks Mall ~\$100,000
  - System Improvement:
    - Upgrades to existing and new feeders for addition of new load (between FY25 & FY26) Amazon EV Charging Stations: ~\$1 M (Amazon will pay for this cost.)
    - Adding a new feeder to pick up recently added commercial and residential loads Tower Rd/SW 24<sup>th</sup> Ave: ~\$1.5 M



## Notable FY25 Capital Projects (Electric System)

### Electric T&D Division - FY25 Capital Projects

- General Plant (Fleet) to replace 3 construction aerial units that are 17 years in age and 1 trouble aerial unit (10+ years in age) that lost due to engine fire \$1.1 M
- City, County, Rental LED Luminaire Replacements to replace existing LED and HPS (Rental) as they fail due to age, damage, etc. - \$715K

#### Energy Measurement & Field Operations Division - FY25 Capital Projects

- Metering (Electric & Gas) for Residential and Commercial expansion ~ \$263K/\$310K
- ArcGIS Upgrades ~ \$100K
- Systems Control Division FY25 Capital Projects
  - Software purchase Nutanix, SigmaFlow, Splunk. \$530K
  - Contract Services for OMS upgrade and EMS upgrade \$1 M



# **Gas System**

FY25 Budget

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**GRU** 



## Areas of Responsibility

- Gas T&D Operations
- Gas T&D Maintenance
- Gas T&D Construction
- Energy Delivery Gas
   Engineering

## Gas Transmission and Distribution Stats

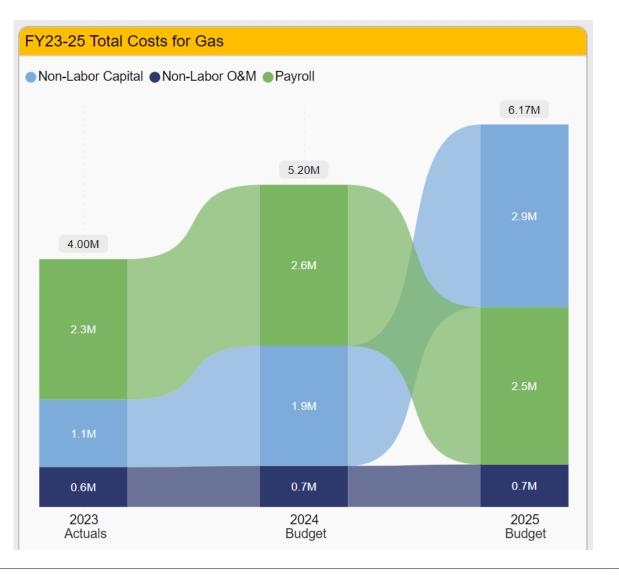
- Gas Distribution Main Lines = 837 Miles
- Customers / Meters = 36,584
- Active Gate Stations = 5



## **≡ FY25 Budget**

## Highlights

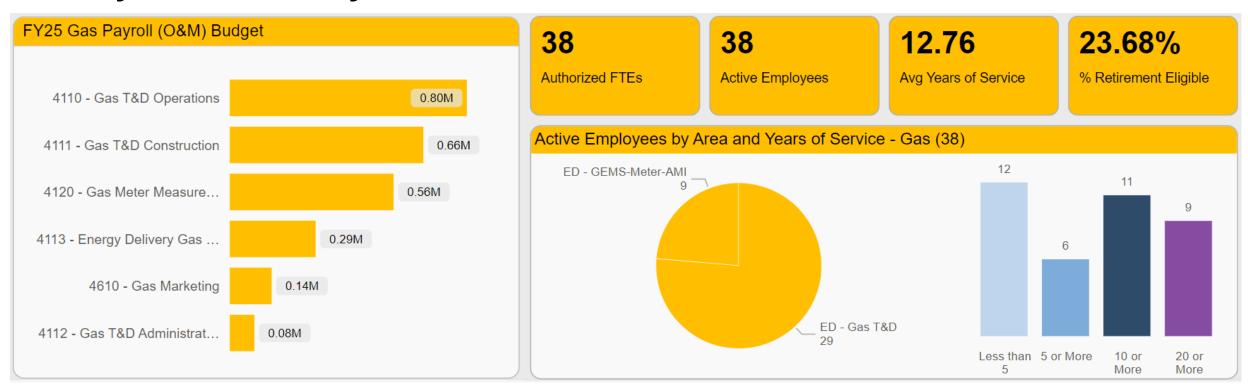
- Payroll trending down due to influx of new employees and reduction in FTEs/positions
- Construction and metering materials continuing to increase at rates faster than general inflation







### Gas System Total Payroll = \$2.54 M





## **O&M Non-Labor**

## **Total O&M Non-Labor = \$685,240**

- System Capacity Upgrades & Integrity Improvements ~ \$75K
  - System Integrity Projects This includes the transmission line test for the UF Co-Gen plant.
- Contract/Outside Services for asphalt repair ~
   \$10K
- Software Maintenance ~ \$6K
- Fleet Replacements ~ \$90K

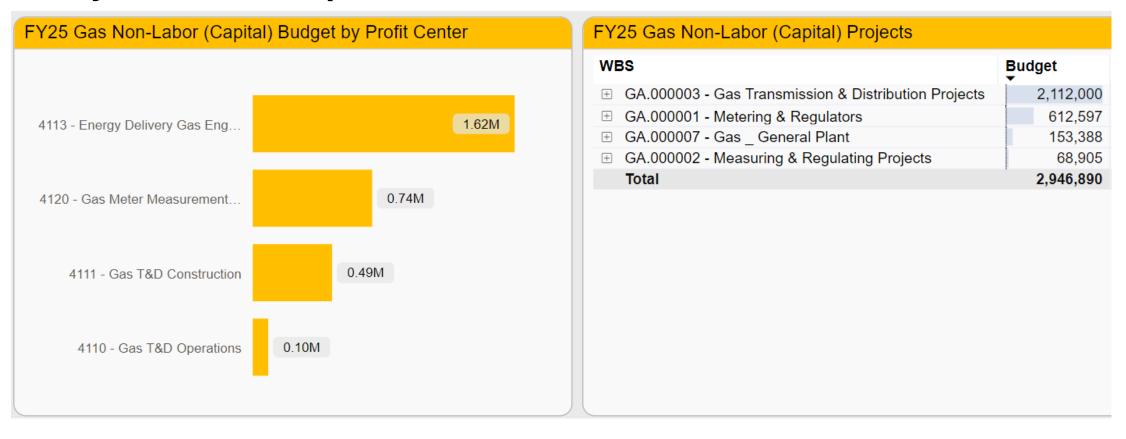
#### Top Line Item Expenses FY25

650315 - Gas Rebates	250,000.00	
650100 - Materials and Supplies Purchased Direct	63,500.00	
650155 - Tools	35,500.00	
610515 - Dues & Memberships	33,523.00	
650400 - Contract/Outside Services	30,200.00	
650170 - Repair/Maint of Equipment	24,800.00	
630325 - Comm Srvc-Network Communication & Control	22,000.00	
650510 - Software Maintenance Fees	19,000.00	
650150 - Equipment	17,500.00	
610530 - Uniforms	17,340.00	
650105 - Safety Supplies & Equipment	16,450.00	
630320 - Comm Srvc-Cell Phones	14,708.00	
610500 - Travel	13,300.00	
650125 - Office Supplies & Printing	12,600.00	
610505 - Training	12,530.00	
650230 - Promotional Supplies	10,000.00	
650250 - Radio Access Fee-Trunking	10,000.00	
650460 - Advertising - Print	10,000.00	
660320 - GRU Sponsored Events	6,400.00	
630315 - Communication Service	4,998.00	



## E Capital Non-Labor

### Gas System Total Capital Non-Labor = \$2.95 M







Slide 10a

## Notable FY25 Capital Projects (Gas System)

- Service Expansion ~ **\$500K** 
  - ~ City of High Springs Bridlewood Subdivision









Slide 10

## **Replacing Bare Steel/Black Plastic**



## **Natural Gas Expansion Projects**





# GRUCom

FY25 Budget

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**GRU** 



### Areas of Responsibility

Area's only all-fiber-optic network; more than 600 miles of fiber in Alachua County

- Business-to-business provider for small businesses, up to multi-location corporations, designed and built to move data with door-to-door peering arrangements with major content services (Netflix, Google, YouTube, Apple, Amazon)
- Own and operate 13 cell towers
- Local Network Operations center assures customer connections are always supported and protected
- Licensed CLEC in State of Florida, with route diverse Internet connectivity to Atlanta and Miami with multiple Internet providers
- Network is trusted by some of the most respected organizations in the area and is the backbone of all public safety communications in the county





## **Standard Service Portfolio**

## Data & Telecommunications Services

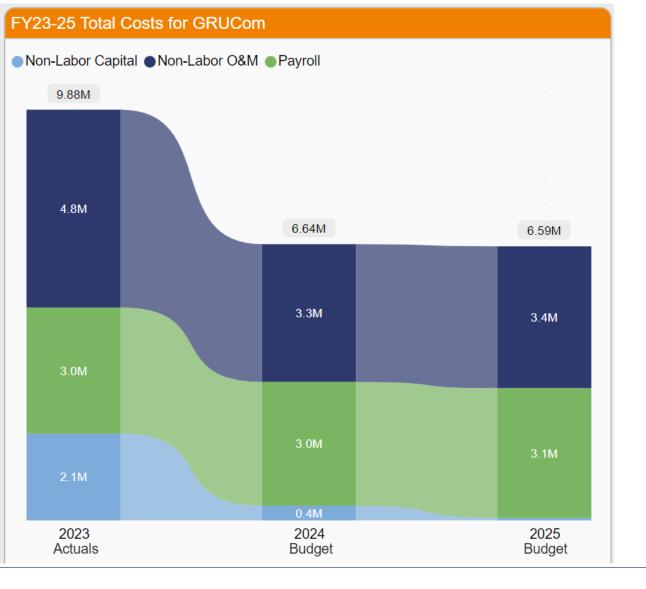
- Carrier Access Services (Interexchange, Local Access & Cell Site Backhaul)
- Commercial Data Transport Services (Private Line & Special Access Service)
- Commercial Internet Access Services (Enterprise and Business Class)
- Residential Internet Access Services (GatorNet)
- Central Office Data Center Co-Location Services
- Communications Tower Leasing
- Trunked Radio Services (Public Safety Radio System) SOLD



## **E FY25 Budget**

## Highlights

- Sold Trunked Radio System FY24
  - reduced operating expenses ~\$1.4M
  - Reduced payroll ~\$140K
- Cut FY25 Direct O&M Non-Labor expenses by ~\$193K







## **GRUCom Total Payroll = \$3.12 M**

Restructured and eliminated Positions ~\$214K





## **E O&M Non-Labor**

## Total O&M Non-Labor = \$3.41M

- Transport/Telecommunication Fees (capacity)
  - Wide Area Network (WAN) ~\$280K primary diverse connectivity to/from Atlanta and Miami for data transport to main distribution hubs
  - Internet ~\$285K primary diverse connectivity to/from Atlanta and Miami for commodity Internet
  - Purchased Circuits for resale ~\$165K to provide service to customers' remote networked locations
- Software and Hardware Support
  - Business and Office Support Systems hosted software for customer billing, records mgt and dispatching ~\$200K
  - Work Management, GIS and Engineering systems licensing ~\$66K
  - System Electronics Management ~\$75K
- Contract/Outside Services
  - Underground Construction and Electrical work ~\$190K
  - Bill Print, Voice & Ring Services ~\$110K

#### Top Line Item Expenses FY25

650255 - Transport\Telecommunication Fee	742,352	
650205 - Communications/Network Supplies	385,167	
650510 - Software Maintenance Fees	342,626	
650400 - Contract/Outside Services	306,000	
630300 - Electric Service	283,800	
650100 - Materials and Supplies Purchased Direct	204,927	
650215 - Communications/Network Maintenance	190,665	
630210 - Rent-Pole Attachments	186,500	
650220 - Hardware Maintenance	100,393	
650415 - Professional Services	85,000	
630200 - Rent	75,000	
660401 - Regulatory Assessment Fee	75,000	
630215 - Tower Site Lease	65,000	
610505 - Training	64,744	
650170 - Repair/Maint of Equipment	47,300	
660450 - Misc Permit Fees (City County & Other)	35,500	
630320 - Comm Srvc-Cell Phones	30,000	
630315 - Communication Service	28,017	
610500 - Travel	18,000	
650180 - Repair/Maint of HVAC Equipment	16,000	



## **E Capital Non-Labor**

### **GRUCom Total Capital Non-Labor = \$60,000**

FY25 GRUCom Non-Labor (	Capital) Budget by Profit Center	FY25 GRUCom Non-Labor (Capital) Projects	
		WBS	Budget
5051 - GatorNet	60.00K	GC.000008 - NETWORK SERVICES	60,000
5077 - T3 GPD	0.09K	GC.000009 - TOWER LEASING	180
5080 - T6 Sugarfoot	0.09K	Total	60,180
5010 - GRUCOM Business Ad	0.00K		
5050 - CO Operations	0.00K		
5052 - Network Operations	0.00K		
5054 - Voice Operations	0.00K		
5055 - Customer Operations	0.00K		
5075 - T1 Millhopper	0.00K		
5100 - Trunked Radio System	0.00K		



# Water System

FY25 Budget

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**I**GRU



### **Areas of Responsibility**

- Water & Wastewater Systems Mission: We exist to serve our customers by providing clean drinking water, protecting public health and safety and the environment, and giving clean water back to the environment 24/7/365.
- Engineering, Planning and Administration
  - Asset management, capital delivery, technical services and compliance
- Murphree Water Treatment Plant
  - 30 million gallons per day (MGD) permitted groundwater use
  - 15 deep Floridan wells protected in conservation easement; 2 storage tanks, 1 remote pumping station
  - Certified lab
- Distribution System
  - 1180 miles of piping with over 55,000 services
  - 72,400 meters being changed out with AMI project

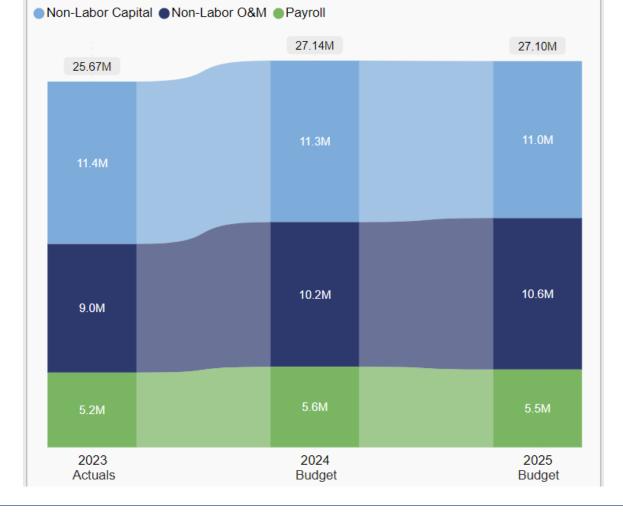


# **E FY25 Budget**

### Highlights

- Capital investment in water system is consistent with recent years
- Payroll budget changes based on progression through training programs, performance-based merit increases, and influx of new employees
- Chemical price increases and electricity drive the Non-Labor O&M budget for the water system
- Chemicals and materials continuing to increase at rates faster than general inflation

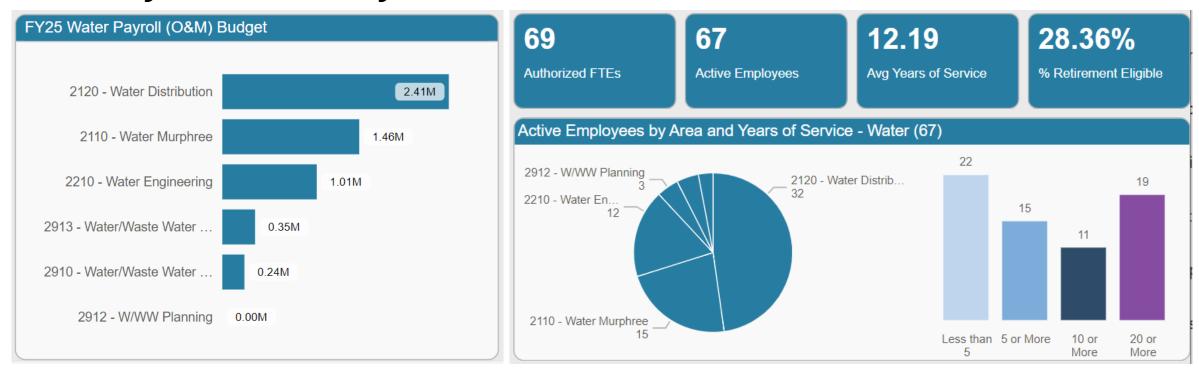
#### FY23-25 Total Costs for Water







### Water System Total Payroll = \$5.46 M





# **O&M Non-Labor**

### Total O&M Non-Labor = \$10.6 M

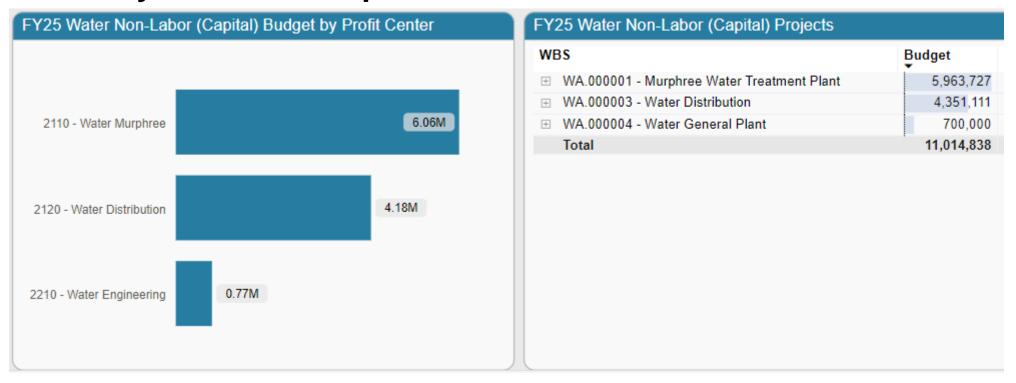
- \$8.9M (84%) of O&M Non-Labor budget for operation of Murphree Water Treatment Plant
- Projected Increases in FY25
  - Softening Agents (\$1.1M)
  - Stabilization (\$65k)
- Projected Decreases in FY25
  - Contract Services (\$280k)
  - Sterilizing Agents (\$260k)

Top Line Item Expenses FY25			
510420 - Softening Agents	3,303,000		
630300 - Electric Service	2,840,000		
510425 - Sterilizing Agents	1,246,000		
660400 - Sludge Disposal Fees	518,000		
650415 - Professional Services	470,000		
510440 - Stabilization	374,000		
650400 - Contract/Outside Services	365,000		
650500 - Security Guard Services	285,000		
650510 - Software Maintenance Fees	176,750		
650100 - Materials and Supplies Purchased Direct	152,500		
650165 - Replacement Parts	105,000		
650110 - Laboratory Supplies	85,000		
650170 - Repair/Maint of Equipment	83,000		
650490 - Grounds Maint/Landscaping	65,750		
650105 - Safety Supplies & Equipment	50,000		
630320 - Comm Srvc-Cell Phones	47,550		
650145 - Diesel Fuel Mat & Supply	47,300		
630315 - Communication Service	32,000		
650155 - Tools	31,750		
610530 - Uniforms	27,180		



# **E Capital Non-Labor**

### Water System Total Capital Non-Labor = \$11.0 M





# $\equiv$ Capital Non-Labor

### **Notable FY25 Water Capital Projects**

- Murphree Water Treatment Plant Lime System Improvements \$2.2M
  - Replacing obsolete equipment with more efficient equipment.
- Murphree Water Treatment Plant Well 9 and 11 Electrical Upgrades \$1.2M
  - Existing electrical buildings and electrical equipment need improvement for wellfield reliability.
- Water service replacements and upgrades in the Water Distribution System \$2M
  - Replacing aging water services in neighborhoods to proactively address low-pressure issues.
- Galvanized water main replacements in Water Distribution System \$1.4M
  - Replacing old galvanized and cast-iron water mains to reduce water leaks and low-pressure issues.



# Wastewater System

FY25 Budget

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**GRU** 



### **Areas of Responsibility**

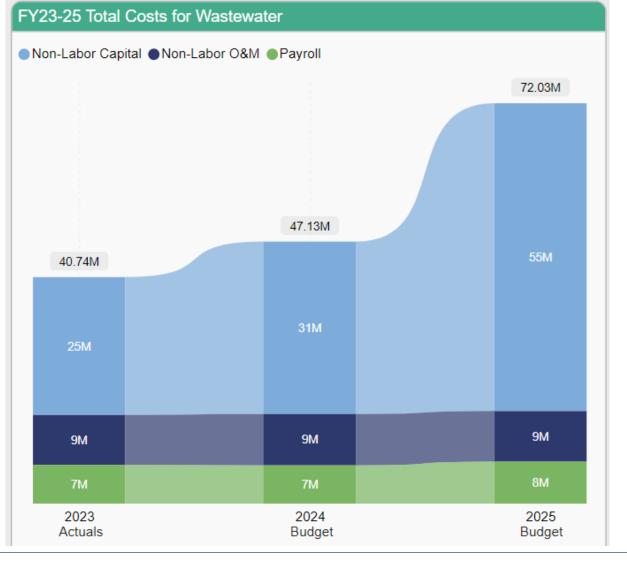
- Water & Wastewater Systems Mission: We exist to serve our customers by providing clean drinking water, protecting public health and safety and the environment, and giving clean water back to the environment 24/7/365.
- Engineering, Planning and Administration
  - Asset management, capital delivery, technical services and compliance
- Water Reclamation Facilities
  - Kanapaha Permitted at 14.9 million gallons per day (MGD)
  - Main Street Permitted at 7.5 MGD
  - Lift Stations 177 pumping facilities across service area
  - Certified lab
- Collections
  - Gravity system 675 miles of piping; over 16,500 manholes
  - Wastewater forcemain system 153 miles of pressure pipe
- Reclaimed Water
  - 100% beneficial reuse to irrigation, recharge, water features and wetlands
  - 2.3 MGD for provided for public access irrigation



# **E FY25 Budget**

### Highlights

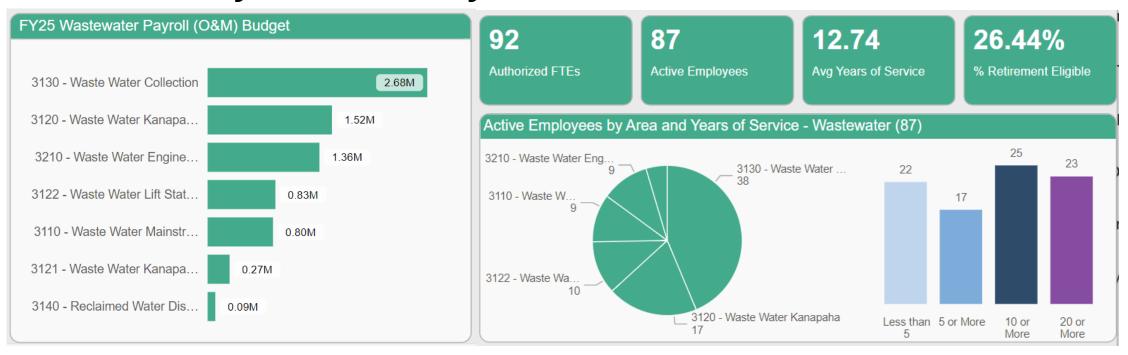
- Significant non-labor capital increases to support Main Street Water Reclamation Capacity Renewal and Upgrade
- Budget does not include grants funding for capital projects (\$19 M in FY25)
- Payroll and non-labor O&M increase due to reorganization, general pay increases and inflation







### Wastewater System Total Payroll = \$7.55 M





# **O&M Non-Labor**

### Total O&M Non-Labor = \$9.10 M

- \$7.4M (81%) of O&M Non-Labor budget for operation of Water Reclamation Facilities
- Projected Increases in FY25
  - Sludge Disposal Fees (\$340k)
  - Sodium Hypochlorite (\$290k)
- Projected Decreases in FY25
  - Repair/Maint of Equipment (\$102k)
  - Contract Services (\$145k)

#### Top Line Item Expenses FY25

630300 - Electric Service	3,755,000.00		
660400 - Sludge Disposal Fees	1,51 <mark>8,000.00</mark>		
510465 - Sodium Hypochlorite	655,000.00		
650400 - Contract/Outside Services	429,500.00		
510435 - Polymer	397,000.00		
650100 - Materials and Supplies Purchased Direct	258,000.00		
650490 - Grounds Maint/Landscaping	244,500.00		
650170 - Repair/Maint of Equipment	220,000.00		
510485 - Chemicals-Ammonia	155,000.00		
650165 - Replacement Parts	151,750.00		
650500 - Security Guard Services	136,000.00		
510480 - Chemicals-Alum	126,000.00		
510470 - Sodium Bisulfate	122,000.00		
650110 - Laboratory Supplies	97,000.00		
650105 - Safety Supplies & Equipment	89,000.00		
630305 - Water Service	82,500.00		
610530 - Uniforms	65,860.00		
650415 - Professional Services	60,000.00		
650510 - Software Maintenance Fees	55,000.00		
650145 - Diesel Fuel Mat & Supply	47,300.00		



# **≡** Capital Non-Labor

### Wastewater System Total Capital Non-Labor = \$55.3 M

FY25 Wastewater Non-Labor (Capital) Budget by Profit Center	FY25 Wastewater Non-Labor (Capital) Projects	
	WBS	Budget
3210 - Waste Water Engineering 50.50M	WW.000001 - Main Street Water Reclamation Facility	31,732,631
	<ul> <li>WW.000005 - Wastewater Collections</li> </ul>	11,445,016
3130 - Waste Water Collection 2.80M	WW.000004 - Lift Stations	5,770,830
	WW.000006 - Reclaimed Water Distribution	3,280,927
3122 - Waste Water Lift Stations 1.38M	WW.000008 - Wastewater General Plant	1,625,000
	WW.000002 - Kanapaha Water Reclamation Facility	1,528,763
3120 - Waste Water Kanapaha 0.37M	Total	55,383,167
3110 - Waste Water Mainstreet 0.25M		
3140 - Reclaimed Water Distrib 0.09M		
3121 - Waste Water Kanapaha 0.00M		



# **≡ Capital Non-Labor**

### **Notable FY25 Wastewater Capital Projects**

- Large capital projects are managed by Wastewater Engineering Department
- Main Street WRF Capacity Renewal and Upgrade Project Phase 1 \$32 M
  - Phase 1 will replace old headworks and prepare plant for increasing capacity from 7.5 to 10 MGD
  - Grant funded project 50% funding from FDEP Wastewater Grant Program
- Lift Station No. 1 Replacement Project \$4.5 M
  - Most critical lift station needs repairs and additional pumping capacity
  - Grant funded project 40% funding from FDEP Resilient Florida Grant Program
- Gravity Main Replacement near Lift Station 21 \$3.5 M
  - Constructing 2,400 ft of new 16-inch diameter PVC gravity main on Ft. Clarke Blvd
  - Grant funded project 40% funding from FDEP Resilient Florida Grant Program
- Infrastructure Lining and Renewal Efforts in Wastewater Collection System \$4.2 M
  - Lining of gravity sewer pipes, manholes, and sewer laterals to reduce I/I and SSOs



# AMI Meter Program -Opt-Out Policy

April 17, 2024

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GRU



- AMI is next generation meter reading technology and industry best practice
- GRU's AMI project is over 50% complete
- GRU is proposing policy and charges for customer that do not want AMI







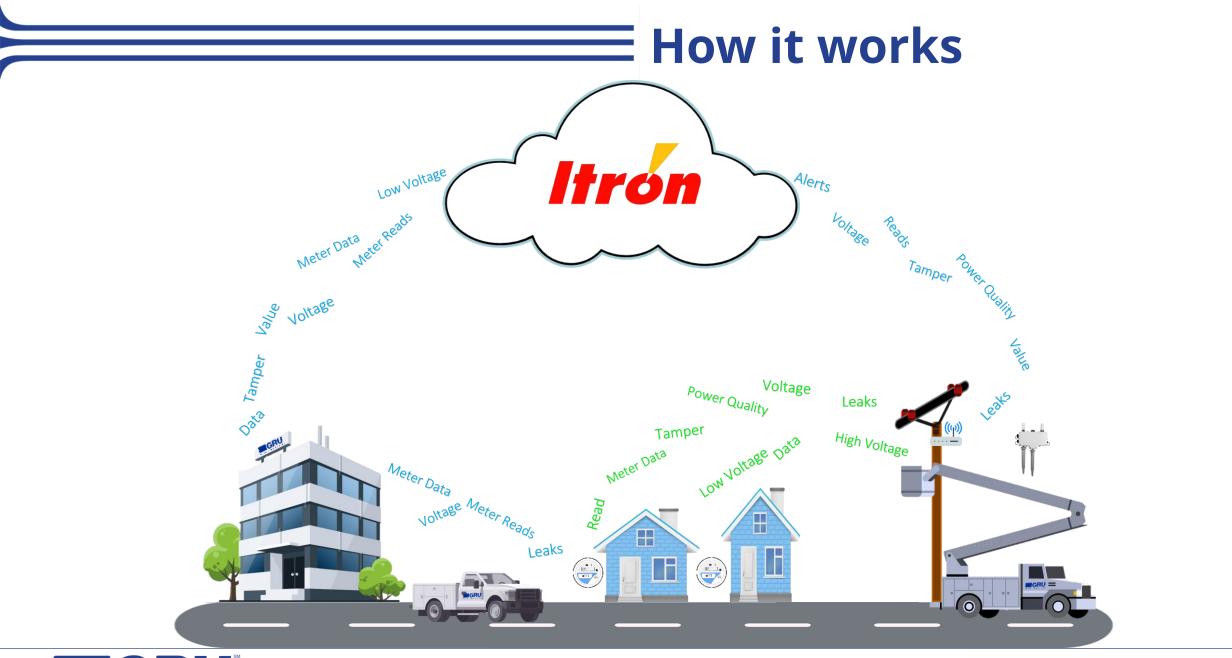
### **Advanced Metering** Infrastructure

### Advanced Metering Infrastructure (AMI) revolutionizes the traditional utility landscape

- Definition:
  - Enables two-way communication between GRU and customers' meters.
  - Collects real-time energy usage data, enhancing operational efficiency.
- Components:
  - Smart Meters: Measure and transmit energy consumption data.
  - Communication Network: Facilitates data exchange between meters and GRU.
  - Data Management Systems: Stores, analyzes, and utilizes AMI data.
- Benefits:
  - Improved Accuracy: Accurate measurement and billing.
  - Enhanced Efficiency: Quick response and reduced truck rolls.
  - Customer Empowerment: Enables monitoring and management of energy usage.













### **GRU** is implementing AMI at a great time

- The first AMI meters were installed in the U.S. in the early 2000s.
- On average, it was estimated that around 70% of U.S. electric customers have AMI meters installed.
- Early adopters of AMI are now planning to replace those meters and systems with newer, more advanced technology.
- In 2021, GRU began installing the next generation of electric, natural gas, and water metering across our entire customer base.







# **Deployment Stats**

### **Current Statistics:**

- Total Meters: 220,000
  - Electric: 73% complete
  - Water: 37% complete
  - Gas: 44% complete
- AMI Devices Deployed: 120,000
  - Remote Reading: 116,000
    - Significantly reduces truck rolls for meter reading.
- Completion Timelines:
  - Electric: Summer 2024
  - Gas: Early 2025
  - Water: Late 2025







# **E Opt-Out Background**

### AMI is the new standard in metering for GRU

- AMI meters will be our standard meters after 2025.
- There are customers who oppose having AMI meters installed at their homes.
- GRU is proposing to allow customers to optout of the AMI meters
- Itron AMI meters/modules are stringently evaluated for RF safety and meet all Federal Communication Commission (FCC), and Institute of Electrical and Electronic Engineers (IEEE) standards.
  - Limited time on the air
  - Low power
  - Limited proximity to humans







# **E Industry Best Practices**

### **Opt-out options for advanced metering programs vary among utilities**

- Utilities offer opt-out programs to accommodate customers who prefer not to participate in advanced metering initiatives, it's not universal across all utilities.
  - For example, some may offer opt-out options as part of their commitment to customer choice and privacy.
  - While others may prioritize the deployment of advanced metering infrastructure without providing opt-out alternatives.
- The specific terms and conditions of opt-out programs, including associated fees and eligibility criteria, can vary significantly between utilities.
- Many utilities choose to offer opt-out options in response to customer demand and preferences.
- Opt-out programs will expire when "traditional" analog meters are no longer readily available







# $\equiv$ Industry Compares

Utility	Utility Type	Opt-Out Fee (Monthly)	Set-Up Fee (One-time)
Clay Electric	Cooperative	\$30.00	\$80.00
Duke	Independent	\$15.60	\$96.34
FPL	Independent	\$13.00	\$89.00
Lakeland Electric	Municipal	\$40.00	\$70.00
SECO (Ocala)	cala) Cooperative \$40.00		NA
TECO	Independent	\$20.64	\$96.27
<b>GRU Proposed*</b>	Municipal	\$38.00	\$85.00

\* GRU rate based on maintaining a monthly meter reader route for approximately 100 customers. Set-Up Fee is for time required to modify billing system to accommodate opt-out billing.





# **E Proposed Policy**

### AMI Meter Opt-Out

- Account holder must acknowledge the terms and conditions of the program to enroll
- One-time set-up fee of \$85
- Monthly fee of \$38 by premise
- Fees to be increased annually based on Consumer Price Index or cost of service analysis
- Only available to single-family premises in good standing (no non-payments in last 12-months and no record of theft or tampering)
- Must provide access for installation and meter reading
- Program will end when non-standard meters are no longer available from existing stores







# Recommendations

### **Board Action**

 GRUA approve the AMI meter opt-out policy and incorporate new fees in resolution adopting GRU's rates and fees.







# Annual Adjustment of Water and Wastewater New Development-Related Fees May 29, 2024

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- GRU charges new development fees on a one-time basis to new connections to the water and wastewater systems to recover GRU's capital costs for making capacity available and connecting new customers
- These fees are adjusted annually to keep up with inflation
- A 2.29% inflationary increase in these fees in proposed for 2025





- Explanation of New Development Fees
  - 1) Water and Wastewater Connection Charges
  - 2) Water Service and Meter Set
  - 3) Water and Wastewater Plan Review and Inspection
  - 4) Water Main Tapping fees
  - 5) Temporary (Hydrant) Water Service
  - 6) Additional construction costs
  - 7) Innovation District Infrastructure Improvement Area (IIA) fees
- Annual Adjustment of Fees
- Explanation of Construction Cost Index (CCI)
- Proposed 2025 Connection Charges
- Proposed 2025 Other Development Related Fees





### 1) Water and Wastewater Connection Charges

- One-time fees paid at the time new development connects to the GRU water and wastewater systems
- Recovers costs for capital improvements GRU makes continually to ensure we have available capacity for new growth
  - Water and wastewater plants
  - Water distribution and wastewater collection
  - Reclaimed water/effluent reuse
- Ensures existing customers not subsidizing new development
- Standard practice in water and wastewater industry
  - Also referred to as "System Development Charges" or "Capacity Fees"





### 2) Water Service and Meter Set

• GRU runs a new water service line to the property and installs a water meter

### 3) Water and Wastewater Plan Review and Inspection

- GRU technical staff review developer plans to ensure water and wastewater infrastructure is designed according to standards
- GRU inspects infrastructure installed by developers to ensure it meets standards

### 4) Water Main Tapping Fees:

 Cost for GRU crews to tap into an existing GRU water main to allow extension of water to new development



### E New Development Fees

### 5) Temporary (Hydrant) Water Service

 Temporary water meter connected to a fire hydrant to allow temporary water service during construction

### 6) Additional Construction Costs

- In addition to these fees, GRU charges for any other construction work that needs to be completed by GRU to connect a new development
- These costs are based on estimated labor and equipment hours and materials costs calculated specifically for each project
- Any right-of-way permit fees GRU pays for construction related to the project will also be passed on to the development





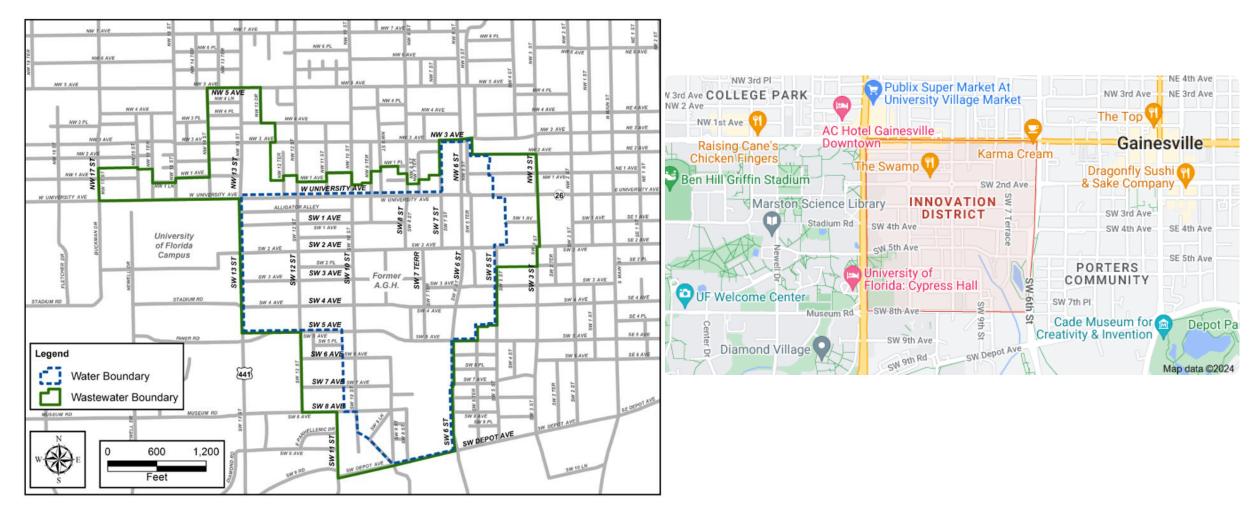
### 7) Innovation District Infrastructure Improvement Area Fees

- Additional one-time fees charged to new commercial & multifamily development within boundaries of designated Innovation District Infrastructure Improvement Area (IIA)
- Established by ordinance in 2016
- Funds used to recover GRU's costs for master-planned water and sewer infrastructure needed to support area experiencing significant redevelopment
- Construction of improvements timed and coordinated with development and roadway projects and other GRU projects to maximize efficiency, reduce disruptions, and minimize overall costs



### E New Development Fees

#### **Innovation District IIA Boundaries**





# E Annual Adjustment of Fees

### GRU adjusts fees annually to keep up with inflation

- Periodic detailed review of labor, equipment, and materials costs used to calculate fees
- Most years inflationary increase using Construction Cost Index (CCI) published by the Engineering News Record
- Detailed review of meter costs and tapping fees performed in 2023
- Other fees adjusted annually for inflation using CCI for past seven years
- Proposed 2025 fee increase of 2.29% based on change in CCI



# E Construction Cost Index

# What is the Engineering News Record Construction Cost Index (CCI) and why is it used?

- Construction Cost Index (CCI) is published on a monthly basis since 1908 by the Engineering News Record, a wellestablished construction industry news publication
- Widely used in construction industry for cost estimation
- Accounts for variation in costs over time for construction labor and materials
- Allows GRU to make inflationary adjustments to development-related fees without having to revisit all of the factors used in calculating these fees every year

Year	Index	% Increase
2019	11230.0	2.0%
2020	11436.2	1.8%
2021	12112.1	5.9%
2022	13110.5	8.2%
2023	13229.6	0.9%
2024	13532.0	2.3%





#### Comparison of 2024 vs. proposed 2025 connection charges for single-family home

	Standard Home Greater than 1,400 ft <sup>2</sup>		Small Home		Small Home/ADU	
			Between 850 & 1400 ft <sup>2</sup>		Less than 850 ft <sup>2</sup>	
	2024	2025	2024	2025	2024	2025
Water	\$1,390	\$1,421	\$903	\$924	\$496.26	\$508
Water Meter	\$836	\$856	\$836	\$856	\$836	\$856
Wastewater	\$4,081	\$4,174	\$2,652	\$2,713	\$1,457	\$1,491
TOTAL in City	\$6,307	\$6,451	\$4,392	\$4,492	\$2,790	\$2,854
TOTAL Outside City	\$7,883	\$6,451	\$5,490	\$4,492	\$3,488	\$2,854

- 25 percent surcharge on connection charges for new connections outside the city limits applied from 2000 to 2024
- GRUA action on Feb. 7, 2024, eliminated surcharge of connection charges outside the city limits starting in FY2025
- These costs do not include additional right-of-way permitting fees



### Proposed 2025 Other Development Related Fees

Water Meter	Water Meter & Lateral					
Meter Size	2024	2025				
5/8"	\$836	\$856				
3/4"	\$836	\$856				
1"	\$1,094	\$1,119				
1 1/2"	\$2,766	\$2,829				
2"	\$2,955	\$3,022				
3"	\$16,891	\$17,277				
4"	\$18,775	\$19,204				
4" Fire Line Meter	\$23,217	\$23,748				
6"	\$24,745	\$25,311				
6" Fire Line Meter	\$28,809	\$29,468				
8"	\$29,164	\$29,831				
8" Fire Line Meter	\$34,751	\$35,546				

Water Main Tapping Charges					
Tap Size	2024	2025			
1"	\$1,290	\$1,320			
2"	\$1,960	\$2,000			
4"	\$4,650	\$4,760			
6"	\$4,820	\$4,930			
8"	\$5,990	\$6,130			
12"	\$8,230	\$8,420			

	Wa	Water		water
	2024	2025	2024	2025
Comm & Multi-family Connection	\$4.96	\$5.08	\$14.57	\$14.91
Charges (\$/gpd)				
Plan Review Fee	\$940	\$960	\$1,690	\$1,730
Inspection Fee (\$/ft)	\$3.04	\$3.11	\$7.50	\$7.67

Innovation District IIA Fees						
	Wa	iter	Waste	water		
	2024	2025	2024	2025		
Commercial & Institutional (\$/ft <sup>2</sup> )	\$1.25	\$1.28	\$1.27	\$1.29		
Hotel &/or Motel (\$/room)	\$497.59	\$508.97	\$505.87	\$517.44		
Laboratory (wet) (\$/ft <sup>2</sup> )	\$1.49	\$1.53	\$1.52	\$1.56		
Multi-family residential (\$/bedroom)	\$348.32	\$356.28	\$354.11	\$362.21		
Office & laboratory (dry) (\$/ft <sup>2</sup> )	\$0.74	\$0.76	\$0.76	\$0.78		
Parking Garage (\$/ft <sup>2</sup> )	\$0.74	\$0.76	NA	NA		





#### The GRU Authority:

 Approve the connection charges and new development fees in resolution adopting GRU's rates and fees.



# Lighting and Pole Public & Rental Rates

May 29, 2024

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#### Lighting convenience options

- GRU offers optional public and rental lighting programs.
- Program options allow more up front costs with lower monthly rates or little to no up front costs with a higher rate.
- Rates are reviewed annually and modified to align with cost of service.
- Lower fuel adjustment will be reflected on billings, but is not part of the light billing rate.



# GRU offers an optional and competitive service for outdoor lights and poles. Customers have the following options:

- Private
  - Customer provides their own lighting in accordance with local requirements.
- GRU contributed program customer costs\*
  - All the up front costs for the installation of GRU poles and lighting.
  - All the costs for replacements or removals as they occur.
  - Monthly lighting service includes energy and minor maintenance with no monthly rate for poles.
- GRU un-contributed program customer costs\*
  - All-inclusive monthly service rate with little to no up front costs.
  - Monthly lighting service includes installation, maintenance, removal, and energy.
  - Monthly pole service includes installation, maintenance, and removal.

\* Taxes and electric fuel adjustment are additional monthly expenses





- Offers a wide range of options
- Rental contracts are 5-year commitments with an exit clause.
- Direct access to GRU engineers to suit customer needs and compare service and price options.
- Quick repair response, within seven business days of notice of outage.
- City benefits include improved environmental footprint and beautification of community.



### **Example 2** Lighting Program

# What is GRU proposing to change with public and rental programs?

- Continue programmatic increases for FY25 public and rental rates to align with our cost of service.
  - In FY22, GRU a started three year step increases on some pole rates to better align rates with cost of services. FY25 is third and final step increase on poles in that program.
- Update all-inclusive lighting rates to align with electric energy rates.
- Assign light fixture wattages for electric fuel adjustment billings.

Add/ remove lighting and pole fixture standards.

### **Eustomer Impact**

# How will this annual cost of service increase impact the customer?

- This is a voluntary program and rate increases are priced to reach cost of service.
- New rates reflect both increases and reductions in material market prices
  - Standard 30 foot concrete pole has increased more than 50% in the last 5 years.
  - LED Acorn light has decreased approximately 5% in the last 5 years.
- Largest impacts to rental customers are those with large accounts.



### $\equiv$ Large Account Rentals

# How will this annual cost of service increase impact large account customers?

	FY24 Current Monthly Bill	FY25 Proposed Monthly Bill	Monthly Bill Variance	Yearly Impact	Variance (%)
Lights	\$ 205,173	\$ 220,579	\$ 15,406	\$ 184,872	8%
Alachua County Board of County Commissio	\$ 5,898	\$ 6,105	\$ 207	\$ 2,483	4%
Alachua County Public Schools	\$ 10,752	\$ 11,482	\$ 730	\$ 8,759	7%
City of Gainesville	\$ 173,228	\$ 186,971	\$ 13,743	\$ 164,918	8%
Paradigm Properties, Inc.	\$ 15,295	\$ 16,021	\$ 726	\$ 8,711	5%
Poles	\$ 107,082	\$ 128,010	\$ 20,928	\$ 251,134	20%
Alachua County Board of County Commissio	\$ 4,004	\$ 5,152	\$ 1,148	\$ 13,779	29%
Alachua County Public Schools	\$ 7,446	\$ 9,698	\$ 2,252	\$ 27,029	30%
City of Gainesville	\$ 82,542	\$ 96,145	\$ 13,604	\$ 163,242	16%
Paradigm Properties, Inc.	\$ 13,091	\$ 17,015	\$ 3,924	\$ 47,084	30%
Grand Total	\$ 312,255	\$ 348,589	\$ 36,334	\$ 436,006	12%



### **E Benchmarking**

# How does GRU's program compare to other municipal utilities?

- Program varies with no consistent model.
- Our program stands out because we offer a complete rental program for both lights and poles with little to no up front cost.
- Program is an additional revenue source not relying on customer rate payers to offset expenses.
- Lighting projects extend beyond roadways with both public and rental options.





#### The GRU Authority:

 Approve the lighting program charges and fees in resolution adopting GRU's rates and fees.



## **FY25 Proposed Monthly Rental Rates**

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Billing Grouping	Ordinance Light Description	FY24 Rate	FY25 Proposed Rate	Proposed Change \$	Proposed Change %	
Public Street Contributed	Light Type 16 - 250 watt HPS Cutoff, Gray	11.95	11.95	-	0%	
Public Street Contributed	Light Type 24 - 400 watt HPS Cutoff, Black	17.85	17.85	-	0%	
Public Street Contributed	Light Type 27 - 100 watt HPS, Large Domus	6.95	6.95	-	0%	
Public Street Contributed	Light Type 31 - 250 watt HPS Cutoff, Black	11.95	11.95	-	0%	
Public Street Contributed	Light Type 38 - LED Roadway Cutoff 1, Gray	2.89	3.13	0.23	8%	
Public Street Contributed	Light Type 39 - LED Roadway Cutoff 2, Gray	4.88	5.17	0.29	6%	
Public Street Contributed	Light Type 40 - LED Roadway Cutoff 3, Gray	6.36	6.69	0.33	5%	
Public Street Contributed	Light Type 41 - LED Roadway Cutoff 4, Gray	10.38	10.83	0.45	4%	
Public Street Contributed	Light Type 42 - LED Roadway Cutoff 2, Black	4.88	5.28	0.39	8%	
Public Street Contributed	Light Type 43 - LED Roadway Cutoff 3, Black	6.36	6.65	0.28	4%	
Public Street Contributed	Light Type 44 - LED Roadway Cutoff 4, Black	10.38	10.77	0.39	4%	
Public Street Contributed	Light Type 45 - LED Roadway Cutoff 5, Gray	9.46	9.89	0.44	5%	
Public Street Contributed	Light Type 46 - LED Roadway Cutoff 5, Black	9.46	9.98	0.53	6%	
Public Street Contributed	Light Type 51 - LED Round Roadway, Black	14.18	14.38	0.20	1%	
Public Street Contributed	Light Type 52 - LED Acorn Pedestrian	6.72	6.52	(0.20)	-3%	
Public Street Contributed	Light Type 53 - LED Teardrop Roadway 2	9.96	10.03	0.07	1%	
Public Street Contributed	Light Type 54 - LED Teardrop Roadway 4	9.96	10.03	0.07	1%	
Public Street Contributed	Light Type 55 - LED Pendant Roadway	6.65	7.06	0.40	6%	
Public Street Contributed	Light Type 56 - LED Small Pendant Pedestrian	5.69	5.53	(0.16)	-3%	
Public Street Contributed	Light Type 58 - LED Flood Light 2	5.89	6.10	0.20	3%	
Public Street Contributed	Light Type 59 - LED Flood Light 3	9.00	9.26	0.26	3%	
Public Street Uncontributed	Light Type 2 - 175 watt MV, Conical	16.20	16.20	-	0%	
Public Street Uncontributed	Light Type 14 - 150 watt HPS Cutoff, Gray	10.70	10.70	-	0%	
Public Street Uncontributed	Light Type 16 - 250 watt HPS Cutoff, Gray	14.20	14.20	-	0%	
Public Street Uncontributed	Light Type 17 - 400 watt MH, Round, Black	29.60	29.60	-	0%	
Public Street Uncontributed	Light Type 18 - 40 watt (2) LED Capella Sm	31.83	31.68	(0.14)	0%	
Public Street Uncontributed	Light Type 19 - 100 watt HPS, Conical	14.95	14.95	-	0%	
Public Street Uncontributed	Light Type 22 - 400 watt MH Flood Light	20.10	20.10		0%	
Public Street Uncontributed	Light Type 24 - 400 watt HPS Cutoff, Black	24.35	24.35		0%	
Public Street Uncontributed	Light Type 27 - 100 watt HPS, Large Domus	35.20	35.20	-	0%	
Public Street Uncontributed	Light Type 29 - 100 watt HPS, Traditional	29.95	29.95	-	0%	
Public Street Uncontributed	Light Type 30 - 100 watt MH, Traditional	31.10	31.10	-	0%	
Public Street Uncontributed	Light Type 31 - 250 watt HPS Cutoff, Black	20.70	20.70	-	0%	
Public Street Uncontributed	Light Type 32 - 150 watt HPS Cutoff, Black	18.45	18.45	-	0%	
Public Street Uncontributed	Light Type 33 - 200 watt HPS, Renaissance II (2 ft. arm)	39.20	39.20	-	0%	
Public Street Uncontributed	Light Type 34 - 200 watt HPS, Renaissance IV (4 ft. arm)	39.95	39.95	-	0%	
Public Street Uncontributed	Light Type 38 - LED Roadway Cutoff 1, Gray	13.27	13.71	0.44	3%	
Public Street Uncontributed	Light Type 39 - LED Roadway Cutoff 2, Gray	17.10	17.76	0.67	4%	
Public Street Uncontributed	Light Type 40 - LED Roadway Cutoff 3, Gray	18.95	19.65	0.69	4%	
Public Street Uncontributed	Light Type 41 - LED Roadway Cutoff 4, Gray	25.09	25.98	0.89	4%	
Public Street Uncontributed	Light Type 42 - LED Roadway Cutoff 2, Black	18.10	19.27	1.17	6%	
Public Street Uncontributed	Light Type 43 - LED Roadway Cutoff 3, Black	19.95	20.29	0.34	2%	
Public Street Uncontributed	Light Type 44 - LED Roadway Cutoff 4, Black	26.09	26.54	0.46	2%	
Public Street Uncontributed	Light Type 45 - LED Roadway Cutoff 5, Gray	24.26	25.21	0.95	4%	
Public Street Uncontributed	Light Type 46 - LED Roadway Cutoff 5, Black	25.26	26.61	1.36	5%	
Public Street Uncontributed	Light Type 51 - LED Round Roadway, Black	43.48	42.50	(0.97)	-2%	
Public Street Uncontributed	Light Type 52 - LED Acorn Pedestrian	31.82	29.53	(2.29)	-7%	
Public Street Uncontributed	Light Type 53 - LED Teardrop age y265 of 403	44.126	52 42.69	(1.43)	-3%	5/15/2024
Public Street Uncontributed	Light Type 54 - LED Teardrop Roadway 4	45.33	42.62	(2.71)	-6%	
Public Street Uncontributed	Light Type 55 - LED Pendant Roadway	37.67	41.14	3.47	9%	
Public Stroot Uncontributed	Light Line by - LEU Small Bondant Bodoetrian	24.40	00.70	0.00	00/	

Billing Grouping	Ordinance Light Description	FY24 Rate	FY25 Proposed Rate	Proposed Change \$	Proposed Change %	
Public Street Uncontributed	Light Type 69 - LED Acorn Pedestrian	25.95	24.33	(1.63)	-6%	
Public Street Uncontributed	Light Type 70 - LED Teardrop Roadway 2	29.79	31.24	1.45	5%	
Public Street Uncontributed	Light Type 71 - LED Teardrop Roadway 4	29.79	31.24	1.45	5%	
Public Street Uncontributed	Light Type 72 - LED Pendant Roadway	25.55	27.34	1.79	7%	
Public Street Uncontributed	Light Type 73 - LED Small Pendant Pedestrian	21.90	20.54	(1.37)	-6%	
Public Street Uncontributed	Light Type 76 - 90 watt (2) LED Capella Med	38.90	50.41	11.52	30%	
Public Street Uncontributed	Light Type 77 - 90 watt (3) LED Capella Med	38.90	50.60	11.71	30%	
Public Street Uncontributed	Light Type 78 - 40 watt (2) LED Capella Sm	31.83	42.84	11.01	35%	
Public Street Uncontributed	Light Type 79 - 40 watt / 90 watt Double LED Capella Med (2-2)	64.11	91.56	27.45	43%	
Public Street Uncontributed	Light Type 80 - 65 watt (3) LED Capella Med	33.95	48.78	14.83	44%	
Public Street Uncontributed	Light Type 81 - 40 watt / 90 watt Double LED Capella Med (2-4)	61.79	91.56	29.77	48%	
Public Street Uncontributed	Light Type 82 - 60 watt / 90 watt Double LED Capella Sm (2-3)	65.38	85.10	19.72	30%	
Public Street Uncontributed	Light Type 83 - 40 watt LED Capella Sm (5)	30.18	42.84	12.66	42%	
Public Street Uncontributed	Light Type 84 - 60 watt LED Capella Sm (2)	33.38	43.62	10.24	31%	
Public Street Uncontributed	Light Type 85 - 40 watt LED Capella Sm (4)	30.18	42.84	12.66	42%	
Public Street Uncontributed	Light Type 86 - watt Double LED Capella Sm (4-4)	51.93	77.09	25.16	48%	
Public Street Uncontributed	Light Type 87 - 40 watt LED Capella Med (4)	33.95	48.79	14.85	44%	
Public Street Uncontributed	Light Type 88 - 40 watt/40 watt Double LED BL Capella Sm (2-2)	51.82	77.13	25.31	49%	
Public Street Uncontributed	Light Type 89 - 90 watt/90 watt Double LED BL Capella Med (2-2)	61.24	87.19	25.95	42%	
Public Street Uncontributed	Light Type 90 - 55 watt LED Capella Sm (2)	30.94	43.63	12.69	41%	
Public Street Uncontributed	Light Type 91 - 55 watt Sm/90 watt Med Double LED Capella (2-3)	68.99	91.85	22.85	33%	
Public Street Uncontributed	Light Type 92 - 55 watt Sm/90 watt Med Double LED Capella (3-2)	70.19	91.66	21.47	31%	
Public Street Uncontributed	Light Type 93 - 55 watt Sm/90 watt Med Double LED Capella (3-4)	70.19	91.85	21.65	31%	
Public Street Uncontributed	Light Type 94 - 72 watt LED BL Domus (3)	38.09	46.54	8.45	22%	
Public Street Uncontributed	Light Type 95 - 60 watt LED Capella Sm (3)	33.38	43.62	10.24	31%	
Public Street Uncontributed	Light Type 96 - 90 watt LED Capella Med (4 Tx)	36.27	50.60	14.33	40%	
Public Street Uncontributed	Light Type 97 - 90 watt/90 watt Double LED Capella Med (2-2)	78.88	103.76	24.88	32%	
Public Street Uncontributed	Light Type 98 - 90 watt LED Capella Med (4)	43.71	57.67	13.95	32%	
Public Street Uncontributed	Light Type 99 - 90 watt LED Capella Med (3)	38.90	50.60	11.71	30%	
Rental Contributed	Light Type 14 - 150 watt HPS Cutoff, Gray	7.95	7.95	-	0%	
Rental Contributed	Light Type 19 - 100 watt HPS, Conical	5.45	5.45	-	0%	
Rental Contributed	Light Type 26 - 100 watt HPS, Granville	8.45	8.45	-	0%	
Rental Contributed	Light Type 27 - 100 watt HPS, Large Domus	6.95	6.95	-	0%	
Rental Contributed	Light Type 38 - LED Roadway Cutoff 1, Gray	3.14	3.40	0.27	8%	
Rental Contributed	Light Type 39 - LED Roadway Cutoff 2, Gray	5.16	5.48	0.32	6%	
Rental Contributed	Light Type 40 - LED Roadway Cutoff 3, Gray	6.66	7.02	0.36	5%	
Rental Contributed	Light Type 41 - LED Roadway Cutoff 4, Gray	10.76	11.24	0.49	5%	
Rental Contributed	Light Type 42 - LED Roadway Cutoff 2, Black	5.16	5.61	0.45	9%	
Rental Contributed	Light Type 43 - LED Roadway Cutoff 3, Black	6.66	6.96	0.31	5%	
Rental Contributed	Light Type 44 - LED Roadway Cutoff 4, Black	10.76	11.17	0.42	4%	
Rental Contributed	Light Type 45 - LED Roadway Cutoff 5, Gray	9.83	10.31	0.48	5%	
Rental Contributed	Light Type 46 - LED Roadway Cutoff 5, Black	9.83	10.42	0.58	6%	
Rental Contributed	Light Type 51 - LED Round Roadway, Black	15.18	15.37	0.18	1%	
Rental Contributed	Light Type 52 - LED Acorn Pedestrian	7.56	7.31	(0.25)	-3%	
Rental Contributed	Light Type 53 - LED Teardrop Roadway 2	10.90	10.96	0.06	1%	
Rental Contributed	Light Type 54 - LED Teardrop Roadway 4	10.90	10.96	0.06	1%	
Rental Contributed	Light Type 55 - LED Pendant Roadway	7.47	7.94	0.47	6%	
Rental Contributed	Light Type 56 - LED Small Perage 266 Of 403	6.426	53 6.21	(0.20)	-3% 5/1	15/2024
Rental Contributed	Light Type 57 - LED Flood Light 1	2.47	2.85	0.39	16%	
Rental Contributed	Light Type 58 - LED Flood Light 2	6.28	6.50	0.22	4%	
Pontal Contributed	Light Type 50 - LED Eleved Light 3	0.30	0.66	0.27	20/	

Billing Grouping	Ordinance Light Description	FY24 Rate	FY25 Proposed Rate	Proposed Change \$	Proposed Change %
Rental Uncontributed	Light Type 22 - 400 watt MH Flood Light	20.10	20.10	-	0%
Rental Uncontributed	Light Type 23 - 400 watt HPS Cutoff, Gray	21.60	21.60	-	0%
Rental Uncontributed	Light Type 25 - 100 watt HPS, Lantern	18.20	18.20	-	0%
Rental Uncontributed	Light Type 26 - 100 watt HPS, Granville	26.60	26.60	-	0%
Rental Uncontributed	Light Type 27 - 100 watt HPS, Large Domus	40.70	40.70	-	0%
Rental Uncontributed	Light Type 29 - 100 watt HPS, Traditional	33.00	33.00	-	0%
Rental Uncontributed	Light Type 30 - 100 watt MH, Traditional	34.25	34.25	-	0%
Rental Uncontributed	Light Type 36 - 100 watt MH, Acorn	34.25	34.25	-	0%
Rental Uncontributed	Light Type 38 - LED Roadway Cutoff 1, Gray	18.31	19.24	0.93	5%
Rental Uncontributed	Light Type 39 - LED Roadway Cutoff 2, Gray	22.51	23.69	1.19	5%
Rental Uncontributed	Light Type 40 - LED Roadway Cutoff 3, Gray	24.44	25.66	1.22	5%
Rental Uncontributed	Light Type 41 - LED Roadway Cutoff 4, Gray	31.04	32.47	1.43	5%
Rental Uncontributed	Light Type 42 - LED Roadway Cutoff 2, Black	23.69	25.47	1.79	8%
Rental Uncontributed	Light Type 43 - LED Roadway Cutoff 3, Black	25.62	26.42	0.80	3%
Rental Uncontributed	Light Type 44 - LED Roadway Cutoff 4, Black	32.22	33.14	0.91	3%
Rental Uncontributed	Light Type 51 - LED Round Roadway, Black	52.68	51.90	(0.78)	-1%
Rental Uncontributed	Light Type 52 - LED Acorn Pedestrian	40.10	37.82	(2.29)	-6%
Rental Uncontributed	Light Type 55 - LED Pendant Roadway	47.01	51.52	4.50	10%
Rental Uncontributed	Light Type 56 - LED Small Pendant Pedestrian	39.32	42.82	3.51	9%
Rental Uncontributed	Light Type 57 - LED Flood Light 1	17.82	19.34	1.52	9%
Rental Uncontributed	Light Type 58 - LED Flood Light 2	25.41	25.57	0.16	1%
Rental Uncontributed	Light Type 59 - LED Flood Light 3	28.71	28.73	0.03	0%
Rental Uncontributed	Light Type 61 - LED Roadway Cutoff 1, Gray	10.65	12.12	1.47	14%
Rental Uncontributed	Light Type 62 - LED Roadway Cutoff 2, Gray	13.80	15.33	1.53	11%
Rental Uncontributed	Light Type 63 - LED Roadway Cutoff 3, Gray	15.74	17.29	1.56	10%
Rental Uncontributed	Light Type 64 - LED Roadway Cutoff 4, Gray	22.34	24.10	1.77	8%
Rental Uncontributed	Light Type 65 - LED Roadway Cutoff 2, Black	13.80	16.05	2.24	16%
Rental Uncontributed	Light Type 66 - LED Roadway Cutoff 3, Black	15.74	16.99	1.25	8%
Rental Uncontributed	Light Type 67 - LED Roadway Cutoff 4, Black	22.34	23.71	1.37	6%
Rental Uncontributed	Light Type 68 - LED Round Roadway, Black	45.76	45.76	0.00	0%
Rental Uncontributed	Light Type 69 - LED Acorn Pedestrian	33.18	31.67	(1.51)	-5%
Rental Uncontributed	Light Type 70 - LED Teardrop Roadway 2	37.27	39.38	2.11	6%
Rental Uncontributed	Light Type 71 - LED Teardrop Roadway 4	37.27	39.38	2.11	6%
Rental Uncontributed	Light Type 72 - LED Pendant Roadway	32.70	35.23	2.52	8%
Rental Uncontributed	Light Type 73 - LED Small Pendant Pedestrian	28.47	27.27	(1.20)	-4%

Billing Grouping	Ordinance Pole Description	FY24 Rate	FY25 Proposed Rate	Proposed Change \$	
Public Street Uncontributed	P1 - 10 foot (direct buried) pole decorative concrete	17.92	20.51	2.59	14%
Public Street Uncontributed	P2 - 10 foot fiberglass pole black for use with Light Type 28	17.75	17.75	-	0%
Public Street Uncontributed	P3 - 12 Foot Aluminum Pole for use with Light Types 2 and 19	7.50	7.50	-	0%
Public Street Uncontributed	P4 - 18 Foot Aluminum Pole for use with Light Types 2 and 19	8.50	8.50	-	0%
Public Street Uncontributed	P5 - 18 foot Domus pole black for use with Light Type 27	23.22	29.02	5.80	25%
Public Street Uncontributed	P6 - 19 foot Fiberglass Pole Black for use with Light Type 25	3.75	3.75	-	0%
Public Street Uncontributed	P7 - 26 foot steel Renaissance pole black	37.80	39.03	1.23	3%
Public Street Uncontributed	P8 - 30 foot wood pole	9.91	12.61	2.70	27%
Public Street Uncontributed	P9 - 30 foot concrete pole	13.10	16.39	3.30	25%
Public Street Uncontributed	P10 - 30 foot fiberglass breakaway pole grey	23.26	27.38	4.13	18%
Public Street Uncontributed	P11 - 30 foot aluminum pole black for use with Light Type 17	25.92	30.29	4.37	17%
Public Street Uncontributed	P12 - 35 foot wood pole	10.24	12.98	2.74	27%
Public Street Uncontributed	P13 - 35 foot concrete pole	13.21	16.44	3.23	24%
Public Street Uncontributed	P14 - 35 foot (direct buried) decorative octagonal concrete pole black	25.28	29.92	4.64	18%
Public Street Uncontributed	P15 - 40 foot wood pole	11.68	15.01	3.34	29%
Public Street Uncontributed	P16 - 40 foot concrete pole	15.90	19.48	3.58	23%
Public Street Uncontributed	P17 - 40 foot direct buried decorative octagonal concrete pole black	31.79	35.68	3.89	12%
Public Street Uncontributed	P18 - 45 foot wood pole	18.08	19.18	1.10	6%
Public Street Uncontributed	P19 - 45 foot concrete pole	16.59	20.26	3.67	22%
Public Street Uncontributed		18.95	16.83		-11%
Public Street Uncontributed	P21 - 12 foot black steel pole P22 - 18 foot steel tx pole	21.80	24.20	(2.12) 2.40	-11%
Public Street Uncontributed		21.80	24.20	2.40 6.39	35%
	P23 - 12 foot round aluminum tx pole				
Public Street Uncontributed	P24 - 25 foot round aluminum tx pole	28.19	34.16	5.97	21%
Public Street Uncontributed	P26 - 20 foot aluminum tapered pole	29.35	39.02	9.67	33%
Public Street Uncontributed	P27 - 30 foot aluminum tapered tx pole	37.04	47.02	9.98	27%
Public Street Uncontributed	P28 - 14 foot black round aluminum tx pole	18.89	21.40	2.51	13%
Public Street Uncontributed	P29 - 16 foot black steel tx pole	21.80	23.72	1.92	9%
Public Street Uncontributed	P30 - 25 foot black steel tx pole	24.73	26.22	1.49	6%
Public Street Uncontributed	P31 - 15 foot round aluminum tx pole	19.88	24.43	4.55	23%
Public Street Uncontributed	P32 - 18 foot black aluminum bottleneck tx pole	36.59	40.17	3.58	10%
Rental Uncontributed	P1 - 10 foot (direct buried) pole decorative concrete	20.75	23.63	2.88	14%
Rental Uncontributed	P2 - 10 foot fiberglass pole black for use with Light Type 28	20.00	20.00	-	0%
Rental Uncontributed	P3 - 12 Foot Aluminum Pole for use with Light Types 2 and 19	8.75	8.75	-	0%
Rental Uncontributed	P4 - 18 Foot Aluminum Pole for use with Light Types 2 and 19	9.50	9.50	-	0%
Rental Uncontributed	P5 - 18 foot Domus pole black for use with Light Type 27	27.52	34.03	6.51	24%
Rental Uncontributed	P6 - 19 foot Fiberglass Pole Black for use with Light Type 25	3.75	3.75	-	0%
Rental Uncontributed	P7 - 26 foot steel Renaissance pole black	42.10	44.03	1.93	5%
Rental Uncontributed	P8 - 30 foot wood pole	13.10	17.40	4.30	33%
Rental Uncontributed	P9 - 30 foot concrete pole	16.26	21.13	4.88	30%
Rental Uncontributed	P10 - 30 foot fiberglass breakaway pole grey	26.15	31.73	5.58	21%
Rental Uncontributed	P11 - 30 foot aluminum pole black for use with Light Type 17	29.41	35.29	5.88	20%
Rental Uncontributed	P12 - 35 foot wood pole	13.57	17.98	4.41	32%
Rental Uncontributed	P13 - 35 foot concrete pole	16.37	21.18	4.81	29%
Rental Uncontributed	P14 - 35 foot (direct buried) decorative octagonal concrete pole black	29.73	35.47	5.74	19%
Rental Uncontributed	P15 - 40 foot wood pole	16.28	21.92	5.64	35%
Rental Uncontributed	P16 - 40 foot concrete pole	19.06	24.22	5.16	27%
Rental Uncontributed	P17 - 40 foot direct buried decorative octagonal concrete pole black	36.74	41.23	4.49	12%
Rental Uncontributed	P18 - 45 foot wood pole	21.83	25.25	3.42	16%
Rental Uncontributed	P19 - 45 foot concrete pole	19.75	25.00	5.25	27%
Rental Uncontributed	P21 - 12 foot black steel pole	21.24	19.96	(1.28)	-6%

# Forecasts of Customers, Sales and Revenues

May 29, 2024

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- Econometric approach used to develop projections of number of customers and usage per customer, by customer class
- Bottom-up Approach
- GRU Billing Records and System Logs
- Demographics: Bureau of Economic and Business Research
- Economics: Woods & Poole Economics, Inc.
- Temperatures and Rainfall: National Weather Service Gainesville Regional Airport

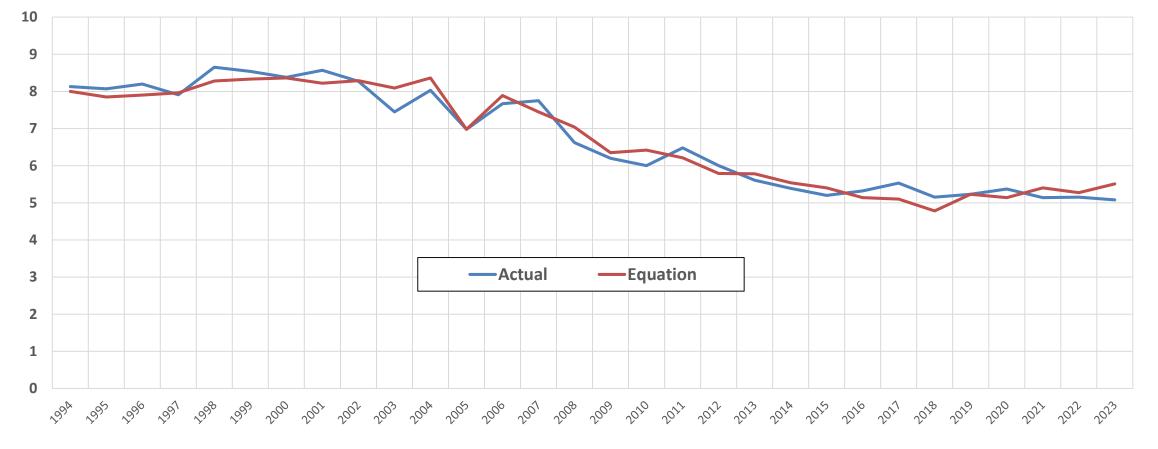




### $\equiv$ Econometric Equation

KGA/Customer/Month = 10.5 – 0.033 (Seasonal Rainfall) – 1.00 (Price per KGA) – 1.08 (2004 Hurricanes)

**Residential KGA per Month** 







### **E Codes & Standards**

#### Typical energy use, by appliance

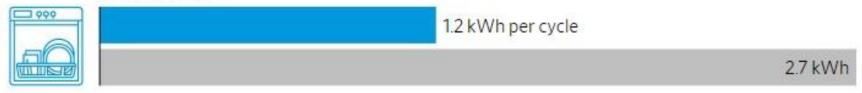
■ 2021 ■ 1990

0	REFRIGERATORS	
0	539 kilowatt hours per year	
		916 kWh

#### WASHING MACHINES



#### DISHWASHERS



Source: Association of Home Appliance Manufacturers





### **E Water System**

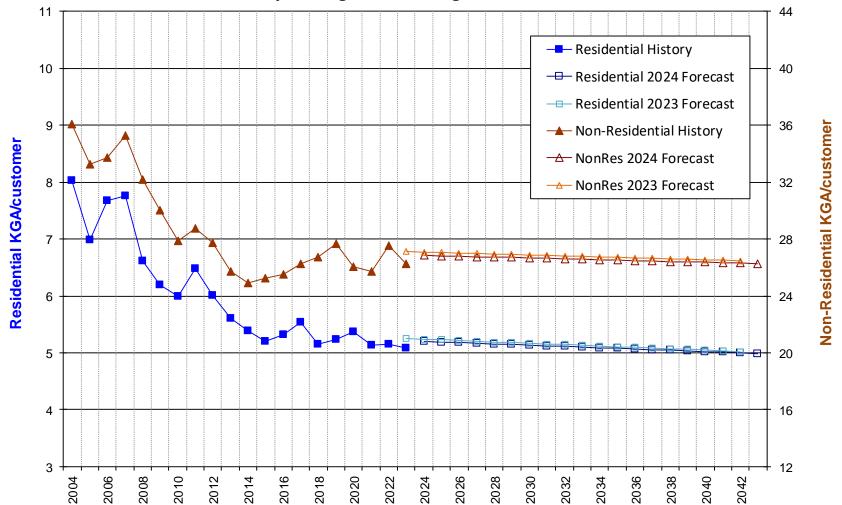
Rate Category	Customers	Volume (KGA)	Revenue
Residential – Domestic	87.1%	45.6%	54.8%
Residential – Irrigation	2.4%	1.9%	2.7%
Residential – Multi Family	1.8%	11.4%	9.7%
Commercial	6.7%	25.3%	22.6%
Commercial – Irrigation	1.9%	4.4%	4.8%
U of F	0.1%	11.4%	5.4%
Totals	74,712	7,154,906	\$36,290,588





### Water Use per Customer

Monthly Average Water Usage Per Customer

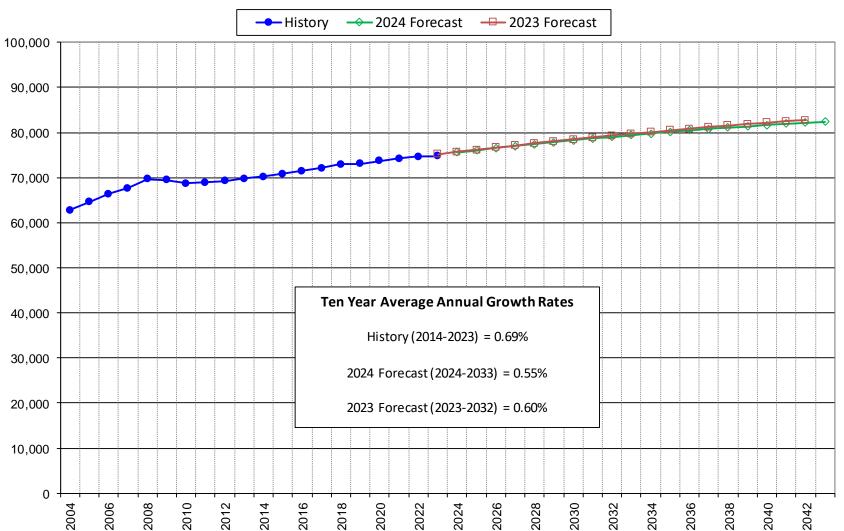






### **Number of Water Customers**

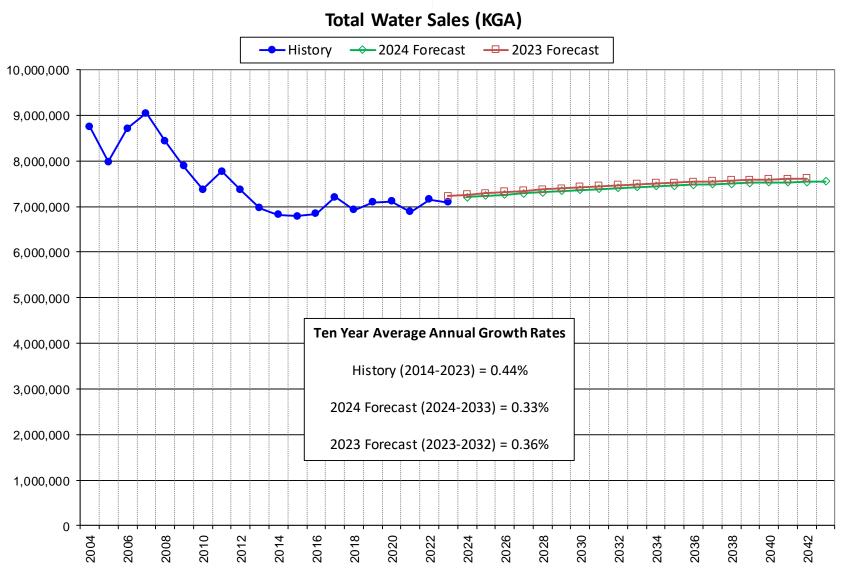
**Total Water Customers** 







### **E Water Sales**

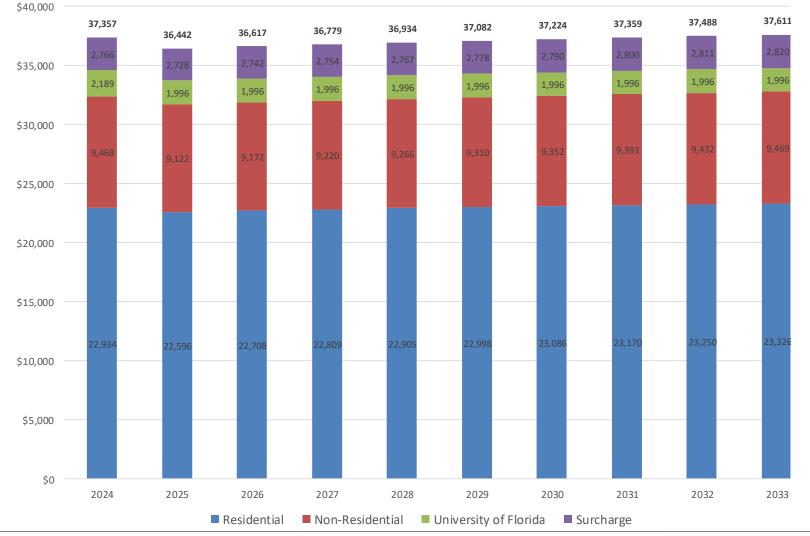






### **Water Revenue**

Components of Water System Revenue (\$000)



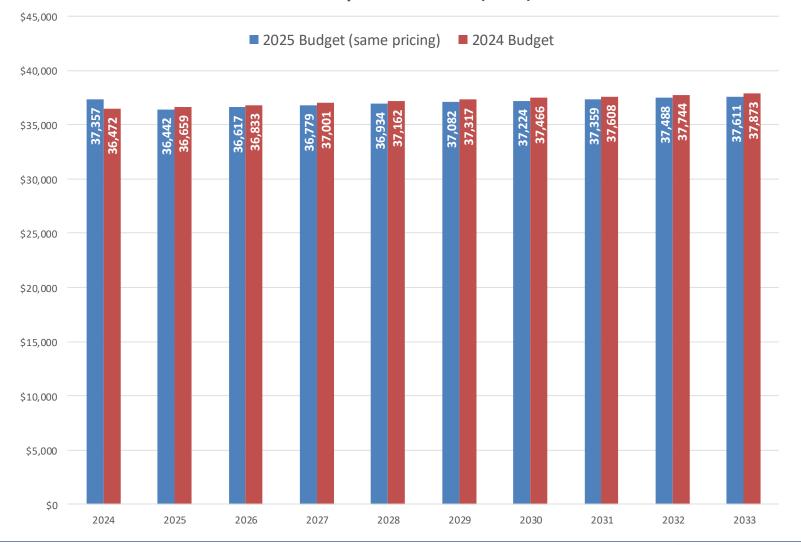


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### **Water Revenue**

Water System Revenue (\$000)





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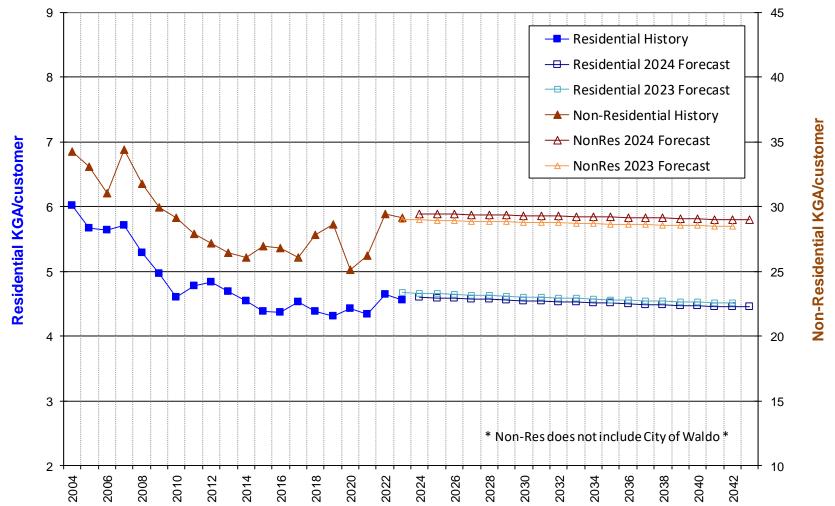
### **E Wastewater System**

Rate Category	Customers	Volume (KGA)	Revenue
Residential – Domestic	86.5%	49.4%	57.1%
Residential – Irrigation	4.8%	3.4%	4.0%
Residential – Multi Family	2.0%	15.7%	12.8%
Commercial	6.7%	31.5%	26.1%
Totals	66,641	5,053,492	\$45,459,432
Reclaimed Water	1,599	331,311	\$612,350
ore than Energy	Page <b>27</b> 6	9 of 403	Solution Applying Business Principle



### **EWW Billings per Customer**

Monthly Average Wastewater Billings Per Customer



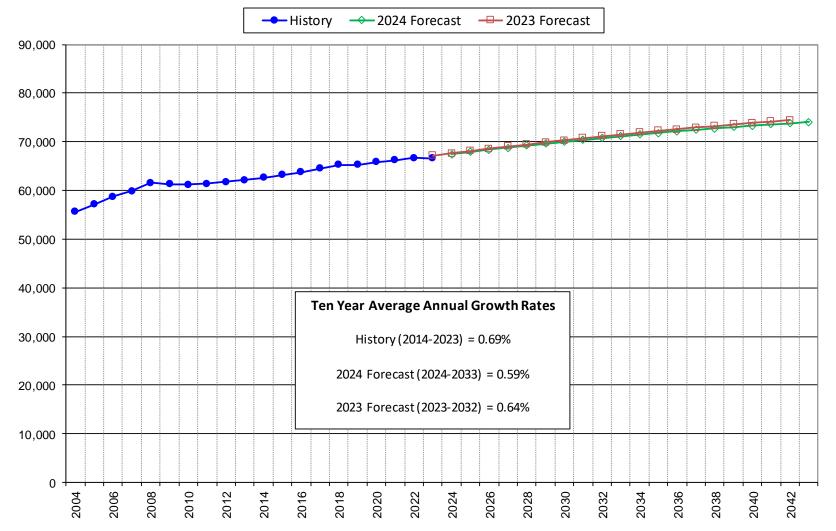


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### **E** Number of WW Customers

**Total Wastewater Customers** 

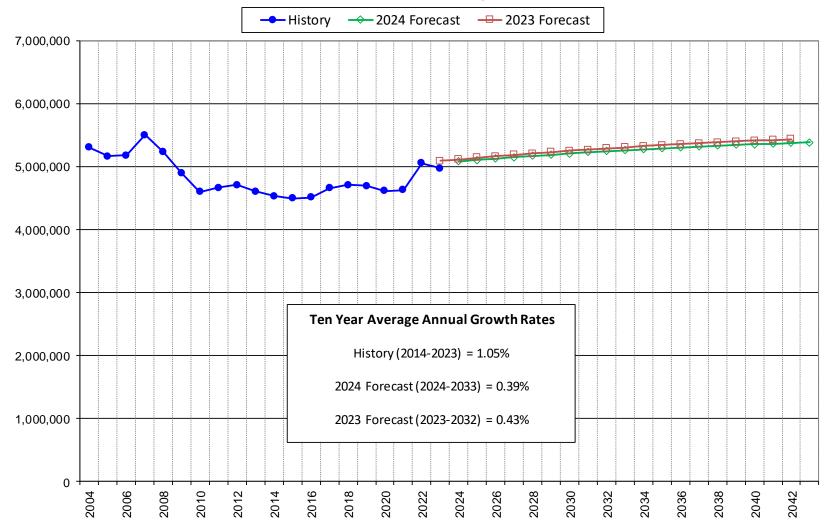






### **E Wastewater Billings**

Total Wastewater Billings (KGA)

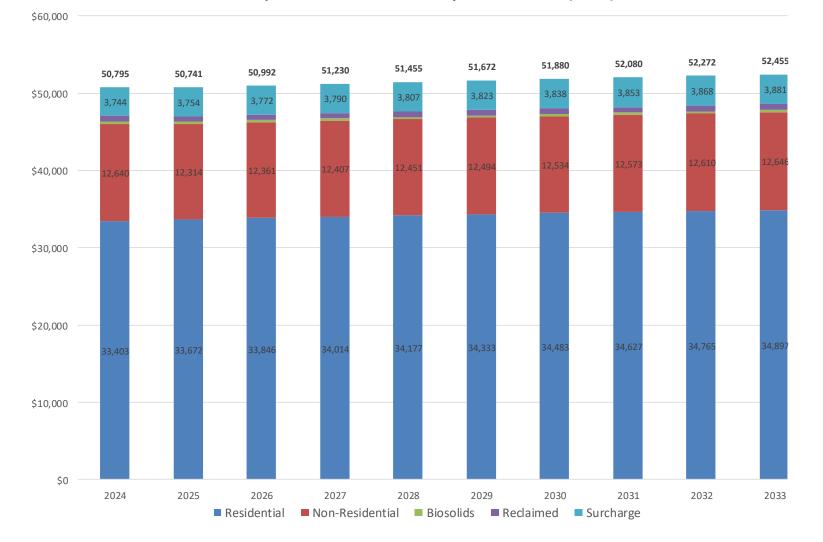






### **Wastewater Revenue**

Components of Wastewater System Revenue (\$000)





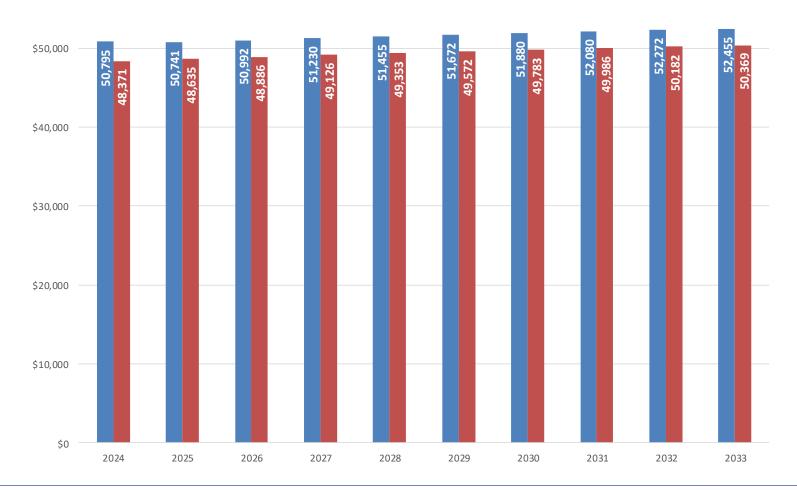
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### **E Wastewater Revenue**

Wastewater System Revenue (\$000)

■ 2025 Budget (includes 5% price increase) ■ 2024 Budget





\$60,000

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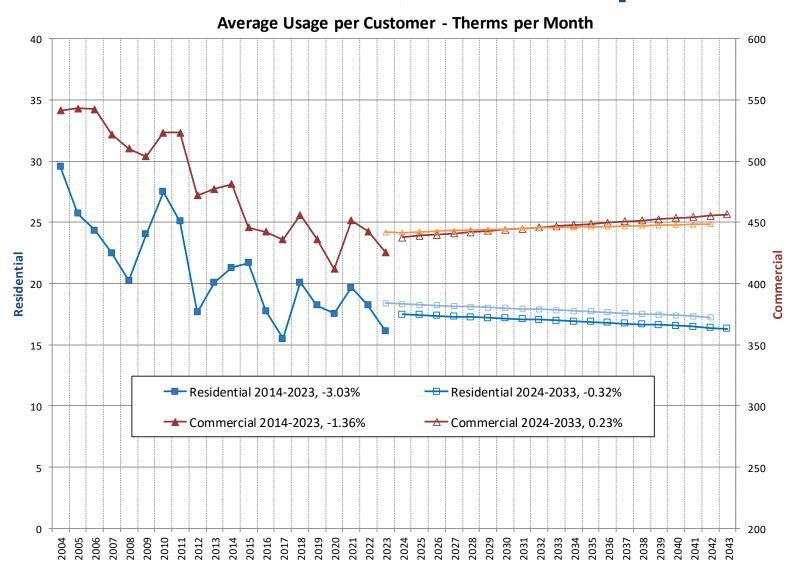
### **E Natural Gas System**

Rate Category	Customers	Volume (THM)	Revenue
Residential	95.4%	35.4%	59.9%
Small Commercial	1.0%	0.7%	1.2%
Commercial Firm	3.6%	40.8%	30.1%
Large Volume	0.02%	23.1%	8.8%
Total Retail	36,769	21,667,821	\$15,488,769
UF Cogen	1	38,207,197	\$385,670





### **Gas Use per Customer**

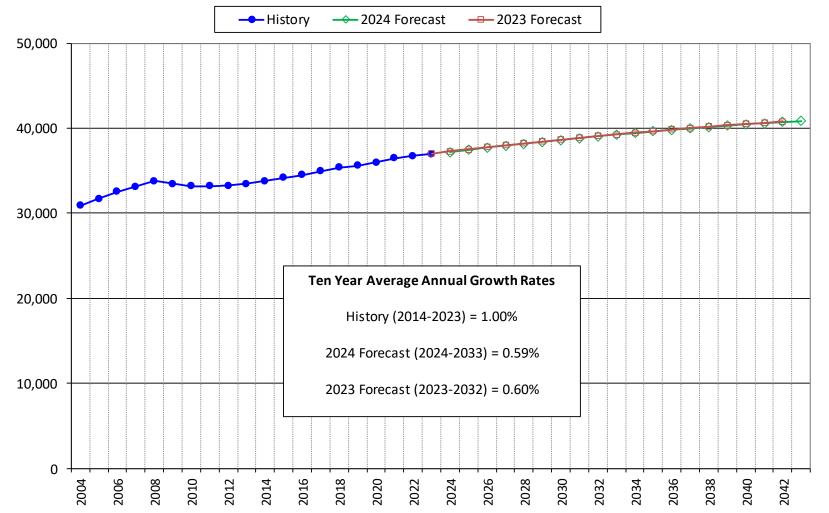






### **E** Number of Gas Customers

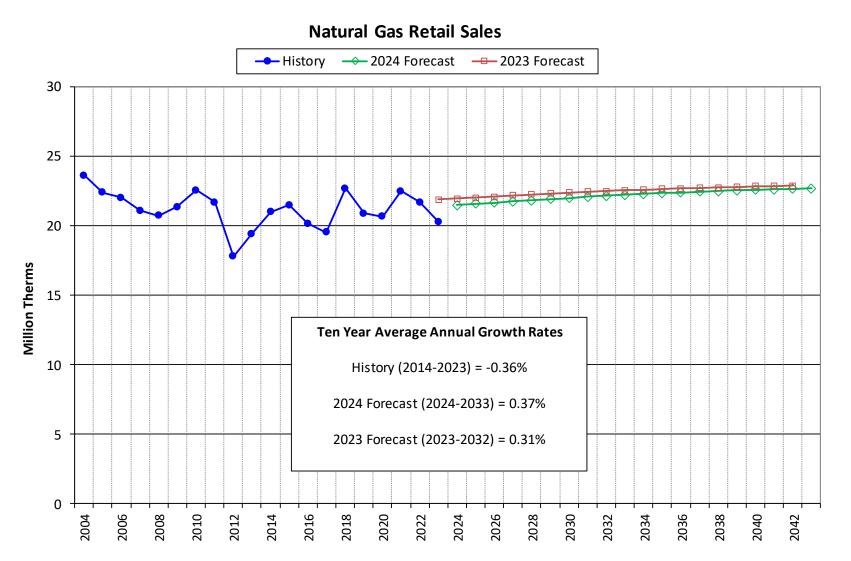
**Natural Gas Retail Customers** 









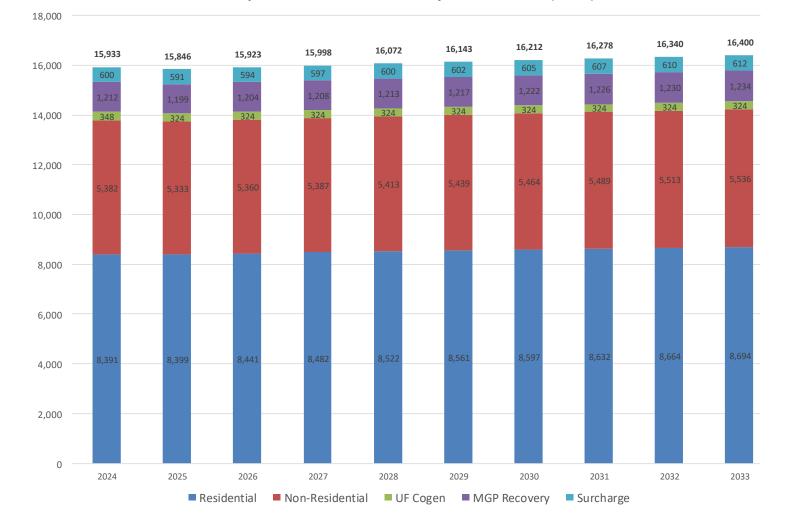








Components of Non-Fuel Gas System Revenue (\$000)



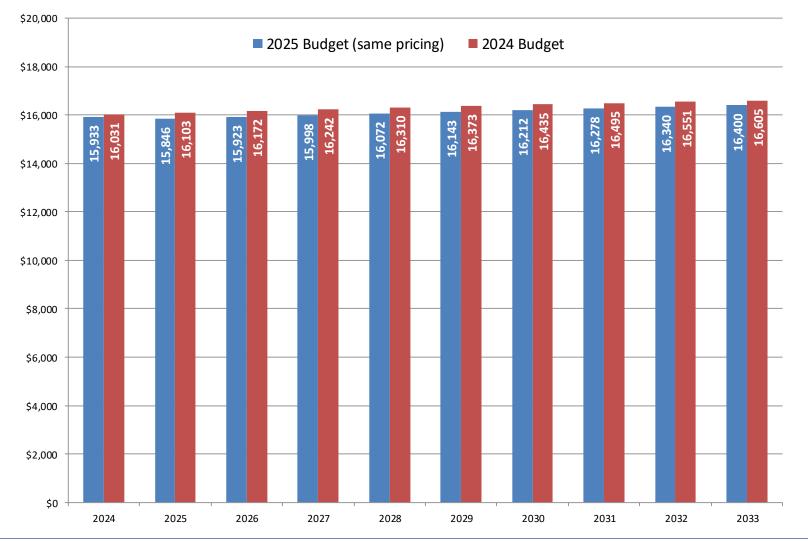


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Natural Gas System Non-Fuel Revenues (\$000)





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## $\equiv$ Electric System

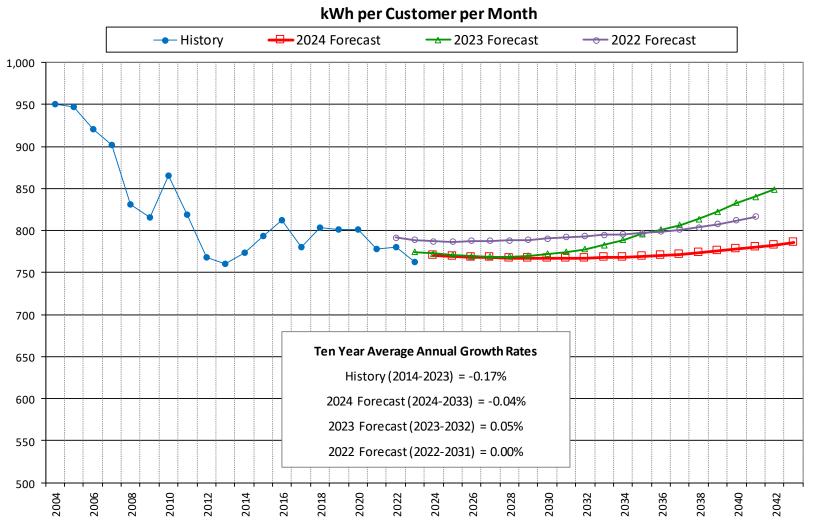
Rate Category	Customers	Volume (MWh)	Revenue
Residential	88.8%	46.8%	46.2%
GS Non-Demand	10.0%	10.2%	13.8%
GS Demand	1.2%	32.1%	29.6%
GS Large Demand	0.01%	10.0%	7.3%
Outdoor Lighting	n/a	0.9%	3.2%
Total Retail	101,708	1,821,420	\$189,972,297





### **Residential Use per Customer**

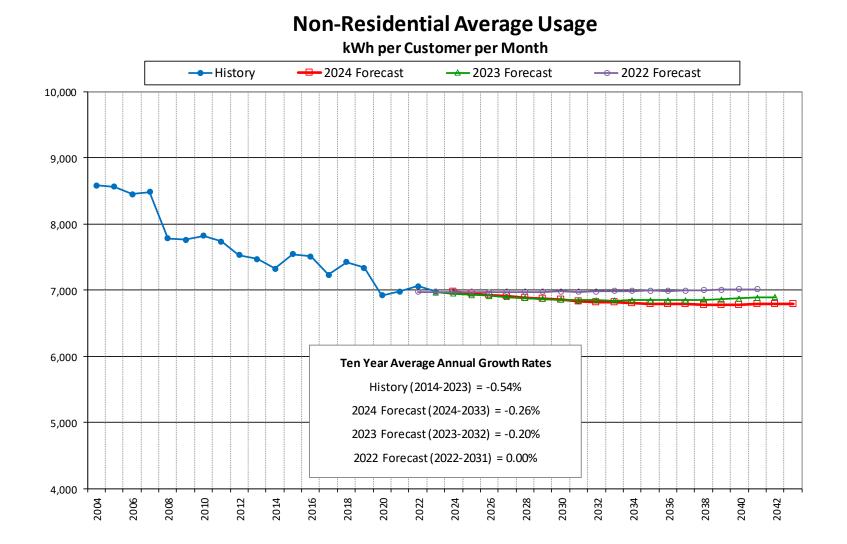
#### **Residential Average Usage**







### **E Non-Res Use per Customer**

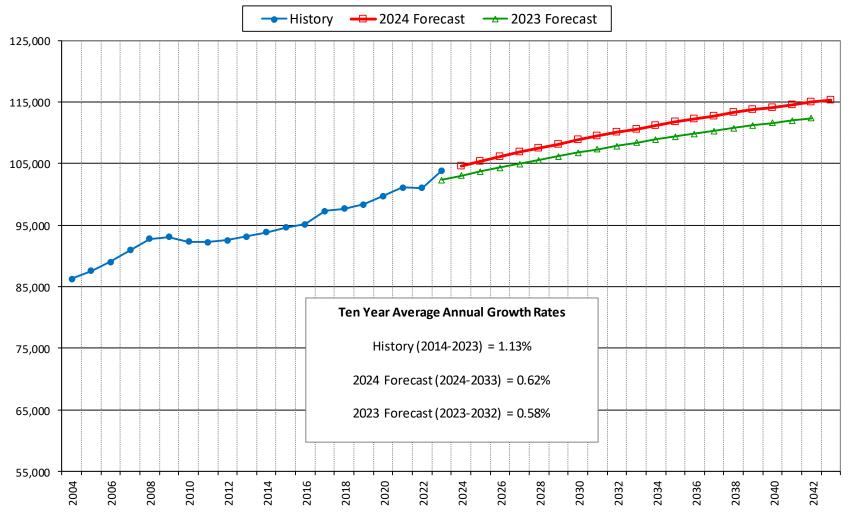






### **E** Number of Electric Customers

**Total Number of Customers** 

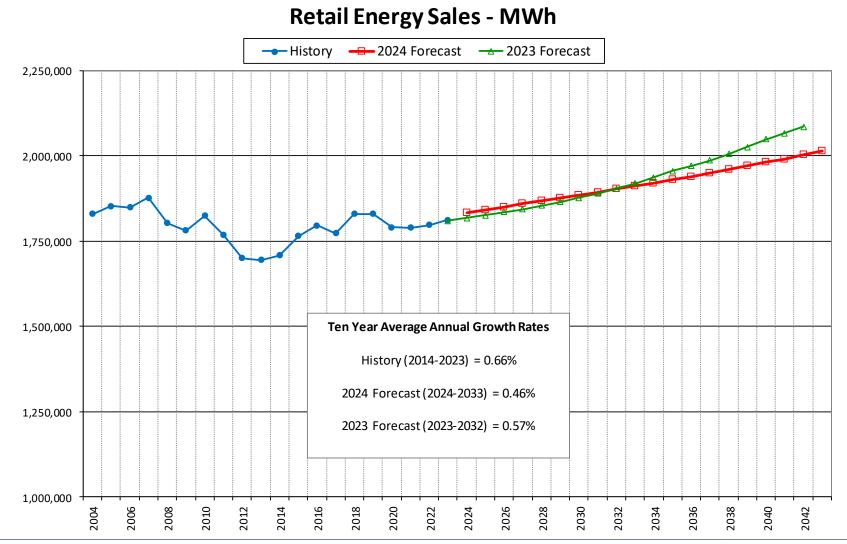




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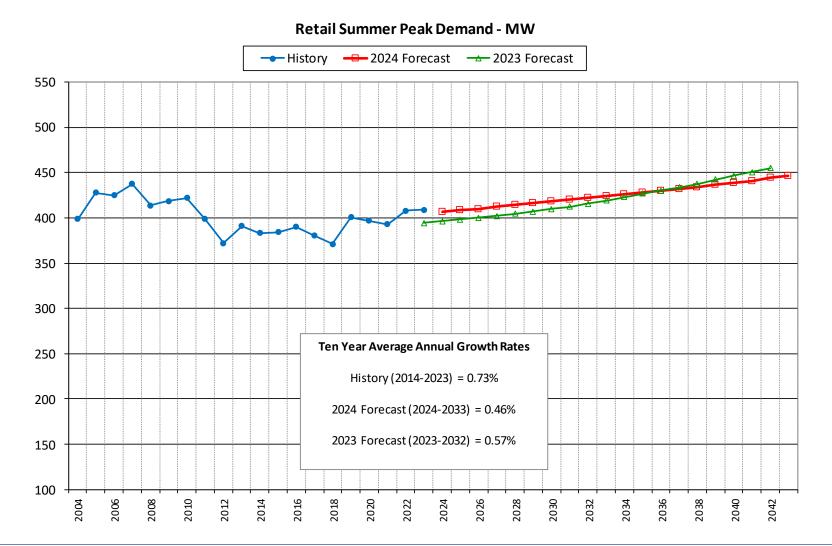
















## **Electric Revenue**

\$215,365 \$214,349 \$213,340 \$212,331 \$211,327 \$210,327 \$209,327 \$208,329 \$207,243 \$205,145 5,269 5,244 6,546 6,546 6,546 6,546 6,546 6,546 \$200,000 6,546 6,546 6.54 6,508 \$150,000 \$100,000 \$50,000 \$0 2024 2025 2026 2027 2028 2029 2030 2031 2032 2033 ■ Non-Residential ■ Lighting ■ Surcharge ■ Transmission Residential





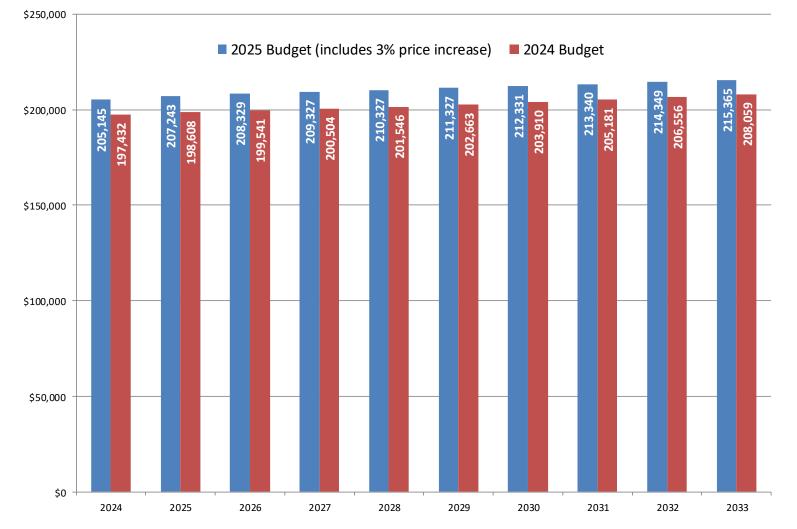
\$250,000

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## **Electric Revenue**

**Electric System Non-Fuel Revenue (\$000)** 





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## $\equiv$ Combined Revenue

**Combined Non-Fuel Revenue from Sales (\$million)** 

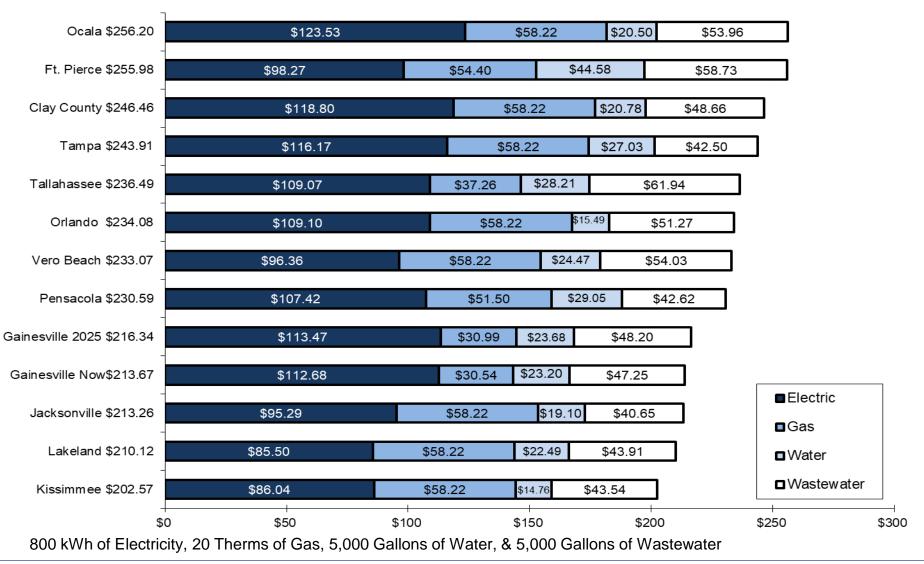




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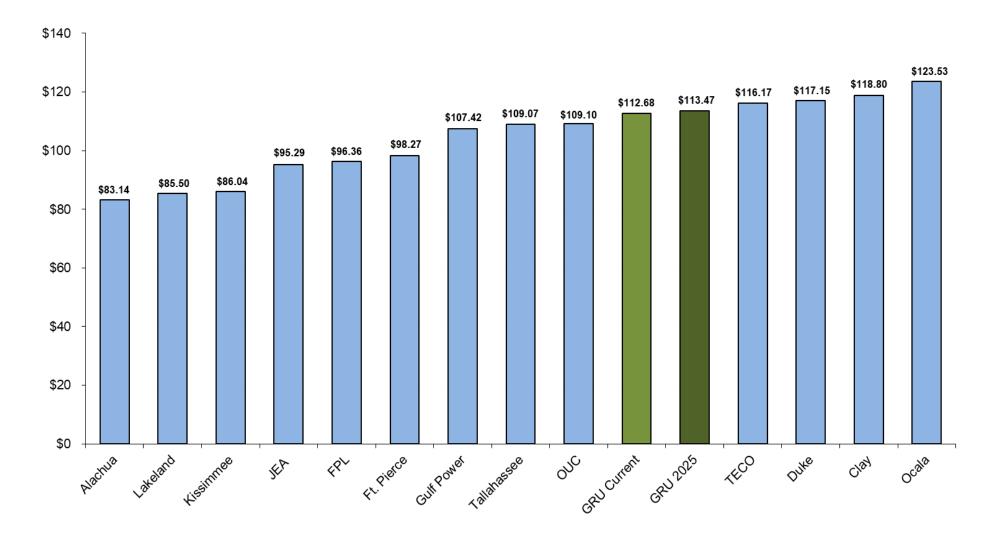


#### Residential Basket of Services May 2024





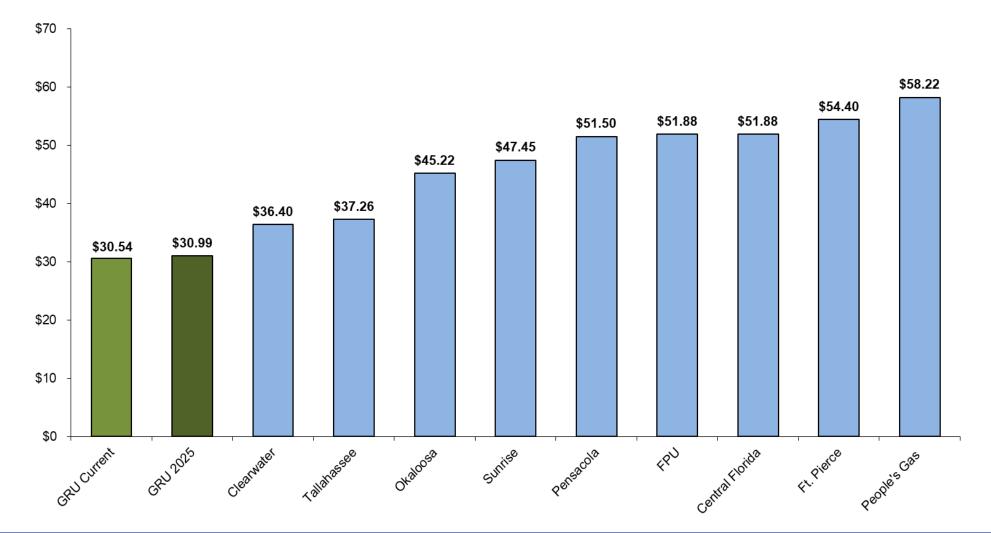
#### Residential Electric 800 kWh May 2024





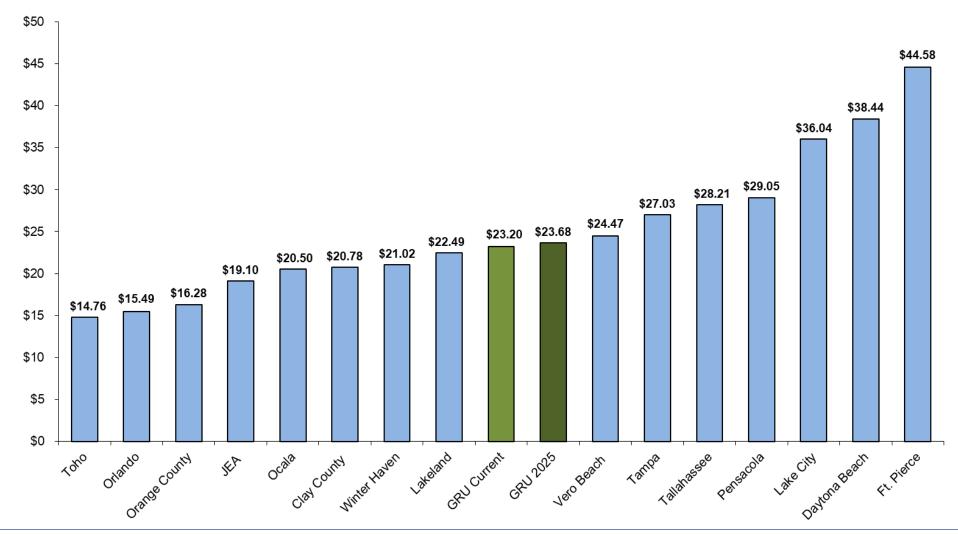


#### Residential Natural Gas 20 Therms May 2024





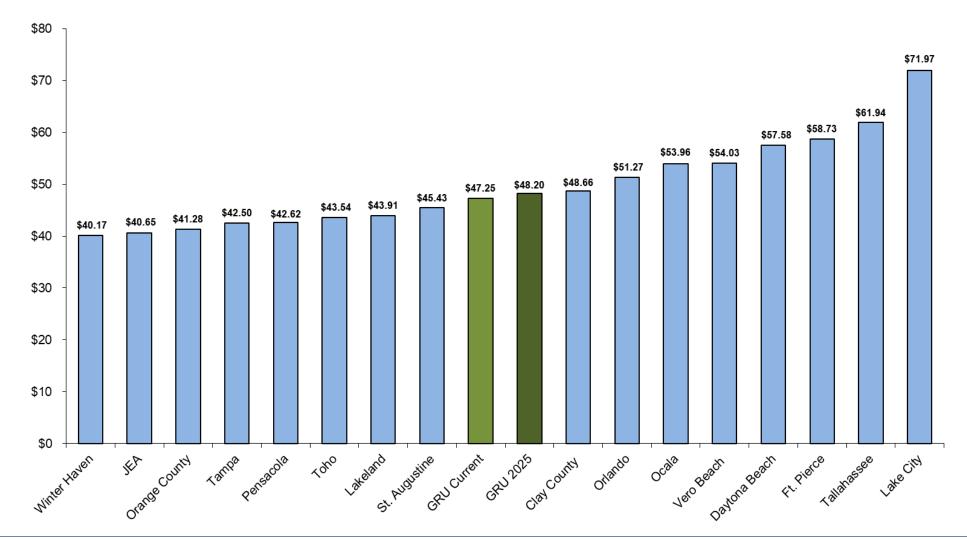
#### Residential Water 5,000 Gallons May 2024





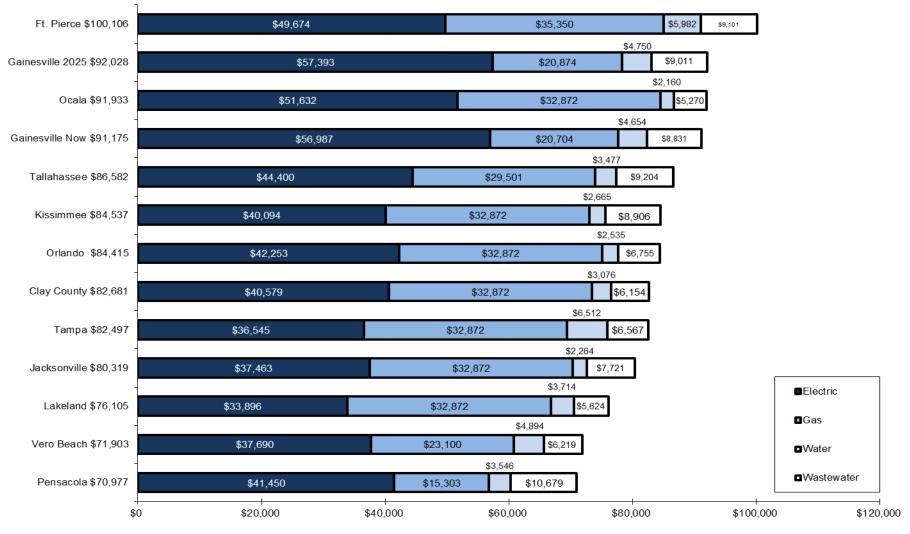


#### Residential Wastewater 5,000 Gallons May 2024





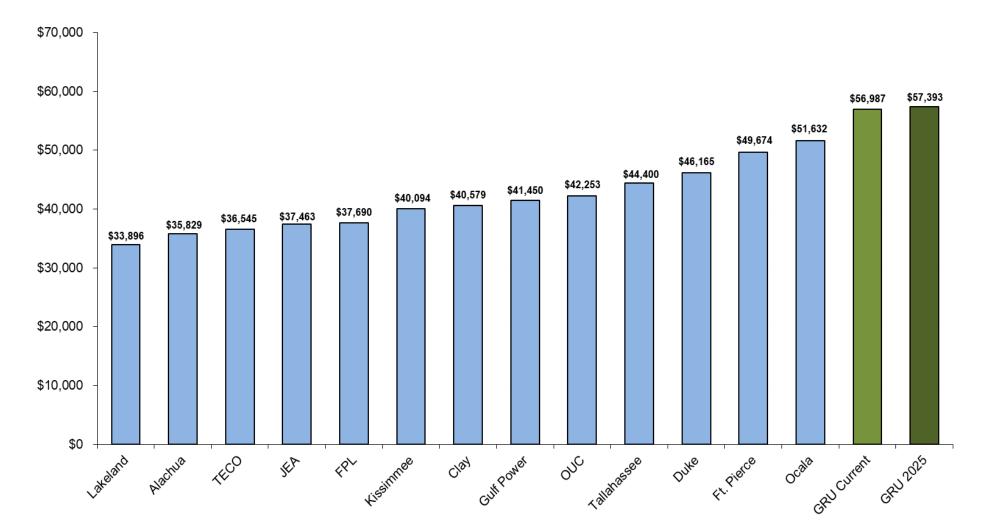
#### Large Power Basket of Services May 2024



430,000 kWh / 1,000 KW of Electricity, 30,000 Therms of Gas, 1,200 Kgals of Water, & 1,200 Kgals of Wastewater



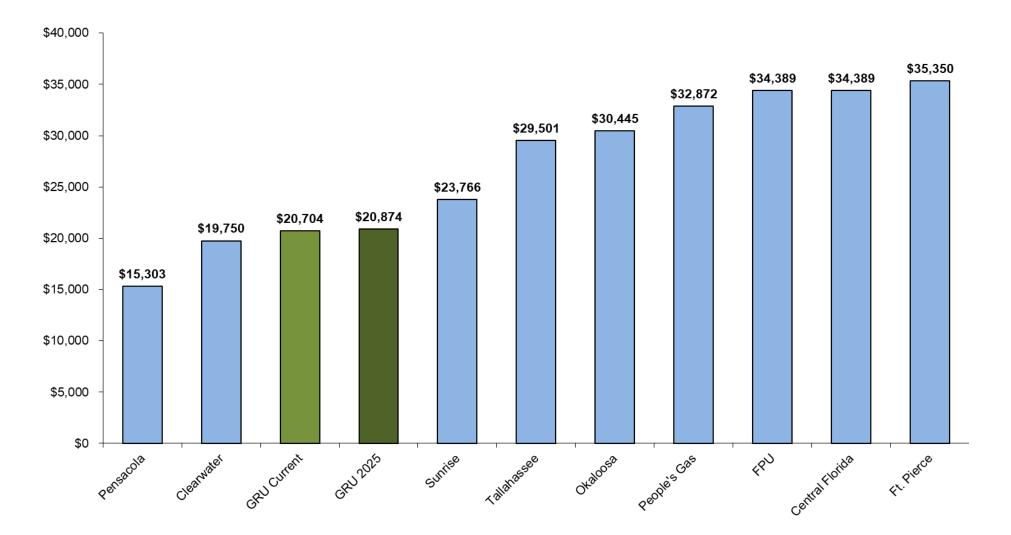
#### Large Power Electric 430,000 kWh / 1,000 kW May 2024



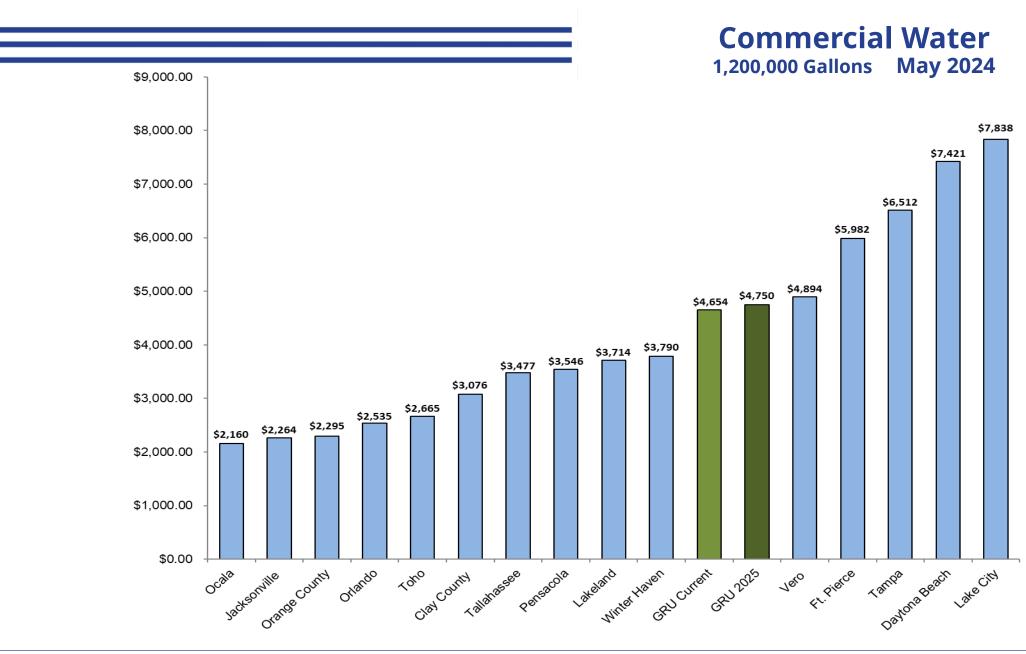




#### Commercial Natural Gas 30,000 Therms May 2024





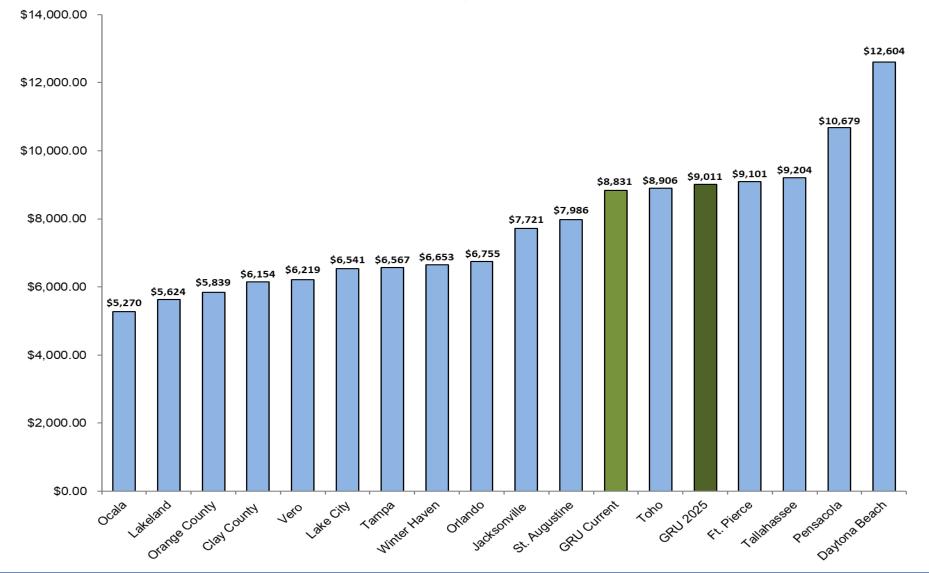




5/15/2024

#### **Commercial Wastewater** May 2024

1,200,000 Gallons





# **Fuels Baseline Budget Overview**

May 2024

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**GRU** 

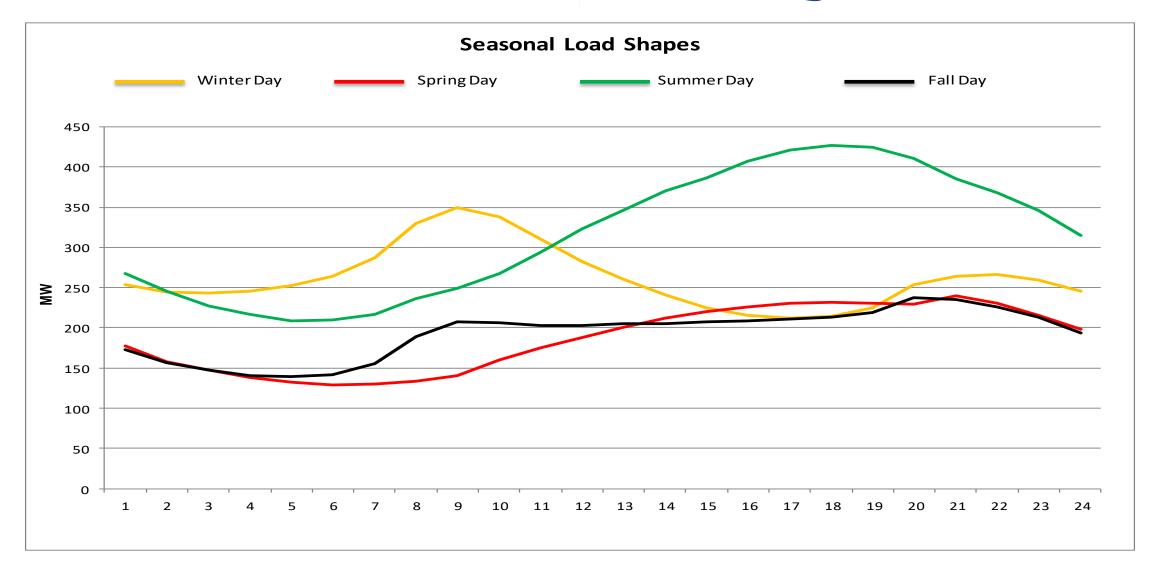
- Generation Model
  - Economic Dispatch
  - Modeling Process
- Developing the Budget
  - Methodology
  - Process
  - Components
  - FY25 Budget



## **Economic Dispatch**

The operation of generation facilities to produce energy at the *lowest cost to reliably serve consumers*, recognizing any operational limits of generation and transmission facilities [and regulatory requirements].







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## Key Terms

**Unit Commitment (UC)** - Schedule of the most cost effective generation units to meet load forecasts and regulation and reserve requirements.

**Average Net Operating Heat Rate (ANOHR)** - The common measure of system efficiency for a generating unit

**Incremental Heat Rate (IHR)** - The change in fuel/heat input for a one-unit change in output.

**Start-up or Shut-down Cost** - Costs of fuel, life-cycle maintenance, and other items related directly to the start-up or shutting down of a generating unit.



## Modeling Process

- 1. Start with the load data for the defined period
  - Hours, days, weeks, or years
- 2. Select available generating units for the study period
  - Input-defined outage dates for each unit
- 3. Recognize each generating unit's operating limits
  - Ramp rates, maximum and minimum generation levels, etc.



## Modeling Process Con't

4. Cost of generating, which depends on:

- Its efficiency (heat rate)
- its variable operating costs (fuel and non-fuel)
- Variable cost of environmental compliance
- Start-up costs

Note: Fixed costs (fixed O&M, debt service, etc.) are never used in economic dispatch



## Road Trip

Traveling from Gainesville to the Grand Canyon?

- What costs do you consider?
  - Fuel Costs (MPG, distance)
  - Maintenance (oil change, tire change/rotation, etc.)
  - Lodging
  - Food
- Fixed Costs?
  - Car Note?
  - Mortgage?



## Modeling Process

- Load forecast and ANOHR are used to create the Unit Commitment:
  - What generating units have the MW range to meet needs every hour of the modeling period?
  - Ramp rates and response time must be considered (Tesla Roadster vs. Prius)
- Once units are online, the Incremental Heat Rate determines where the units are loaded



## **Incremental Cost Decisions**

- Incremental costs of units at minimum load\*: CC1 - \$14.80/MWh DH2 - \$23.70/MWh DHR - \$19.25/MWh
- Where do we get the next, most economical megawatt? CC1

\*Note – Costs are for illustrative purposes only. They are not representative of real costs.

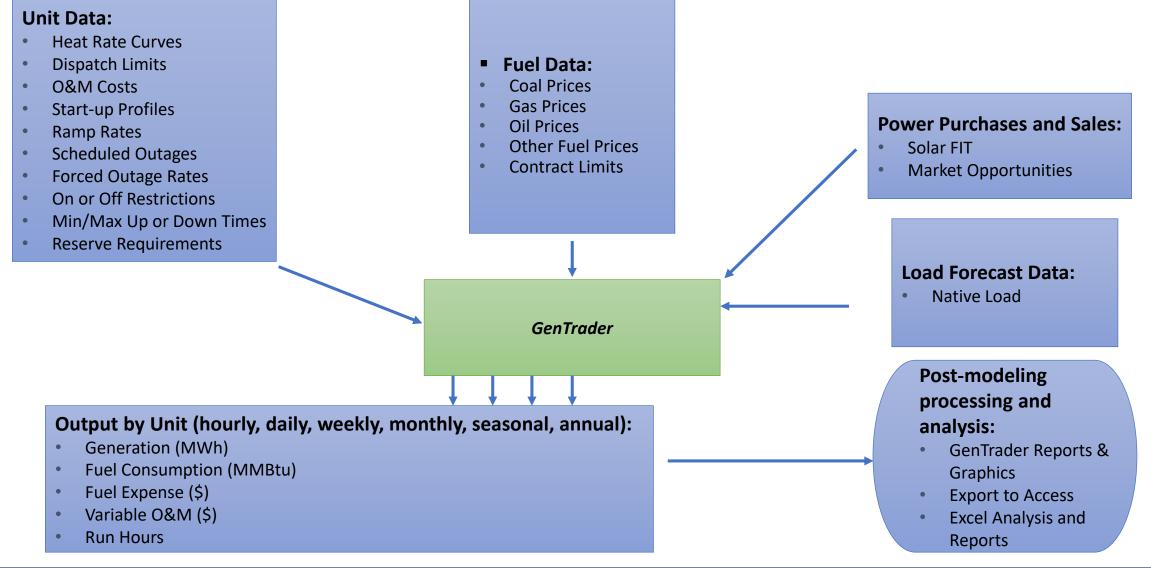


## What Crunches the Numbers?

GenTrader®

- Energy model that determines the most economical scenario
- Used for Unit Commitment and long-term planning
- Deterministic Model







# **E Developing the Budget**





## What do we consider?

Prices

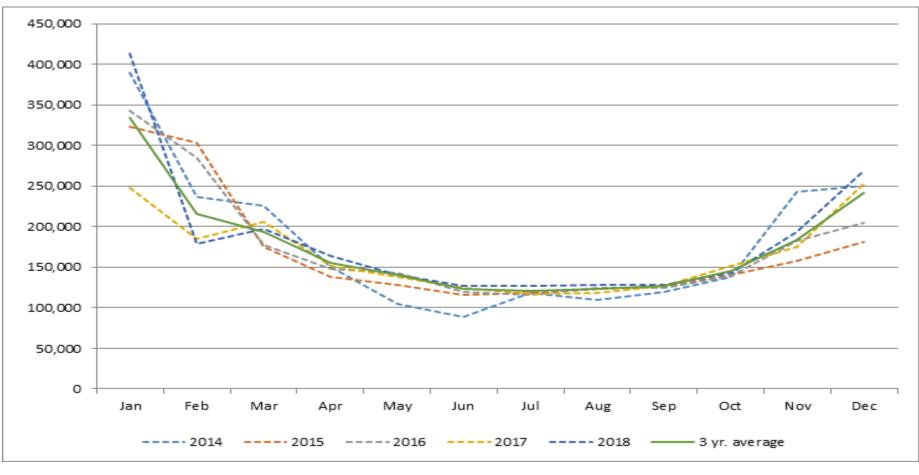
Volume

- Contracts
- Industry publications
- Federal agencies
- Indices

- Generation model
- Volume drivers
- History
- Averages



#### Ex.: Forecasting Local Distribution Company (LDC)





### **Process for major fuel types**



- Biomass
- Coal
- Natural gas
- Purchased power



### **Biomass Cost Components**

- Delivered commodity
- Fuel procurement service fee
- Environmental commodity
  - Ammonia
- § Combustion by-products
  - Bottom ash
  - Fly ash
- § Miscellaneous expenses (e.g. lab equipment maintenance, surveys, audits)
- § Diesel for pile maintenance



### **Coal Cost Components**

- Commodity
- Transportation
- Environmental commodity
  - Lime
- Combustion by-Products
  - Scrubber by-Product
  - Fly ash
- § Railcar maintenance
- § Miscellaneous expenses (e.g. taxes, price analyses, quality analyses, audits)
- § Diesel for pile maintenance



### Natural Gas Cost Components

- Gas Commodity
- Pipeline Transportation
  - Capacity charges: Firm/Non-firm
  - Usage charges
- Fuel
- Baseload contracts
- Price analyses
- Hedging expenses





### **Purchased power Cost Components**

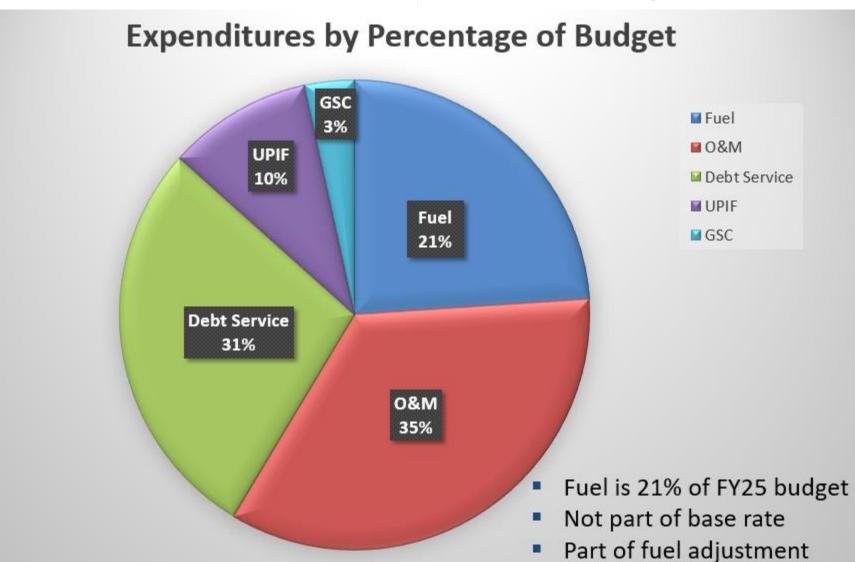
- Market purchases (hourly, day ahead, block purchases
- Solar FIT
- Solar PPA
- Costs associated with Renewable Energy Credits



### **Budget Comparison**

	FY24	FY25
Generation	\$81,762,361	\$75,055,832
Purchased Power	\$13,678,343	\$9,595,835
Local Distribution Co.	\$11,762,097	\$11,970,826
Total	\$107,202,800	\$96,622,494







Item#2024-455

# **FY25 Budget Options**

June 10, 2024

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GRU



- At the 5/29 GRUA meeting Authority Directors asked for additional budget scenarios and budget priorities:
  - No base rate increases in 2025;
  - A zero or reduced GFT;
  - Possible austerity measures related to operating expenses and/or capital expenses, and;
  - A reduced buildup of reserves.
- All of the options should address the impact on the long-term base rate structure.





- Of the options presented here, all include:
  - No base rate increases in 2025;
  - Potential GFT reductions of 25%, 50%, 75%,100% and \$6.8M;
  - Approximately \$15M in reduced capital expense in FY25;
  - Reduced projected reserves buildup
    - Reduced to a level which meets Debt Management Policy goal of 250 Days Cash on Hand.
- The options presented are divided between:
  - GFT reductions in FY25 only;
  - GFT reductions in each year through the forecast period FY2025 FY2034;
  - GFT reductions designed to recapture \$68M prior GFT payments in excess of profit.



### FY25 Budget Options

	POTENTI	AL GFT REDUCTIC	DNS	
current GFT	15,305,224	15,305,224	15,305,224	15,305,224
% reduction	25%	50%	75%	100%
\$ reduction	3,826,306	7,652,612	11,478,918	15,305,224
revised GFT	11,478,918	7,652,612	3,826,306	-



### **EFY25 Budget Options**

					5/29 OF		POSAL					
												<b>Reserves Over</b>
	FY25 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	9,892,654	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	50,300,467
Water	1,737,327	2.00%	3.00%	3.00%	3.00%	4.00%	4.00%	4.00%	3.00%	3.00%	3.00%	64,473
Wastewater	2,510,041	2.00%	2.00%	2.00%	2.00%	3.00%	3.00%	3.00%	3.00%	2.00%	2.00%	363,459
Gas	669,588	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	37,803,797
GRUCom	495,614											1,195
	15,305,224											88,533,391

- The table above represents the details of the 5/29 proposal to the Authority. This proposal supported the following priorities:
  - Investment in aging infrastructure;
  - Affordable rates;
  - Meeting future capacity needs;
  - Aggressive debt reduction.
- The alternative options to follow continue to address these elements, but pivot to a significant focus on rate relief in lieu of potential accelerated debt reduction above the existing debt reduction plan.



## Options Including GFT Reductions in FY25 Only

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### FY25 Budget Options 25% GFT Reduction

					25% GFT RE	DUCTION IN	FY25 ONLY					
												<b>Reserves Over</b>
	FY25 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	7,419,491	0.00%	0.75%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	23,457,308
Water	1,302,995	0.00%	3.75%	4.00%	4.00%	4.00%	4.00%	4.00%	3.75%	3.75%	3.75%	3,539,575
Wastewater	1,882,531	0.00%	2.75%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	2.00%	2.00%	4,205,149
Gas	502,191	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	19,934,948
GRUCom	371,710											1,195
	11,478,918											51,138,175



### FY25 Budget Options 50% GFT Reduction

					50% GFT RE	DUCTION IN	FY25 ONLY					
												<b>Reserves Over</b>
	FY25 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	4,946,327	0.00%	0.50%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	21,732,139
Water	868,663	0.00%	3.50%	4.00%	4.00%	4.00%	4.00%	4.00%	3.75%	3.75%	3.75%	3,256,636
Wastewater	1,255,021	0.00%	2.50%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	2.50%	2.50%	4,575,855
Gas	334,794	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	20,178,733
GRUCom	247,807											1,195
	7,652,612											49,744,558



### FY25 Budget Options 75% GFT Reduction

					75% GFT RE	DUCTION IN	FY25 ONLY					
												<b>Reserves Over</b>
	FY25 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	2,473,163	0.00%	0.25%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	20,006,970
Water	434,332	0.00%	3.25%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	3.75%	3.75%	3,250,229
Wastewater	627,510	0.00%	2.50%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	2.75%	2.75%	5,874,991
Gas	167,397	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	20,422,518
GRUCom	123,903											1,195
	3,826,305											49,555,903



### FY25 Budget Options 100% GFT Reduction

					100% GFT R	EDUCTION IN	FY25 ONLY					
												<b>Reserves Over</b>
	FY25 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	-	0.00%	0.25%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	23,591,441
Water	-	0.00%	3.25%	3.75%	4.00%	3.75%	4.00%	4.00%	4.00%	3.00%	3.50%	2,232,323
Wastewater	-	0.00%	2.25%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	2.00%	2.00%	4,290,443
Gas	-	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	20,666,303
GRUCom	-											1,195
	-											50,781,705



## Options Including GFT Reductions in Each Year FY25 Through FY34

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### FY25 Budget Options 25% GFT Reduction FY25 -FY34

					25% GFT R	EDUCTION F	Y25 - FY34					
												<b>Reserves Over</b>
	FY25-FY34 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	7,419,491	0.00%	0.00%	0.75%	0.75%	0.75%	1.00%	1.00%	1.00%	1.00%	1.00%	22,081,714
Water	1,302,995	0.00%	3.00%	3.25%	3.50%	4.00%	4.00%	4.00%	3.50%	3.50%	3.50%	2,874,392
Wastewater	1,882,531	0.00%	2.25%	2.25%	2.50%	2.75%	3.00%	3.00%	2.75%	2.00%	2.00%	3,722,745
Gas	502,191	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	21,741,289
GRUCom	371,710											1,195
	11,478,918											50,421,335



### FY25 Budget Options 50% GFT Reduction FY25 -FY34

					50% GFT R	EDUCTION F	Y25 - FY34					
												<b>Reserves Over</b>
	FY25-FY34 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	4,946,628	0.00%	0.00%	0.00%	0.25%	0.50%	0.75%	0.75%	1.00%	1.00%	1.00%	21,998,049
Water	868,663	0.00%	2.75%	2.75%	2.75%	3.00%	3.50%	3.50%	3.00%	3.00%	3.00%	1,516,672
Wastewater	1,255,021	0.00%	1.75%	1.75%	1.75%	2.00%	2.25%	2.25%	2.25%	2.00%	2.00%	1,257,552
Gas	334,794	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	25,971,358
GRUCom	247,807											1,195
	7,652,913											50,744,826



### FY25 Budget Options 75% GFT Reduction FY25 -FY34

					75% GFT RE	EDUCTION F	(25 - FY34					
												<b>Reserves Over</b>
	FY25-FY34 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	2,473,164	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.25%	0.25%	0.25%	0.25%	19,169,083
Water	434,332	0.00%	2.25%	2.50%	2.75%	2.75%	2.50%	2.50%	2.50%	2.50%	2.50%	1,330,688
Wastewater	627,510	0.00%	1.00%	1.00%	1.25%	1.75%	2.00%	2.00%	2.00%	2.00%	2.25%	1,062,262
Gas	167,397	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	28,818,626
GRUCom	123,903											1,195
	3,826,306											50,381,854



### FY25 Budget Options 100% GFT Reduction FY25 -FY34

					100% G	FT REDUCTIO	N FY25 - FY34					
												<b>Reserves Over</b>
	FY25-FY34 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	-	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	60,508,309
Water	-	0.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.25%	2.25%	40,276
Wastewater	-	0.00%	0.75%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	77,700
Gas	-	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	32,437,620
GRUCom	-											1,195
	-											93,065,100



## Recouping Past GFT Overpayments GFT Reduction of \$6.8M Per Year FY2025 – FY2034

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### FY25 Budget Options \$6.8M GFT Reduction FY25 -FY34

				\$6.81	M PER YEAR	GFT REDUCI	TION FY25 - F	Y34				
												Reserves Over
	FY25-FY34 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	5,497,420	0.00%	0.00%	0.00%	0.50%	0.50%	0.75%	1.00%	1.00%	1.00%	1.00%	21,456,519
Water	965,445	0.00%	2.50%	2.75%	3.00%	3.00%	3.75%	4.00%	3.00%	3.00%	3.00%	1,332,122
Wastewater	1,394,848	0.00%	1.75%	2.00%	2.00%	2.00%	2.25%	2.25%	2.25%	2.25%	2.25%	2,091,575
Gas	372,095	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	25,514,531
GRUCom	275,416											1,195
	8,505,224											50,395,942



#### FY25 Budget Options \$6.8M GFT Reduction FY25 -FY34 Based on Original GFT Formula

GFT: \$6.8M PER YEAR GFT REDUCTION FY25 - FY34 BASED ON ORIGINAL GFT FORMULA													
	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034			
Electric	6,106,515	6,460,415	6,826,487	7,205,157	7,596,867	8,002,077	8,421,261	8,854,911	9,303,537	9,767,666			
Water	1,072,413	1,134,564	1,198,853	1,265,354	1,334,145	1,405,308	1,478,924	1,555,080	1,633,867	1,715,376			
Wastewater	1,549,393	1,639,187	1,732,070	1,828,149	1,927,536	2,030,349	2,136,708	2,246,737	2,360,566	2,478,328			
Gas	413,322	437,276	462,053	487,684	514,197	541,624	569,996	599,348	629,714	661,128			
GRUCom	305,931	323,661	342,001	360,972	380,597	400,897	421,898	443,624	466,099	489,352			
Total	9,447,574	9,995,104	10,561,464	11,147,316	11,753,343	12,380,255	13,028,787	13,699,700	14,393,783	15,111,851			

\$6.8M PER YEAR GFT REDUCTION FY25 - FY34 BASED ON ORIGINAL GFT FORMULA													
											<b>Reserves Over</b>		
	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34		
Electric	0.00%	0.00%	0.75%	0.75%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	21,650,408		
Water	0.00%	2.75%	3.00%	3.00%	4.00%	4.00%	4.00%	3.00%	3.00%	3.00%	1,045,497		
Wastewater	0.00%	1.75%	2.00%	2.50%	2.75%	3.00%	3.00%	3.00%	2.00%	2.00%	4,177,787		
Gas	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	23,662,563		
GRUCom											1,195		
											50,537,450		

This option maintains the commitment to the agreed-upon formula accepted by the Auditor General.



#### FY25 Budget Options Summary

	FY25 Proposed	Projected Reserves			
	Base Rate	Over Target			
	Increases	@ FYE 34			
5/29 Proposal		88,533,391			
Electric	1.00%				
Water	2.00%				
Wastewater	2.00%				
Gas	2.00%				
GFT Reductions FY25 Only					
25%	0.00%	51,138,175			
50%	0.00%	49,744,558			
75%	0.00%	49,555,903			
100%	0.00%	50,781,705			
GFT Reductions All Years FY25-FY3	4				
25%	0.00%	50,421,335			
50%	0.00%	50,744,826			
75%	0.00%	50,381,854			
100%	0.00%	93,065,100			
\$6.8M Reduction All Years FY25-FY3	34				
\$6.8M	0.00%	50,395,942			

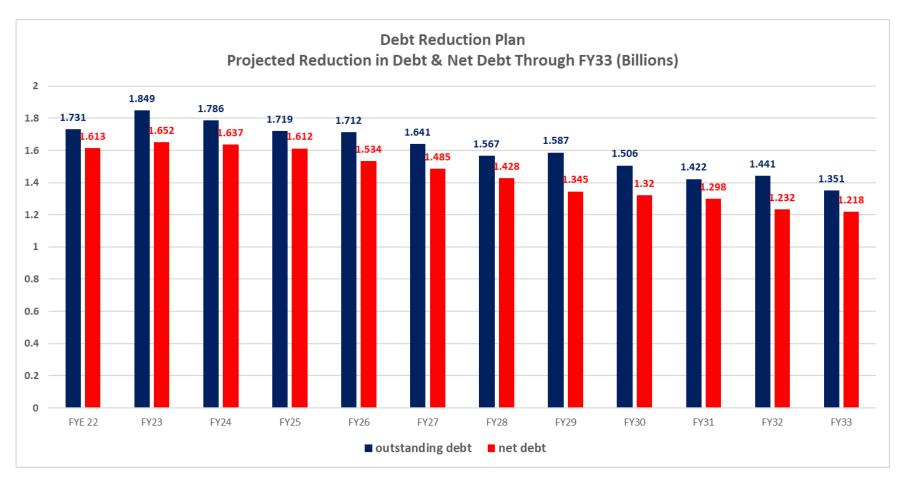




- No potential IRP impacts included in this analysis.
- Reducing reserves:
  - Could impact financial flexibility in the event of a disaster;
  - Removes margin for error in debt reduction plan if projected debt issuances/principal pay-downs don't hit targets;
  - Limits ability to accelerate debt reduction past the \$395M.
- All options still maintain \$395M Net Debt reduction under current plan.



## EFY25 Budget Options



Projecte	d Debt To									
Capitalization Rate										
FYE22	86.99%									
FY23	89.63%									
FY24	89.46%									
FY25	88.98%									
FY26	85.24%									
FY27	82.75%									
FY28	79.80%									
FY29	75.36%									
FY30	74.16%									
FY31	73.15%									
FY32	70.82%									
FY33	70.59%									

Net Debt FormulaOutstanding DebtPlus Unamortized Bond PremiumLess Cash Available for Debt Svc.:Operating FundRate Stabilization FundDebt Service Fund\*Construction Fund\* debt defeasance cash is notincluded in the net debt reductionplanFY23 capital plan \$954MFY25 capital plan \$1.1B



#### FY25 Budget Options Conclusion

Management requests the Board provide direction on:

#### I. Confirm Assumptions:

- A. Maintain 250 days cash on hand.
- B. Reduce reserve buildups, which translates to rate relief in lieu of potential accelerated debt reduction.

II. Bas	II. Base Rate Direction, GFT Reduction Amount & Frequency; Clawback:										
Α.	No base rate increases in FY25	Yes or No									
В.	The level of GFT reduction	25%50%75%100%\$6.8M annually (clawback)No change, use formula amount									
C.	The GFT reduction frequency	One time in FY25 Annually through 10-year forecast									



# Appendix

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GRU

## Options Including GFT Reductions in FY25 Only

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### FY25 Budget Options 25% GFT Reduction

	25% GFT REDUCTION IN FY25 ONLY												
												<b>Reserves Over</b>	
	FY25 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34	
Electric	7,419,491	0.00%	0.00%	0.75%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	2,889,106	
Water	1,302,995	0.00%	3.50%	3.75%	4.00%	4.00%	4.00%	4.00%	3.00%	3.00%	3.00%	185,268	
Wastewater	1,882,531	0.00%	2.50%	2.75%	2.75%	3.00%	3.00%	3.00%	3.00%	2.00%	2.00%	741,039	
Gas	502,191	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	19,934,948	
GRUCom	371,710											1,195	
	11,478,918											23,751,556	



### FY25 Budget Options 50% GFT Reduction

	50% GFT REDUCTION IN FY25 ONLY													
												<b>Reserves Over</b>		
	FY25 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34		
Electric	4,946,327	0.00%	0.00%	0.50%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1,834,288		
Water	868,663	0.00%	3.50%	3.75%	3.75%	4.00%	4.00%	4.00%	3.00%	3.00%	3.00%	129,129		
Wastewater	1,255,021	0.00%	2.50%	2.50%	2.75%	3.00%	3.00%	3.00%	3.00%	2.00%	2.00%	496,570		
Gas	334,794	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	20,178,733		
GRUCom	247,807											1,195		
	7,652,612											22,639,915		



### FY25 Budget Options 75% GFT Reduction

	75% GFT REDUCTION IN FY25 ONLY												
												<b>Reserves Over</b>	
	FY25 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34	
Electric	2,473,163	0.00%	0.00%	0.25%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	779,470	
Water	434,332	0.00%	3.50%	3.50%	3.75%	4.00%	4.00%	4.00%	3.00%	3.00%	3.00%	(38,178)	
Wastewater	627,510	0.00%	2.50%	2.50%	2.50%	3.00%	3.00%	3.00%	3.00%	2.00%	2.00%	412,580	
Gas	167,397	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	20,422,518	
GRUCom	123,903											1,195	
	3,826,305											21,577,585	



### FY25 Budget Options 100% GFT Reduction

	100% GFT REDUCTION IN FY25 ONLY													
												<b>Reserves Over</b>		
	FY25 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34		
Electric	-	0.00%	0.00%	0.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	(275,347)		
Water	-	0.00%	3.50%	3.50%	3.50%	4.00%	4.00%	4.00%	3.00%	3.00%	3.00%	(94,317)		
Wastewater	-	0.00%	2.25%	2.50%	2.50%	3.00%	3.00%	3.00%	3.00%	2.00%	2.00%	1,185		
Gas	-	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	20,666,303		
GRUCom	-											1,195		
	-											20,299,019		



## Options Including GFT Reductions in Each Year FY25 Through FY34

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## FY25 Budget Options 25% GFT Reduction FY25 -FY34

	25% GFT REDUCTION FY25 - FY34											
												<b>Reserves Over</b>
	FY25-FY34 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	7,419,491	0.00%	0.00%	0.00%	0.25%	0.75%	1.00%	1.00%	1.00%	1.00%	1.00%	174,385
Water	1,302,995	0.00%	3.25%	3.00%	3.00%	4.00%	4.00%	4.00%	3.00%	3.00%	3.00%	521,025
Wastewater	1,882,531	0.00%	2.00%	2.00%	2.00%	3.00%	3.00%	3.00%	2.75%	2.00%	2.00%	103,642
Gas	502,191	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	21,741,289
GRUCom	371,710											1,195
	11,478,918											22,541,536



## FY25 Budget Options 50% GFT Reduction FY25 -FY34

	50% GFT REDUCTION FY25 - FY34											
												<b>Reserves Over</b>
	FY25-FY34 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	4,946,628	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.50%	1.00%	1.00%	1.00%	776,135
Water	868,663	0.00%	2.50%	2.75%	2.75%	2.75%	3.50%	3.50%	3.00%	3.00%	3.00%	22,922
Wastewater	1,255,021	0.00%	1.50%	1.75%	1.75%	2.00%	2.25%	2.25%	2.25%	2.00%	2.00%	(61,929)
Gas	334,794	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	25,971,358
GRUCom	247,807											1,195
	7,652,913											26,709,681



## FY25 Budget Options 75% GFT Reduction FY25 -FY34

	75% GFT REDUCTION FY25 - FY34											
												<b>Reserves Over</b>
	FY25-FY34 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	2,473,164	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	13,798,348
Water	434,332	0.00%	2.25%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	63,737
Wastewater	627,510	0.00%	1.00%	1.00%	1.00%	1.75%	2.00%	2.00%	2.00%	2.00%	2.00%	(58,808)
Gas	167,397	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	28,818,626
GRUCom	123,903											1,195
	3,826,306											42,623,098



## FY25 Budget Options 100% GFT Reduction FY25 -FY34

	100% GFT REDUCTION FY25 - FY34											
												<b>Reserves Over</b>
	FY25-FY34 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	-	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	60,508,309
Water	-	0.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.25%	2.25%	40,276
Wastewater	-	0.00%	0.75%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	77,700
Gas	-	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	32,437,620
GRUCom	-											1,195
	-											93,065,100



# Recouping Past GFT Overpayments GFT Reduction of \$6.8M Per Year FY2025 – FY2034

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## FY25 Budget Options \$6.8M GFT Reduction FY25 -FY34

	\$6.8M PER YEAR GFT REDUCTION FY25 - FY34											
												Reserves Over
	FY25-FY34 GFT	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	5,497,420	0.00%	0.00%	0.00%	0.00%	0.00%	0.25%	1.00%	1.00%	1.00%	1.00%	1,188,026
Water	965,445	0.00%	2.50%	2.50%	2.75%	3.00%	4.00%	4.00%	3.00%	3.00%	3.00%	322,248
Wastewater	1,394,848	0.00%	1.75%	1.75%	1.75%	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	784,028
Gas	372,095	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	25,514,531
GRUCom	275,416											1,195
	8,505,224											27,810,028



### FY25 Budget Options \$6.8M GFT Reduction FY25 -FY34 Based on Original GFT Formula

GFT: \$6.8M PER YEAR GFT REDUCTION FY25 - FY34 BASED ON ORIGINAL GFT FORMULA											
	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	
Electric	6,106,515	6,460,415	6,826,487	7,205,157	7,596,867	8,002,077	8,421,261	8,854,911	9,303,537	9,767,666	
Water	1,072,413	1,134,564	1,198,853	1,265,354	1,334,145	1,405,308	1,478,924	1,555,080	1,633,867	1,715,376	
Wastewater	1,549,393	1,639,187	1,732,070	1,828,149	1,927,536	2,030,349	2,136,708	2,246,737	2,360,566	2,478,328	
Gas	413,322	437,276	462,053	487,684	514,197	541,624	569,996	599,348	629,714	661,128	
GRUCom	305,931	323,661	342,001	360,972	380,597	400,897	421,898	443,624	466,099	489,352	
Total	9,447,574	9,995,104	10,561,464	11,147,316	11,753,343	12,380,255	13,028,787	13,699,700	14,393,783	15,111,851	

			\$6.8M	PER YEAR G		ON FY25 - FY34	BASED ON O	RIGINAL GFT	FORMULA			
												<b>Reserves Over</b>
	202	5 2	2026	2027	2028	2029	2030	2031	2032	2033	2034	Target FYE34
Electric	0.	<mark>.00%</mark>	0.00%	0.50%	0.50%	0.50%	0.75%	0.75%	0.75%	1.00%	1.00%	(286,773)
Water	0.	<mark>.00%</mark>	2.75%	2.75%	3.00%	4.00%	4.00%	4.00%	3.00%	3.00%	3.00%	247,170
Wastewater	0.	<mark>.00%</mark>	1.75%	1.75%	1.75%	2.75%	3.00%	3.00%	3.00%	2.00%	2.00%	49,008
Gas	0.	<mark>.00%</mark>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	23,662,563
GRUCom												1,195
												23,673,163

This option maintains the commitment to the agreed upon formula accepted by the Auditor General



Item#2024-455

# **Supplemental Information**

FY25 Operational Budgets



# **Executive Summary**





## **Budget Drivers**

### **GRU's current state**

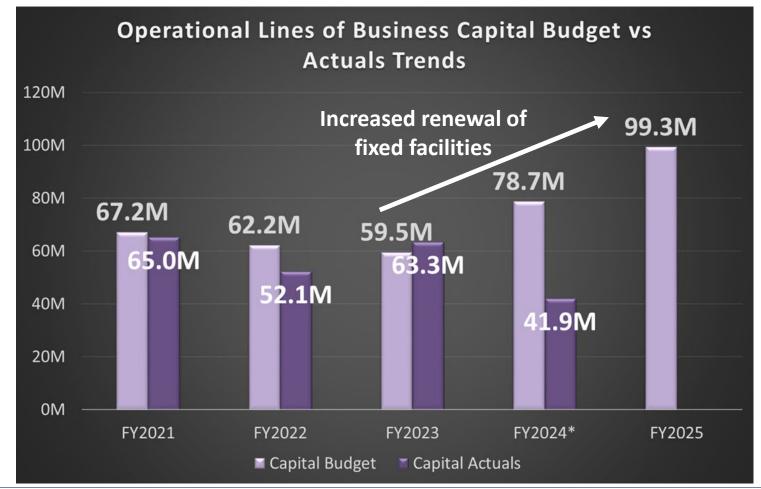
- The utility business has changed significantly since March 2020 (COVID-19)
  - Labor scarcity
  - Supply chain disruptions
  - Inflationary increases (CPI and CCI)
- Aging infrastructure requires renewal and replacement to provide services and generate revenue
  - GRU has more than \$3 Billion in assets installed at different times
  - Renewal rates should generally keep up with depreciation
- GRU built large fixed facilities in the 1970s that require renewal (Deerhaven, 7 Major Substations, Main Street, Murphree)
  - GRU must programmatically renew fixed facilities
  - T&D systems that support fixed facilities must be programmatically renewed



## **CAPEX Drivers**

### Budget includes \$55 M dedicated to renewing aging facilities in FY24 and FY25

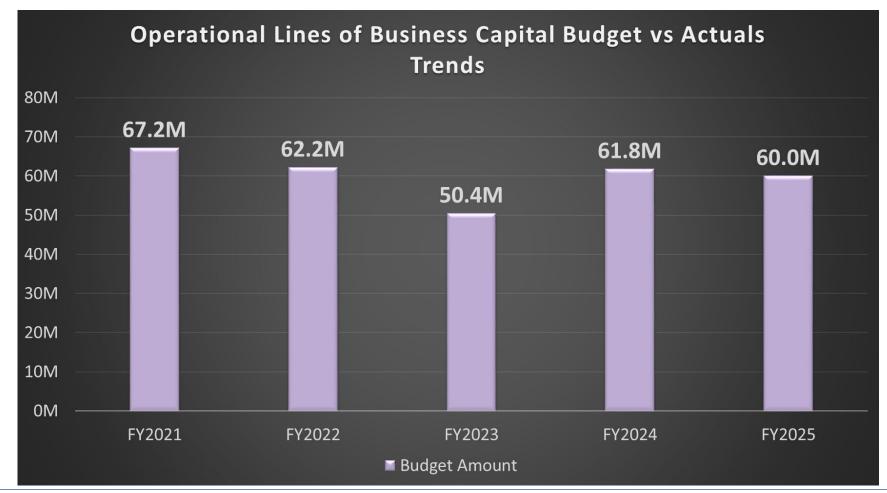
- Sugarfoot Substation (1973)
- Parker Substation (1975)
- DH2 Boiler (1981)
- Main Street
  - Influent Piping (1925)
  - Headworks (1990)
  - East Train (1967)
- Grant funding offsets not included





## **E CAPEX System Renewal**

### CAPEX budgets with large facility renewal projects removed in FY24 and FY25





## **E O&M Drivers**

### Cost to provide safe, reliable and affordable utilities is increasing

- Extreme inflation impacting utility industry and our business
  - Fuel adjustment increased dramatically
  - Chemicals costs
  - Standard materials
  - Contract services
- Additional increased expenses
  - Payroll
  - County Streetlights
  - LEEP
  - Increased planned outages
  - Cloud hosting fees
  - Software fees
  - Uncollectable accounts
  - Uncapitalized AMI expenses





# GRU has experienced cost increases much greater than CPI for business essential commodities

Drinking Water Essentials	Change in Production Costs since 2020*	Total Increase since 2020
Lime	\$1,392,000	78%
Chlorine	\$823,000	278%
Carbon Dioxide	\$146,000	96%
Solids Disposal	\$54,000	12%
Electricity	\$273,000	8%
Sum	\$2,688,000	

\* Assumes same volume of drinking water treated



## **E Standard Materials**

#### **GRU** has experienced standard material increases much greater than CCI

Materials*	2020	2024	% Increase
Standard Meter Box (ea)	\$29.19	\$57.95	98%
8-inch water pipe (ft)	\$20.35	\$47.50	133%
6-inch gate valve (ea)	\$420.00	\$709.00	69%
8-inch sewer pipe (ft)	\$5.26	\$20.15	283%
1-inch gas pipe (ft)	\$0.36	\$0.72	100%
3-Ph 120/208V Transformer (ea)	\$13,001.00	\$42,710.00	229%
#2 Primary Wire (ft)	\$1.25	\$2.55	105%
40' Pole (ea)	\$224.00	\$390.00	74%

\* Materials that are used on a daily basis to build and replace assets that serve our customers



# $\equiv$ **Operational Trends**



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### CPI = Consumer Price Index

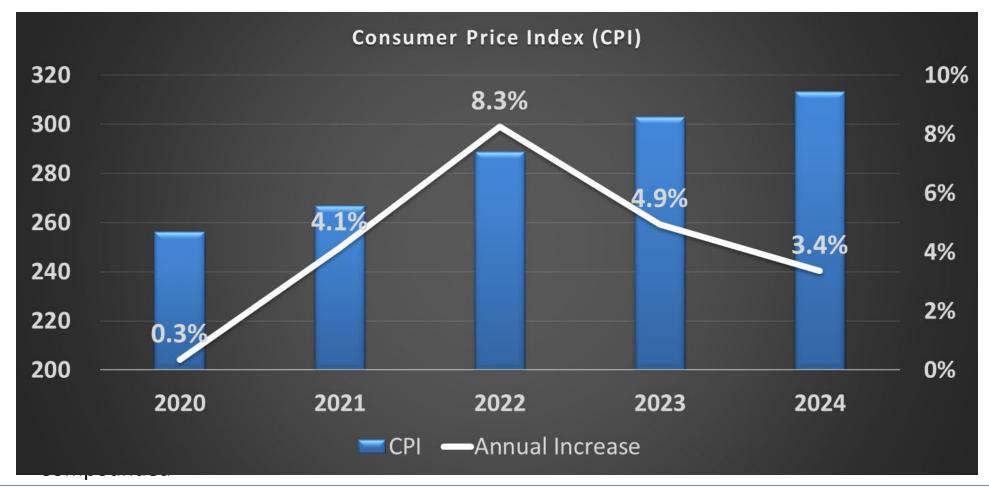
- An index published by the US Bureau of Labor and Statistics to measure the change in prices of all goods and services purchased for consumption by urban households
- Many of GRU's contracts have language to adjust pricing based on CPI
- CCI = Construction Cost Index
  - Common Index published by Engineering News Record to monitor price to build infrastructure

Indices are not perfect, but they give us a benchmark to compare our costs to trends impacting our industry



## **Industry Trends - CPI**

#### CPI increased 22% (compounded) over 5 years







# GRU has experienced cost increases much greater than CPI for business essential commodities

Drinking Water Essentials	Change in Production Costs since 2020*	Total Increase since 2020
Lime	\$1,392,000	78%
Chlorine	\$823,000	278%
Carbon Dioxide	\$146,000	96%
Solids Disposal	\$54,000	12%
Electricity	\$273,000	8%
Sum	\$2,688,000	

\* Assumes same volume of drinking water treated





# GRU has experienced cost increases much greater than CPI for business essential commodities

Wastewater Essentials	Change in Production Costs since 2020*	Total Increase since 2020
Disinfection	\$480,000	57%
Polymer	\$108,000	42%
Alum	\$53,000	86%
Biosolids Disposal	\$511,000	82%
Electricity	\$314,000	10%
Sum	\$1,466,00	

\* Assumes same volume of reclaimed water produced



## **Industry Trends - CCI**

### **Constructions costs rose 20% compounded over past 5 yrs**





## **Price Escalation**

#### **GRU** has experienced standard material increases much greater than CCI

Materials*	2020	2024	% Increase
Standard Meter Box (ea)	\$29.19	\$57.95	98%
8-inch water pipe (ft)	\$20.35	\$47.50	133%
6-inch gate valve (ea)	\$420.00	\$709.00	69%
8-inch sewer pipe (ft)	\$5.26	\$20.15	283%
1-inch gas pipe (ft)	\$0.36	\$0.72	100%
3-Ph 120/208V Transformer (ea)	\$13,001.00	\$42,710.00	229%
#2 Primary Wire (ft)	\$1.25	\$2.55	105%
40' Pole (ea)	\$224.00	\$390.00	74%

\* Materials that are used on a daily basis to build and replace assets that serve our customers





#### **GRU base rate increases have not kept up with CPI or CCI**

#### GRU Rates vs. Industry Indices (Past 10-yr Averages)

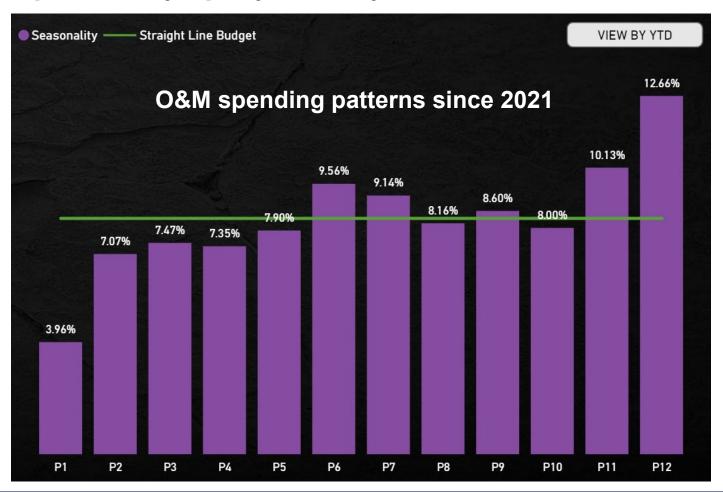
Utility	10-yr Average Increase	Compounded 10-yr Increase
Electric	1.09%	10.7%
Gas	1.81%	19.1%
Water	1.10%	11.4%
Wastewater	2.82%	31.7%
CPI All Goods	2.79%	29.2%
Construction Cost Index	3.04%	38.6%

Additionally, sales growth rates are less than growth in cost indices





#### **GRU** does not spend money equally over the year





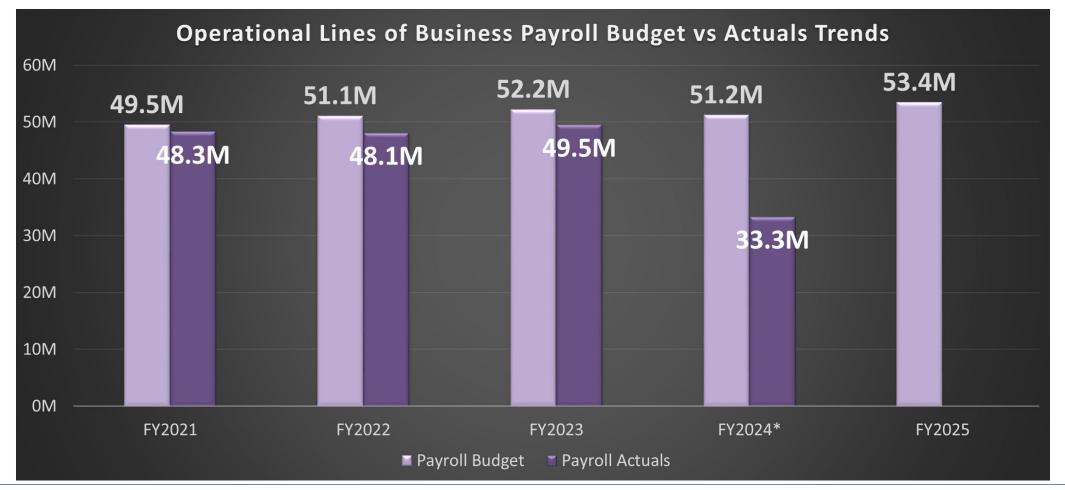
# **E Payroll Budgets**







#### **Operational payroll is 14% less than expected with CPI since 2021**





## **FY25** Payroll Changes

# **Operations is back to pre-2012 authorized positions and continues with Stop, Continue, Start Initiatives**

ES

 Implementing workforce change by eliminating positions (6 FTE and 2 Temp) to be more market competitive in other positions across organization

ED

- Increased responsibilities of all Directors
- Added Director for Electric Operations
- Unfunded two senior manager positions

GRUCom

- Eliminating two positions supporting TRS
- Relocated 24/7 staff to save heating and air conditioning costs
   Water
- Transferred a position to AMI to finish project faster
   Wastewater
- Increased knowledge, skill and ability requirements of maintenance staff and unfunded two mechanic positions



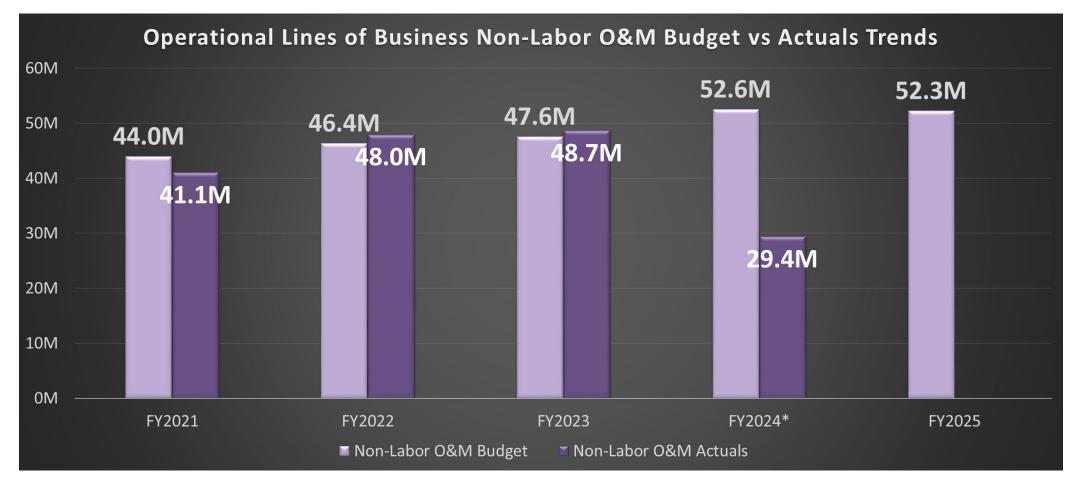
# $\equiv$ **0**&M Budgets







#### Non-labor O&M costs have increased 18% vs. CPI of 22% since 2021







#### **Current FY25 0&M budget increases operational risk by reducing proactive maintenance**

- ES Reduced budget an additional \$1.29M in non-labor O&M budgets across all plant sites. The majority of the reductions are associated with reducing the scope of the programmed outage maintenance.
- ED Reduced budget by \$583k in the following areas: Electric T&D, GEMS / Meter / AMI, and Systems Control.
- GRUCom Reduced budget \$193K by renegotiating telecommunications transport and software maintenance contracts for core network support.
- Water Reduced budget by \$1.3M from the water non-labor O&M budget to attempt to offset chemical price increases of \$900K and still provide the requested budget cut. The cuts will defer proactive maintenance of our facilities.
- Wastewater-Reduced budget by \$1.4M from the wastewater non-labor O&M budget to attempt to offset chemical and biosolids price increases of \$550K. The cuts will defer proactive maintenance of our facilities and reduce odor control in the collection system.



# $\equiv$ CAPEX Budgets



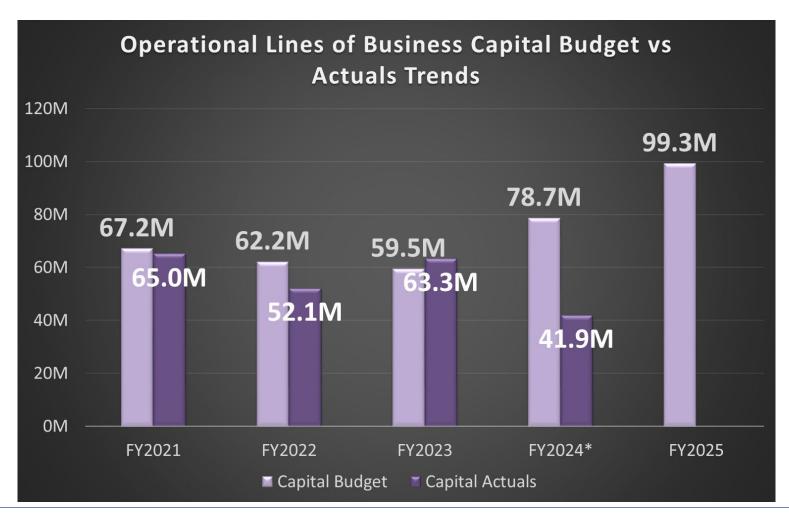




#### Non-Labor budget-to-actuals is running at 94.5% since 2021

#### FY24

- Increase driven by large projects that replace facilities at end of their useful lives (substations, lift stations, treatment plants)
- Estimated cost to complete = \$77M
- Costs do not include grant funding offsets in Electric and Wastewater
   FY25
- FIZJ
- Main Street WRF is a large driver

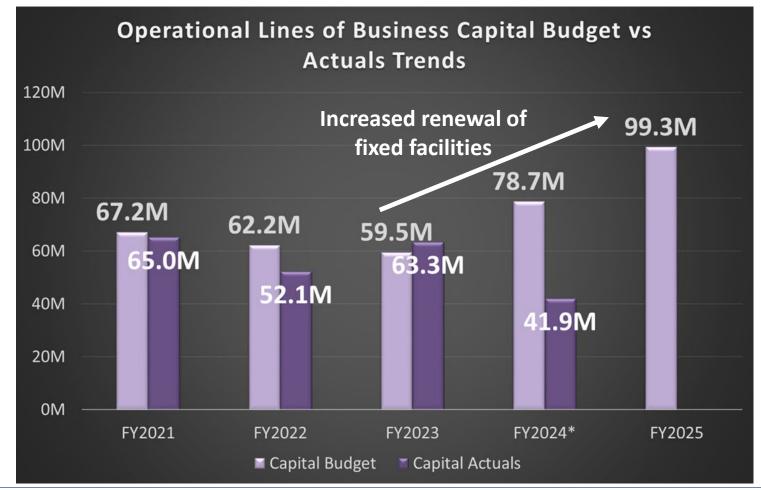




## **CAPEX Drivers**

### Budget includes \$55 M dedicated to renewing aging facilities in FY24 and FY25

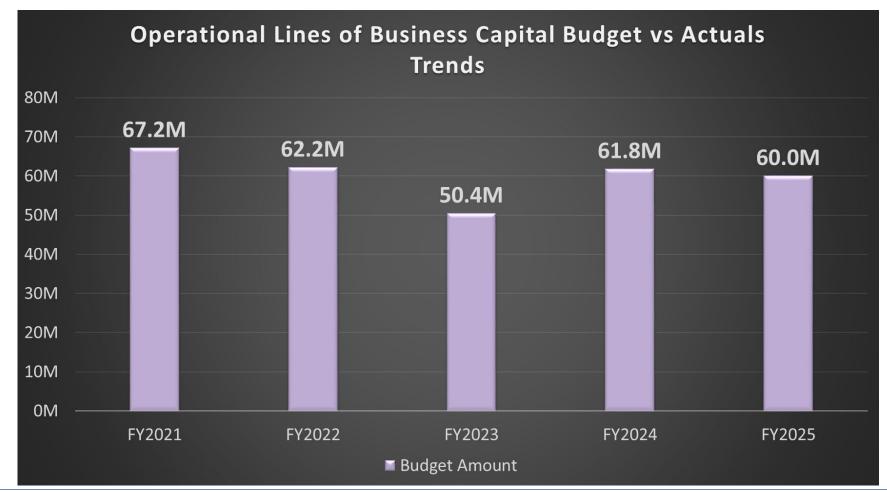
- Sugarfoot Substation (1973)
- Parker Substation (1975)
- DH2 Boiler (1981)
- Main Street
  - Influent Piping (1925)
  - Headworks (1990)
  - East Train (1967)
- Grant funding offsets not included





## **E CAPEX System Renewal**

### CAPEX budgets with large facility renewal projects removed in FY24 and FY25





## **E FY25 CAPEX Reductions**

### Summary of \$14 Million

- ES (\$577k)
  - \$352k delayed refurbishment of combustion turbine components needed for the next CT3 Hat Gas Path Inspection projected in FY2028
  - \$225k delayed CT2 Electrical Bus Duct replacement. This was part of an assessment to extend the retirement date of CT2 by 5 more years, and this project will be deferred to FY2026
- ED (\$2.9M)
  - \$1.2 M removed unplanned new development projects
  - \$800k delayed Parker Rd. Substation Transformer replacement and solar interconnection
  - \$660k delayed programed refurbishments and replacements
  - \$250k delayed LED replacements



## **FY25 CAPEX Reductions**

### Summary of \$14 Million

- Gas (\$1.6M)
  - \$80k delayed meter replacements
  - \$967k removed all LP to NG conversions and revenue expansion projects
  - \$153k delayed programed refurbishments and replacements
  - \$400k removed Green Energy Hub
- Water (\$3M)
  - \$1.2M delayed start of Well 9 & 11 electrical upgrades construction
  - \$1M delayed start of MWTP additional ground storage reservoir design and new equipment building
  - \$350K delayed MWTP Thickener 2 drive replacement
  - \$450K delayed portion of construction of water main extension on 122nd St extension
- Wastewater (\$6M)
  - \$3M delayed start of MSWRF Phase 2 design
  - \$2.5M delayed start of Groundwater Recharge Wetland construction
  - \$500K removed due to wastewater collection project being completed early in FY 24



# **FY24 Budgets**







#### **Reductions to position control in FY24 were made permanent in FY25**

### GRU Budget Reduction Plan Personnel Adjustments: \$1,989,457\*

	POSITIONS UNFUNDED FOR	FY24 & FY25
Energy Supply	Deerhaven Operations	Material Handling Operator II
	Major Maintenance Group	Power Plant Mechanic Journeyman
Energy Delivery	T & D Construction	Electric Line Worker
	Electric Meter Measurement Operations	Analyst
	Electric Meter Measurement Operations	Network Lead/Operator - AMI
	Electric Meter Measurement Operations	Project Controller/Coordinator
	Meter Services	Dispatcher
Water/Wastewater	Murphree	Water Plant Operator Mechanic
	Water Distribution	Service Operator
	Wastewater Engineering	Staff Specialist
GRUCom	Administration	GIS Analyst
Safety & Training	Safety	Safety & Training Facilitator
General Manager	General Manager's Office	Chief People Officer (50% of year)
Customer Support Services	Land Rights/Real Estate	Operations Assistant
	Utilities Stores	Materials Specialist 1
Budget, Finance & Accounting	Budget	Analyst, Senior
	Project Management	Financial Systems Analyst Lead, Utilities
Information Technology	Administration	Change Management Specialist
	Technical Management	Infrastructure Designer and Administrator Senior
	Technical Management	IT Solutions Architect

\* Includes Fringe Benefit Expense



## **FY24 Budget Reductions**

#### **GRU budget cuts required to meet Debt Reduction Plan**

PROPOSED B	UDGET REDUCTI	ONS:TOTAL	
	Labor*	Non-Labor	Total
Energy Supply	180,579	144,754	325,333
Energy Delivery	475,820	51,152	526,972
Water/Wastewater	243,801	352,500	596,301
GRUCom	86,544	-	86,544
Safety & Training	126,498	31,250	157,748
General Manager	96,182	32,500	128,682
Customer Support Services	125,999	211,000	336,999
Budget Finance & Accounting	224,497	205,000	429,497
Information Technology	429,537	160,598	590,135
Community Relations	-	50,000	50,000
Chief Operating Officer	-	6,250	6,250
Sustainability	-	145,550	145,550
Communications	-	30,000	30,000
Total	1,989,457	1,420,554	3,410,011

\* Labor cost includes fringe benefit expense



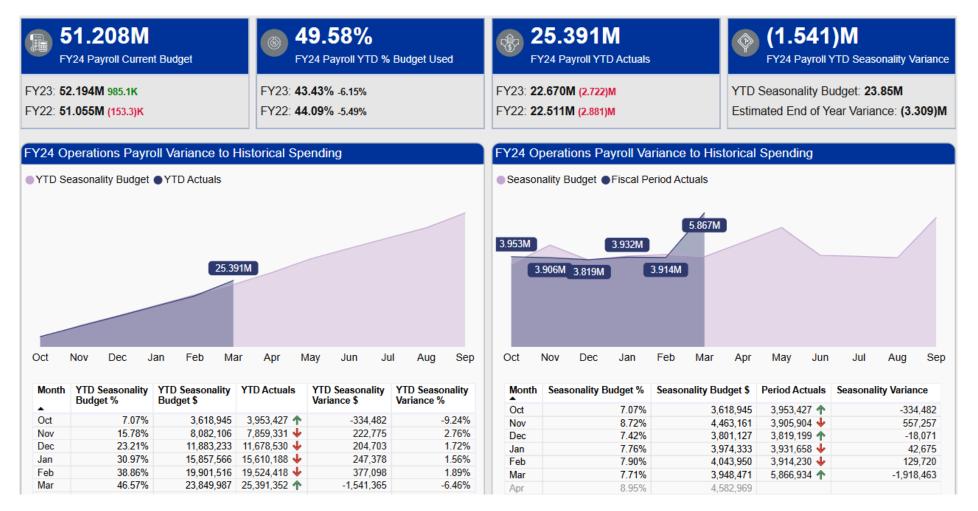
## FY24 Performance thru 2<sup>nd</sup> Quarter





## **Payroll Performance FY24**

#### Payroll is above target due to 3 pay periods in March





## **O&M Performance FY24**

#### Non-Labor O&M is trending under budget by \$3.7M

di illi il	52.641M Y24 Non-Labor O8	M Current Budget	F)	0.31% 724 Non-Labor O&I sed	M YTD % Budget	(S)	2 <b>1.218M</b> /24 Non-Labor O&M YT	D Actuals			or O&M N	TD Sea	sonality
	7.625M (5.016)M 6.408M (6.233)M			6.95% 6.65% 0.68% 0.38%			2.361M 1.143M 3.881M (2.337)M		YTD Seasor Estimated E	-	-		51M
Y24 O	perations Non-	Labor O&M Va	riance to His	torical Spending	9	FY24 0	perations Non-Labo	r O&M Variand	ce to Histori	cal Spe	ending		
YTD Se	easonality Budget	YTD Actuals				Seasor	ality Budget ●Fiscal P	eriod Actuals					
		21.2	18M				371M 3.864M	3.524M 3.335M					
Oct	Nov Dec J	21.2 Jan Feb Ma	_	May Jun Ju	I Aug Sep	3.000M	3.864M	3.524M 3.335M Feb Mar	Apr May	Jun	Jul	Aug	Sep
Month			ar Apr N	May Jun Ju YTD Seasonality Variance \$	I Aug Sep YTD Seasonality Variance %	3.000M Oct Month	3.864M 3.125M Nov Dec Jan Seasonality Budget %	3.335M Feb Mar Seasonality Budg	get \$ Period	Actuals	Jul Seasona	lity Varian	ice
Month	YTD Seasonality Budget %	lan Feb Ma YTD Seasonality Budget \$	ar Apr M YTD Actuals	YTD Seasonality Variance \$	YTD Seasonality Variance %	3.000M Oct Month Oct	3.864M 3.125M Nov Dec Jan Seasonality Budget % 3.96%	3.335M Feb Mar Seasonality Budg 2,08	get \$ Period /	Actuals		lity Varian -915	і <b>се</b> 5,379
Month	YTD Seasonality	an Feb Ma YTD Seasonality	ar Apr N	YTD Seasonality	YTD Seasonality	3.000M Oct Month Oct Nov	3.864M 3.125M Nov Dec Jan Seasonality Budget % 3.96% 7.07%	3.335M Feb Mar Seasonality Budg 2,08 3,72	get \$ Period 5,014 3,000 3,689 4,370	Actuals ,393 个 ,829 个		lity Varian -915 -647	i <b>ce</b> 5,379 7,139
Month Cot	YTD Seasonality Budget % 3.96%	Ian Feb Ma YTD Seasonality Budget \$ 2,085,014 5,808,704	ar Apr M YTD Actuals 3,000,393 个	YTD Seasonality Variance \$ -915,379	YTD Seasonality Variance % -43.90%	3.000M Oct Month Oct Nov Dec	3.864M 3.125M Nov Dec Jan Seasonality Budget % 3.96% 7.07% 7.47%	3.335M Feb Mar Seasonality Budg 2,08 3,72 3,93	get \$ Period . 5,014 3,000 3,689 4,370 1,003 3,124	Actuals ,393 ♠ ,829 ♠ ,585 ♦		lity Varian -915 -647 806	<b>ice</b> 5,379 7,139 5,417
Month Cot Nov	YTD Seasonality Budget % 3.96% 11.03%	lan Feb Ma YTD Seasonality Budget \$ 2,085,014 5,808,704 9,739,707	ar Apr M YTD Actuals 3,000,393 ↑ 7,371,222 ↑	YTD Seasonality Variance \$ -915,379 -1,562,518	YTD Seasonality Variance % -43.90% -26.90%	3.000M Oct Month Oct Nov	3.864M 3.125M Nov Dec Jan Seasonality Budget % 3.96% 7.07%	3.335M Feb Mar Seasonality Budg 2,08 3,72 3,93 3,86	get \$ Period, 5,014 3,000 3,689 4,370 1,003 3,124 8,495 3,863	Actuals ,393 个 ,829 个		lity Varian -915 -647 806 4	ice 5,379 7,139
Month A Oct Nov Dec	YTD Seasonality Budget % 3.96% 11.03% 18.50%	lan Feb Ma YTD Seasonality Budget \$ 2,085,014 5,808,704 9,739,707 13,608,201	ar Apr M YTD Actuals 3,000,393 ↑ 7,371,222 ↑ 10,495,807 ↑	YTD Seasonality Variance \$ -915,379 -1,562,518 -756,100	YTD Seasonality Variance % -43.90% -26.90% -7.76%	3.000M Oct Month Oct Nov Dec Jan	3.864M 3.125M Nov Dec Jan Seasonality Budget % 3.96% 7.07% 7.47% 7.35%	3.335M Feb Mar Seasonality Budg 2,08 3,72 3,93 3,86 4,16	get \$ Period 5,014 3,000 3,689 4,370 1,003 3,124 8,495 3,863 1,174 3,334	Actuals ,393 ↑ ,829 ↑ ,585 ↓ ,659 ↓		lity Varian -915 -647 806 4	5,379 7,139 5,417 4,836 5,237



## **E Capital Performance FY24**

#### Non-Labor Capital is projecting to be under budget by \$1.7 M

- Estimated cost to complete FY24 is \$77.0 M
- End of Year Projection = \$1.7 M under budget
- End of April Actuals = \$41.8 M
- Current Commitments = \$32.5 M

狩囲/	<b>8.684M</b> (24 Non-Labor Cap	pital Current Budg	et 🕙 F	28.55% (24 Non-Labor Cap sed	bital YTD % Budget	U)	2.467M <sup>(24 Non-Labor Capital Y</sup>	TD Actuals	4.160 FY24 Non-La Seasonality	abor Capita	I YTD
Y23: <b>59</b>	9.489M (19.195)M		FY23: 31	I.61% 3.05%		FY23: 18	8.803M (3.664)M	YTD	Seasonality E	Budget: <b>26</b>	.63M
Y22: <b>62</b>	2.182M (16.502)M		FY22: 27	7.15% -1.40%		FY22: 16	.884M (5.583)M		mated End of Y	0	
Y24 Op	perations Non-I	Labor Capital V	ariance to H	listorical Spendi	ng	FY24 Op	perations Non-Labo	r Capital Variance	to Historical s	Spending	
YTD Se	easonality Budget	YTD Actuals				Season	ality Budget ●Fiscal Pe	eriod Actuals			
		22.46	67M			5.	337M	4.751M			
	YTD Seasonality	an Feb Ma YTD Seasonality	ar Apr N		YTD Seasonality	908.0K Oct	337M 4.154M 3.748M Nov Dec Jan Seasonality Budget %	4.751M 3.567M Feb Mar Apr Seasonality Budget \$	May Jur Period Actuals		Aug Sep ity Variance
Month ▲	YTD Seasonality Budget %	an Feb Ma YTD Seasonality Budget \$	ar Apr M YTD Actuals	YTD Seasonality Variance \$	YTD Seasonality Variance %	908.0K Oct	4.154M 3.748M	3.567M Feb Mar Apr	Period Actuals	Seasonal	5 1
Month ▲ Oct	YTD Seasonality Budget % 1.83%	an Feb Ma YTD Seasonality Budget \$ 1,440,349	ar Apr M YTD Actuals 908,039 ↓	YTD Seasonality Variance \$ 532,310	YTD Seasonality Variance % 36.96%	908.0K Oct Month	4.154M 3.748M Nov Dec Jan Seasonality Budget % 1.83% 4.54%	3.567M Feb Mar Apr Seasonality Budget \$ 1,440,349 3,571,191	Period Actuals 908,039 ↓ 5,337,063 ↑	Seasonal	ity Variance 532,310 -1,765,872
Month Cot Nov	YTD Seasonality Budget % 1.83% 6.37%	an Feb Ma YTD Seasonality Budget \$ 1,440,349 5,011,540	ar Apr M YTD Actuals 908,039 ↓ 6,245,102 ↑	YTD Seasonality Variance \$ 532,310 -1,233,562	YTD Seasonality Variance % 36.96% -24.61%	908.0K Oct Month Oct	4.154M 3.748M Nov Dec Jan Seasonality Budget % 1.83% 4.54% 5.01%	3.567M Feb Mar Apr Seasonality Budget \$ 1,440,349 3,571,191 3,944,260	Period Actuals 908,039 ↓ 5,337,063 ↑ 3,748,237 ↓	Seasonal	ity Variance 532,310 -1,765,872 196,023
Month Oct Nov Dec	YTD Seasonality Budget % 1.83% 6.37% 11.38%	an Feb Ma YTD Seasonality Budget \$ 1,440,349 5,011,540 8,955,800	ar Apr M YTD Actuals 908,039 ↓ 6,245,102 ↑ 9,993,339 ↑	YTD Seasonality Variance \$ 532,310 -1,233,562 -1,037,539	YTD Seasonality Variance % 36.96% -24.61% -11.59%	908.0K Oct Nov Dec Jan	4.154M 3.748M Nov Dec Jan Seasonality Budget % 1.83% 4.54% 5.01% 6.09%	3.567M Feb Mar Apr Seasonality Budget \$ 1,440,349 3,571,191 3,944,260 4,790,138	Period Actuals 908,039 ↓ 5,337,063 ↑ 3,748,237 ↓ 4,154,422 ↓	Seasonal	ity Variance 532,310 -1,765,872 196,023 635,717
Month Oct Nov Dec Jan	YTD Seasonality Budget % 1.83% 6.37% 11.38% 17.47%	an Feb Ma YTD Seasonality Budget \$ 1,440,349 5,011,540 8,955,800 13,745,939	ar Apr M YTD Actuals 908,039 ↓ 6,245,102 ↑ 9,993,339 ↑ 14,147,761 ↑	YTD Seasonality Variance \$ 532,310 -1,233,562 -1,037,539 -401,822	YTD Seasonality Variance % 36.96% -24.61% -11.59% -2.92%	908.0K Oct Month Oct Nov Dec Jan Feb	4.154M 3.748M Nov Dec Jan Seasonality Budget % 1.83% 4.54% 5.01% 6.09% 8.30%	3.567M Feb Mar Apr Seasonality Budget \$ 1,440,349 3,571,191 3,944,260 4,790,138 6,528,376	Period Actuals 908,039 ↓ 5,337,063 ↑ 3,748,237 ↓ 4,154,422 ↓ 4,751,397 ↓	Seasonal	ity Variance 532,310 -1,765,872 196,023 635,717 1,776,979
Month Oct Nov Dec Jan Feb	YTD Seasonality Budget % 6.37% 11.38% 17.47% 25.77%	an Feb Ma YTD Seasonality Budget \$ 1,440,349 5,011,540 8,955,800 13,745,939 20,274,314	ar Apr M YTD Actuals 908,039 ↓ 6,245,102 ↑ 9,993,339 ↑ 14,147,761 ↑ 18,899,158 ↓	YTD Seasonality Variance \$ 532,310 -1,233,562 -1,037,539 -401,822 1,375,156	YTD Seasonality Variance % 36.96% -24.61% -11.59% -2.92% 6.78%	908.0K Oct Month Oct Nov Dec Jan Feb Mar	4.154M 3.748M Nov Dec Jan Seasonality Budget % 1.83% 4.54% 5.01% 6.09% 8.30% 8.07%	3.567M Feb Mar Apr Seasonality Budget \$ 1,440,349 3,571,191 3,944,260 4,790,138 6,528,376 6,351,895	Period Actuals 908,039 ↓ 5,337,063 ↑ 3,748,237 ↓ 4,154,422 ↓ 4,751,397 ↓	Seasonal	ity Variance 532,310 -1,765,872 196,023 635,717
Month Oct Nov Dec Jan Feb Mar	YTD Seasonality Budget % 1.83% 6.37% 11.38% 17.47% 25.77% 33.84%	an Feb Ma YTD Seasonality Budget \$ 1,440,349 5,011,540 8,955,800 13,745,939 20,274,314 26,626,209	ar Apr M YTD Actuals 908,039 ↓ 6,245,102 ↑ 9,993,339 ↑ 14,147,761 ↑	YTD Seasonality Variance \$ 532,310 -1,233,562 -1,037,539 -401,822	YTD Seasonality Variance % 36.96% -24.61% -11.59% -2.92%	908.0K Oct Month Oct Nov Dec Jan Feb Mar Apr	4.154M 3.748M Nov Dec Jan Seasonality Budget % 1.83% 4.54% 5.01% 6.09% 8.30% 8.30% 8.07% 9.50%	3.567M Feb Mar Apr Seasonality Budget \$ 1,440,349 3,571,191 3,944,260 4,790,138 6,528,376 6,351,895 7,478,004	Period Actuals 908,039 ↓ 5,337,063 ↓ 4,154,422 ↓ 4,751,397 ↓ 3,567,412 ↓	Seasonal	ity Variance 532,310 -1,765,872 196,023 635,717 1,776,979
Month Cot Nov Dec Jan Feb Mar Apr	YTD Seasonality Budget % 1.83% 6.37% 11.38% 17.47% 25.77% 33.84%	an Feb Ma YTD Seasonality Budget \$ 1,440,349 5,011,540 8,955,800 13,745,939 20,274,314 26,626,209 34,104,214	ar Apr M YTD Actuals 908,039 ↓ 6,245,102 ↑ 9,993,339 ↑ 14,147,761 ↑ 18,899,158 ↓	YTD Seasonality Variance \$ 532,310 -1,233,562 -1,037,539 -401,822 1,375,156	YTD Seasonality Variance % 36.96% -24.61% -11.59% -2.92% 6.78%	908.0K Oct Month Act Nov Dec Jan Feb Mar Apr May	4.154M 3.748M Nov Dec Jan Seasonality Budget % 1.83% 4.54% 5.01% 6.09% 8.30% 8.30% 9.50% 10.91%	3.567M Feb Mar Apr Seasonality Budget \$ 1,440,349 3,571,191 3,944,260 4,790,138 6,528,376 6,351,895 7,478,004 8,585,358	Period Actuals 908,039 ↓ 5,337,063 ↑ 3,748,237 ↓ 4,154,422 ↓ 4,751,397 ↓ 3,567,412 ↓	Seasonal	ity Variance 532,310 -1,765,872 196,023 635,717 1,776,979
Month Oct Nov Dec Jan Feb Mar Apr May	YTD Seasonality Budget % 1.83% 6.37% 11.38% 17.47% 25.77% 33.84% 43.34% 54.25%	an Feb Ma YTD Seasonality Budget \$ 1,440,349 5,011,540 8,955,800 13,745,939 20,274,314 26,626,209 34,104,214 42,689,571	ar Apr M YTD Actuals 908,039 ↓ 6,245,102 ↑ 9,993,339 ↑ 14,147,761 ↑ 18,899,158 ↓	YTD Seasonality Variance \$ 532,310 -1,233,562 -1,037,539 -401,822 1,375,156	YTD Seasonality Variance % 36.96% -24.61% -11.59% -2.92% 6.78%	908.0K Oct Month Oct Dec Jan Feb Mar Apr May Jun	4.154M 3.748M Nov Dec Jan Seasonality Budget % 1.83% 4.54% 5.01% 6.09% 8.30% 8.30% 9.50% 10.91% 8.70%	3.567M Feb Mar Apr Seasonality Budget \$ 1,440,349 3,571,191 3,944,260 4,790,138 6,528,376 6,351,895 7,478,004 8,585,358 6,845,855	Period Actuals 908,039 ↓ 5,337,063 ↑ 3,748,237 ↓ 4,154,422 ↓ 4,751,397 ↓ 3,567,412 ↓	Seasonal	ity Variance 532,310 -1,765,872 196,023 635,717 1,776,979
Month Cot Nov Dec Jan Feb Mar Apr May Jun	YTD Seasonality Budget % 1.83% 6.37% 11.38% 17.47% 25.77% 33.84% 43.34% 54.25% 62.95%	an Feb Ma YTD Seasonality Budget \$ 1,440,349 5,011,540 8,955,800 13,745,939 20,274,314 26,626,209 34,104,214 42,689,571 49,535,426	ar Apr M YTD Actuals 908,039 ↓ 6,245,102 ↑ 9,993,339 ↑ 14,147,761 ↑ 18,899,158 ↓	YTD Seasonality Variance \$ 532,310 -1,233,562 -1,037,539 -401,822 1,375,156	YTD Seasonality Variance % 36.96% -24.61% -11.59% -2.92% 6.78%	908.0K Oct Month Oct Nov Dec Jan Feb Mar Apr May Jun Jul	4.154M 3.748M Nov Dec Jan Seasonality Budget % 1.83% 4.54% 5.01% 6.09% 8.30% 8.07% 9.50% 10.91% 8.70% 7.05%	3.567M Feb Mar Apr Seasonality Budget \$ 1,440,349 3,571,191 3,944,260 4,790,138 6,528,376 6,351,895 7,478,004 8,585,358 6,845,855 5,546,387	Period Actuals 908,039 ↓ 5,337,063 ↑ 3,748,237 ↓ 4,154,422 ↓ 4,751,397 ↓ 3,567,412 ↓	Seasonal	ity Variance 532,310 -1,765,872 196,023 635,717 1,776,979
Month Oct Nov Dec Jan Feb Mar Apr May	YTD Seasonality Budget % 1.83% 6.37% 11.38% 17.47% 25.77% 33.84% 43.34% 54.25%	an Feb Ma YTD Seasonality Budget \$ 1,440,349 5,011,540 8,955,800 13,745,939 20,274,314 26,626,209 34,104,214 42,689,571	ar Apr M YTD Actuals 908,039 ↓ 6,245,102 ↑ 9,993,339 ↑ 14,147,761 ↑ 18,899,158 ↓	YTD Seasonality Variance \$ 532,310 -1,233,562 -1,037,539 -401,822 1,375,156	YTD Seasonality Variance % 36.96% -24.61% -11.59% -2.92% 6.78%	908.0K Oct Month Oct Dec Jan Feb Mar Apr May Jun	4.154M 3.748M Nov Dec Jan Seasonality Budget % 1.83% 4.54% 5.01% 6.09% 8.30% 8.30% 9.50% 10.91% 8.70%	3.567M Feb Mar Apr Seasonality Budget \$ 1,440,349 3,571,191 3,944,260 4,790,138 6,528,376 6,351,895 7,478,004 8,585,358 6,845,855	Period Actuals 908,039 ↓ 5,337,063 ↑ 3,748,237 ↓ 4,154,422 ↓ 4,751,397 ↓ 3,567,412 ↓	Seasonal	ity Variance 532,310 -1,765,872 196,023 635,717 1,776,979

